

# Listed Investment Companies (LICs)

## Sector Report

### September 2020 performance review and update

**Top picks:** Our top picks refer to preferred exposures within each sector based on numerous quantitative and qualitative factors. They should not be treated as official stock recommendations but merely as a guide to where we would apportion funds at this point in time. The table on page 3 provides an update of the overall sector, as at 30 October 2020, with our estimated current net tangible assets (NTAs) derived from our model portfolios for the LICs.

**Traditional LICs:** The All Ordinaries Index returned -3.4% in September, finally taking out some steam from the post-COVID rally. The traditional LICs returned -2.1% on a pre-tax Net Tangible Asset (NTA) basis, slightly outperforming the All Ords, and returned -2.5% on a total shareholder return (TSR) basis. The energy sector in particular experienced a pullback in September, with consumer staples, IT and Financials also experiencing moderate declines. Healthcare was able to post a slight increase during the month. During the September quarter, LICs as a whole narrowed their average pre-tax NTA discount to c.6.7%, from c.12.5% at the end of the June quarter. We continue to see various corporate actions within the LIC sector focused on narrowing these discounts, ranging from buybacks to changes in fund structure, and takeovers. Additionally, in a low yield environment LICs have increasingly presented an attractive source of franked dividends to investors, driving a demand for LICs which have a stable dividend. Top pick Diversified United (DUI), which is trading at an estimated 4.1% discount to NTA, has maintained its 8.5 cent final dividend. Milton Corporation (MLT), trading at an estimated 3.3% discount to NTA, conservatively chose to reduce its final dividend by c.18%. It does, however, have reserves to continue to pay dividends in FY21.

**Large capitalisation:** Top pick Perpetual Equity Investment Company (PIC) has a trailing dividend yield of 6% and is trading at an estimated discount of 7.6%. Our second large cap top pick, Future Generation Investment Company (FGX), is a multi-manager strategy providing a diverse exposure to some of the best Australian managers. FGX has outperformed its benchmark over both 1- and 3-year periods and is currently trading at an estimated 9.2% discount to NTA.

**Small capitalisation and specialist:** Acorn Capital (ACQ) is a top pick, trading at a 16.1% discount to NTA as at 30 Sep. ACQ has maintained its outperformance versus the Small Ordinaries index over 1-, 3- and 5-year time horizons. ACQ offers investors a unique exposure to microcap (outside the top 250 by market cap) and unlisted investments (32% of the portfolio as at 30 Sep). ACQ, despite investing in microcap companies, intends to pay out a dividend yield (post-tax NTA) of at least 5%. Hearts and Minds (HM1), which is trading at an estimated 3.0% premium to NTA, is our specialist top pick. HM1 has continued to maintain its strong outperformance since inception.

**International:** Overseas markets, as measured by the MSCI World Index, fell 3.4%. On an AUD adjusted basis, the index fell 0.5%, with the AUD depreciating 2.9% relative to the USD in September. Top pick Magellan Global Trust (MGG) is trading at an estimated 2.7% discount, a slightly smaller discount compared to its one-year average of 3.0%. MGG has announced a proposed restructure to combine Magellan Global Equity Fund (ASX:MGE) and MGG with the Magellan Global Fund (unlisted) into a single flagship trust with open class units and closed classed units. Our second international top pick is MFF Capital Investments Limited (MFF) which is trading at a 7.9% discount, slightly larger than its 3-year average discount of 6.6%.

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## Disclosure

The author owns no shares in any of the mentioned companies.

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## Updated sector snapshot

### EL&C BAILLIEU - EQUITY RESEARCH Listed Investment Companies Coverage by Sector

Figures as at: 30 October 2020

Traditional LICs	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sep NTA	Sep Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Foundat.	AFI	6.51	7920.9	24.0	3.7%	5.3%	3.2%	6.08	7.1%	5.90	6.9%	4.0%	1.6%	0.13%
Argo Investments	ARG	7.47	5398.2	30.0	4.0%	5.7%	0.8%	7.37	1.4%	7.15	3.6%	2.1%	0.4%	0.16%
Australian United In	AUI	8.02	1000.9	36.0	4.5%	6.4%	0.5%	8.28	-3.1%	8.18	-2.4%	-3.3%	-4.4%	0.10%
BKI Investment Ltd	BKI	1.39	1021.7	6.9	5.0%	7.2%	2.2%	1.43	-3.2%	1.41	-3.9%	-2.1%	-1.8%	0.17%
Djerriwarrh	DJW	2.55	573.1	14.0	5.5%	7.8%	5.4%	2.70	-5.5%	2.66	-9.0%	0.9%	3.6%	0.46%
Diversified United	DUI	4.22	896.6	15.5	3.7%	5.2%	0.7%	4.40	-4.1%	4.34	-3.5%	-2.8%	-4.7%	0.13%
Milton Corporation	MLT	4.26	2865.0	17.5	4.1%	5.9%	4.7%	4.40	-3.3%	4.25	-4.2%	-3.0%	-2.7%	0.13%

Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sep NTA	Sep Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Leaders	ALF	0.98	187.3	5.0	5.1%	5.7%	3.2%	n.a	n.a	1.15	-17.8%	-19.8%	-17.4%	1.00%
Concentrated Leaders	CLF	1.20	70.9	21.5	18.0%	25.7%	7.7%	n.a	n.a	1.05	5.7%	-7.6%	-6.5%	0.75%
AMCIL Limited	AMH	0.97	270.2	2.5	2.6%	3.7%	-0.5%	1.06	-9.2%	1.04	-6.7%	-6.9%	-6.8%	0.65%
Clime Capital	CAM	0.78	87.5	4.7	6.1%	8.7%	-1.8%	n.a	n.a	0.82	-2.4%	-2.2%	-3.9%	0.83%
Cadence Capital	CDM	0.79	236.3	4.0	5.1%	7.3%	8.8%	0.91*	-13.2%	0.90	-17.3%	-20.3%	-8.1%	1.00%
Contango Inc Gen Ltd	CIE	0.73	91.0	3.0	4.1%	5.8%	5.8%	n.a	n.a	0.73	-6.0%	-14.5%	-11.7%	0.95%
Carlton Investments	CIN	23.50	622.2	111.0	4.7%	6.7%	1.0%	27.89	-15.7%	28.95	-19.7%	-16.5%	-14.0%	0.09%
Future Gen Ltd	FGX	1.15	459.3	5.2	4.5%	6.5%	4.9%	n.a	n.a	1.23	-9.2%	-12.2%	-5.2%	0.00%
LT Long Short Fnd Ltd	LSF	1.49	937.7	0.0	0.0%	0.0%	3.8%	1.83*	-15.4%	1.78	-19.2%	-19.6%	na	1.25%
Mirrabooka Invest.	MIR	2.89	469.2	10.0	3.5%	4.9%	7.0%	2.84	1.8%	2.73	-1.1%	-0.1%	4.6%	0.65%
Ophir High Conviction	OPH	3.35	670.0	0.0	0.0%	0.0%	10.2%	3.16*	7.6%	2.96	2.7%	-8.3%	na	1.23%
Perpetual Equity Ltd	PIC	1.00	348.7	6.0	6.0%	8.6%	2.6%	1.10*	-7.6%	1.07	-8.9%	-9.2%	-4.3%	1.00%
Plato Income Max.	PLB	1.07	458.4	5.3	5.0%	7.1%	1.3%	0.99*	10.3%	0.94	12.6%	6.4%	1.6%	0.80%
Qv Equities Limited	QVE	0.85	212.7	4.4	5.2%	7.4%	3.7%	0.96*	-10.9%	0.92	-11.4%	-11.8%	-6.6%	0.90%
WAM Capital Limited	WAM	2.26	1663.2	7.8	3.4%	4.9%	1.3%	n.a	n.a	1.76	26.5%	18.3%	18.2%	1.00%
WAM Leaders Limited	WLE	1.17	978.3	6.5	5.6%	7.9%	-2.3%	n.a	n.a	1.16	6.1%	-4.2%	-4.3%	1.00%
Whitefield Ltd	WHF	4.75	456.0	20.5	4.3%	6.2%	3.3%	4.78	-0.7%	4.59	0.2%	-1.9%	-5.6%	0.25%

Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sep NTA	Sep Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	1.38	92.5	7.1	5.1%	7.3%	12.2%	n.a	n.a	1.47	-16.1%	-15.0%	-13.4%	0.95%
ECP Emerging Growth	ECP	1.33	24.4	4.0	3.0%	4.3%	10.4%	1.64	-18.8%	1.60	-24.8%	-22.8%	-21.7%	1.00%
Naos Small Cap Opp	NSC	0.66	102.4	4.0	6.1%	8.7%	15.9%	n.a	n.a	0.75	-24.7%	-23.6%	-17.0%	1.25%
Forager Aust. Shares	FOR	1.25	140.6	0.8	0.6%	0.6%	7.3%	1.42*	-9.9%	1.30	-10.8%	-14.5%	-2.4%	1.00%
Glennon SML Co Ltd	GC1	0.75	34.0	3.0	4.0%	4.6%	4.2%	n.a	n.a	0.88	-18.2%	-18.4%	-14.6%	1.00%
Naos Emerg Opp	NCC	1.01	62.5	7.3	7.2%	10.3%	6.4%	n.a	n.a	1.00	-1.5%	-8.3%	-3.0%	1.25%
NGE Capital	NGE	0.49	18.2	0.0	0.0%	0.0%	0.0%	n.a	n.a	0.67	-26.6%	-24.5%	-21.3%	1.90%
Ozgrowth Limited	OZG	0.20	70.4	0.6	3.0%	4.3%	11.1%	0.24*	-14.2%	0.23	-21.4%	-20.5%	-20.0%	1.00%
Ryder Capital	RYD	1.55	93.6	5.0	3.2%	4.6%	0.0%	n.a	n.a	1.85	-16.2%	-14.6%	-15.0%	1.25%
Spheria Emerging Co	SEC	1.68	102.9	5.5	3.3%	4.7%	6.3%	1.99*	-14.7%	1.92	-17.9%	-19.7%	na	1.00%
WAM Research Ltd	WAX	1.42	275.6	9.8	6.9%	9.9%	-3.4%	n.a	n.a	1.11	36.4%	27.3%	23.2%	1.00%
Westoz Inv Ltd	WIC	0.99	132.5	6.0	6.1%	8.7%	3.1%	1.15*	-12.5%	1.13	-15.1%	-13.7%	-11.1%	1.00%
WAM Microcap Ltd	WMI	1.54	318.3	9.0	5.8%	8.3%	1.5%	n.a	n.a	1.47	7.4%	0.8%	3.1%	1.00%

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sep NTA	Sep Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Argo Global Ltd	ALI	2.11	323.2	7.5	3.6%	5.1%	2.9%	2.27*	-4.8%	2.18	-6.0%	-8.6%	-11.8%	1.25%
Antipodes Global	APL	0.96	463.3	4.5	4.7%	5.7%	-2.1%	1.11*	-13.7%	1.07	-9.0%	-13.9%	-9.2%	1.10%
Ellerston Asian	EAI	1.16	153.5	4.0	3.4%	4.9%	8.4%	1.30*	-11.9%	1.21	-11.7%	-14.5%	-10.9%	0.75%
Future Glb Invest Co	FGG	1.35	528.5	2.0	1.5%	2.1%	4.2%	n.a	n.a	1.56	-16.3%	-17.9%	-6.5%	0.00%
Global Value Fnd Ltd	GVF	1.03	152.3	5.8	5.6%	8.0%	2.5%	n.a	n.a	1.04	-3.1%	-3.2%	-2.1%	1.50%
Pengana International	PIA	1.27	321.9	8.5	6.7%	9.2%	9.0%	1.34*	-11.5%	1.32	-10.0%	-15.8%	-10.7%	1.50%
MFF Capital Invest.	MFF	2.54	1418.8	25.3	9.9%	14.2%	0.0%	2.84*	-7.9%	2.82	-8.9%	-4.5%	-6.6%	1.25%
Magellan Global Trust	MGG	1.85	2301.4	6.7	3.6%	3.6%	3.1%	1.90*	-2.7%	1.88	-4.5%	-3.0%	na	1.35%
Pm Capital Asian Ops	PAF	0.76	43.3	1.5	2.0%	2.8%	-1.3%	0.95*	-16.9%	0.92	-16.4%	-16.7%	-6.5%	1.00%
Platinum Asia Ltd	PAI	1.18	430.2	5.0	4.2%	6.1%	5.8%	1.29*	-7.0%	1.24	-9.8%	-11.1%	-2.4%	1.10%
Pm Capital Fund	PGF	1.00	354.1	4.5	4.5%	6.5%	1.5%	1.23*	-17.1%	1.16	-15.7%	-16.9%	-11.0%	1.00%
Platinum Capital Ltd	PMC	1.22	354.1	6.0	4.9%	7.1%	-4.0%	1.46*	-14.1%	1.39	-9.1%	-7.1%	3.5%	1.10%
Templeton Global	TGG	1.27	250.6	5.5	4.3%	6.2%	9.5%	1.43*	-11.4%	1.37	-15.9%	-13.7%	-11.4%	1.20%
WAM Global	WGB	2.13	453.1	7.0	3.3%	4.7%	3.3%	n.a	n.a	2.47	-14.9%	-13.6%	na	1.25%
VGI Partners Global	VG1	1.92	780.2	2.5	1.3%	1.9%	4.9%	2.39*	-16.3%	2.31	-20.8%	-12.0%	-1.7%	1.50%

Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sep NTA	Sep Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Bailador Tech Inv	BTI	0.99	121.6	2.5	2.5%	3.6%	1.0%	n.a	n.a	1.37	-28.5%	-27.3%	-26.1%	1.75%
Hearts and Minds	HMI	3.95	888.8	0.0	0.0%	0.0%	8.8%	3.98*	3.0%	3.82	-5.0%	-4.0%	na	0.00%
Lowell Resource Fund	LRT	1.31	36.7	2.4	1.8%	1.8%	9.2%	1.45*	-9.5%	1.40	-14.3%	-19.6%	na	2.16%
Lion Selection Grp	LSX	0.53	78.8	0.0	0.0%	0.0%	5.0%	n.a	n.a	0.64	-21.5%	-15.5%	-9.9%	1.50%
Monash Absolute	MA1	1.16	52.0	1.0	0.9%	1.2%	5.5%	1.29*	-7.6%	1.24	-11.1%	-12.3%	-15.1%	1.50%
NAOS ex-50 Opport.	NAC	1.06	48.0	5.3	5.0%	7.1%	13.4%	n.a	n.a	1.23	-24.4%	-22.0%	-16.4%	1.75%
Regal Investment Fund	RFI	3.46	390.0	23.0	6.7%	6.7%	10.2%	3.61*	1.1%	3.43	-8.5%	-10.3%	na	1.50%
Sandon Capital Ltd	SNC	0.69	75.0	6.0	8.7%	12.4%	2.6%	n.a	n.a	0.85	-18.0%	-17.8%	-9.7%	1.25%
Tribeca Glb Resources	TGF	1.24	76.5	0.0	0.0%	0.0%	5.5%	n.a	n.a	1.56	-24.8%	-25.0%	na	1.50%
Thorney Opp Ltd	TOP	0.52	103.7	2.0	3.8%	5.5%	9.5%	n.a	n.a	0.64	-25.9%	-21.6%	-17.7%	0.75%
WAM Active Limited	WAA	1.04	48.7	6.0	5.8%	8.2%	1.7%	n.a	n.a	1.02	3.3%	-0.6%	1.1%	1.00%
WAM Alternative Assets	WMA	0.94	181.2	4.0	4.3%	6.1%	3.3%	n.a	n.a	1.05	-13.6%	-26.9%	-21.2%	1.20%

Source: Company releases, Bloomberg, IRESS, EL&C Baillieu estimates

\*NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

## LIC basics

### What is a LIC?

- A LIC has characteristics of both managed funds and stock exchange-listed companies.
- Essentially a LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this will form only a relatively small proportion of their investment portfolio.
- Income from LICs usually takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains can arise where the investor sells the shares in the LIC for more than they originally bought them for.

### Benefits of investing in LICs

#### Diversification

- Investment in just one LIC can potentially give an investor exposure to more than 100 different companies in a range of industries.
- This therefore reduces the risk to capital losses as losses connected to one company may be offset by gains by others in the portfolio.
- A LIC is a cost-effective method of achieving such a degree of diversification.

### LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the managers of the LIC.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

### Transparent investment philosophy

- LICs are usually transparent as to how they invest their funds. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 65 selected LICs as well as list the main investments of each and their recent performance.

### Ease of investment

- Investing in a LIC is done in exactly the same manner as any other company on the ASX, by placing an order with your stockbroker to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-Market during trading hours through their stockbroker.
- The majority of LICs are highly 'liquid', meaning that there are a relatively large number of willing buyers and sellers on the ASX ready to allow the investor to enter or exit the investment at any time they want and without having to buy in at a premium or sell at a discount to "Market price".

## Costs involved in investing in a LIC

### Entry costs

- Investing in the ASX via a LIC may be highly cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares. Investing in a LIC can allow the investor to effectively buy shares in more than 50 companies (depending on the LIC), but only pay brokerage to invest in one (the LIC). A LIC therefore could be an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge that can be up to 4% of the Market value of the units in the fund at the date of purchase.

Investing in the ASX via a LIC is highly cost-effective relative to other methods of investing in a "portfolio" of investments

### Ongoing costs

- There are two types of fees that the manager of the LIC may charge during the investment period: management fees and performance fees.
- The LIC uses management fees to cover costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the investment portfolio of the company (including dividends paid and capital gains/losses on shares that are sold). They are paid regardless of the profitability of the investment portfolio.
- These fees typically range from 0.0%-2.00% of assets per year. This could be much lower than average fees charged for retail managed funds, which are approximately 1.0-3.0%. The effect of this cost-saving on a longer-term investment, where returns compound over a number of years, can be quite substantial. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in the graph below.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark and is linked to the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the manager of the fund to optimise returns for shareholders of the LIC. They are generally paid not just if the fund is profitable, but when it is more profitable than the Market as a whole. Unlike management fees, they will generally not deteriorate low returns or worsen investment losses.
- Performance fees for our selected LICs are shown in the table overleaf. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

## NTA performance calculation methodology

\*\*NTA performance is calculated on pre-tax NTA basis which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. \*TSR performance figures from Bloomberg and calculated with re-invested dividends. \*Active return refers to TSR relative to that of the comparative index.

Disclaimer: LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total Shareholder Returns are often negatively impacted by capital events such as options, DRPs, Share Purchase Plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

## LIC performance fees

ACQ	20% of outperformance of S&P/ASX Small Ords Acc Index
AFI	None
ALF	20% above All Ordinaries Accumulation Index
ALI	None
ALR	None
AMH	None
APL	15% of net return in excess of MSCI World Index (\$AUD)
ARG	None
AUI	None
BKI	None
ECP	20% of annual outperformance over 8.0%
BTI	On sale, a fee of 17.5% of the increase in value, subject to a compound 8% hurdle
CAM	20% of outperformance in excess of the All Ords Accum. Index
CDM	20% of returns above index or of portfolio return
CIE	None
CIN	None
DJW	None
DUI	None
EAI	15% of outperformance in excess of the MSCI AC Asia Ex Japan Index (\$AUD)
EGI	15% of outperformance in excess of MSCI World Index (Local)
FGG	None
FGX	None
FOR	10% of the net return in excess of 8% p.a. benchmark
GC1	20% of outperformance over the Small Ordinaries Accumulation Index
GVF	15% of outperformance in excess of a hurdle return being 4% above the 1 year swap rate
HM1	None
LRT	NTA change over a hurdle rate of 10% (calculated bi-annually)
LSF	20% of NTA growth subject to a high water mark
LSX	15% of outperformance above benchmark
MA1	20% of outperformance over the RBA cash rate, inclusive of a high watermark
MFF	\$1m pa if TSR exceeds 10% compounded annually over a three year period
MGG	10% of excess performance above the higher of MSCI World Index (AUD)/Yield of 10 Yr Aust Govt Bonds
MIR	None
MLT	None
NAC	20% of performance in excess of the RBA cash rate + 250bps
NCC	15% of performance in excess of Small Ordinaries Accumulation Index
OPH	20.5% (pa) of outperformance over the ASX Mid-Small Index
OZG	20% where performance exceeds 7% over 12 month period
PAF	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PAI	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PGF	15% of performance in excess of MSCI World Index (AUD)
PIC	None
PMC	15% of performance in excess of MSCI World Index (AUD)
QVE	None
RF1	20% of outperformance over the RBA cash rate, subject to a high water mark
RYD	20% (plus GST) of outperformance over the RBA cash rate +4.5% pa
SEC	20% of returns above ASX Small Ordinaries Accumulation Index
SNC	20% of outperformance over the Benchmark Reference Rate (BBSW)
TGF	20% of NTA growth
TGG	None
TOP	Greater of zero and 20% of the increase in asset value in each financial year
VG1	15% of the portfolio's performance
WAA	20% of portfolio growth over a high watermark
WHF	None
WAM & WAX	20% of returns above All Ordinaries Accumulation Index if index increased, or where the 20% of the index decreased over the period, 20% of positive portfolio perf (0% if negative)
WIC	20% where performance exceeds 10% over 12 month period
WDE	15% of outperformance over the S&P/ASX300 Accumulation Index
WMI	20% of outperformance over the ASX Small Ordinaries Accum. Index or the absolute performance if the XSOAI return is negative
WGB	20% of outperformance of the MSCI World Index (AUD adj) subject to recoupment of prior underperformance
WLE	20% outperformance of the S&P/ASX200 Accum. Index, subject to recoupment of prior underperformance

Source: Company reports, EL&C Baillieu

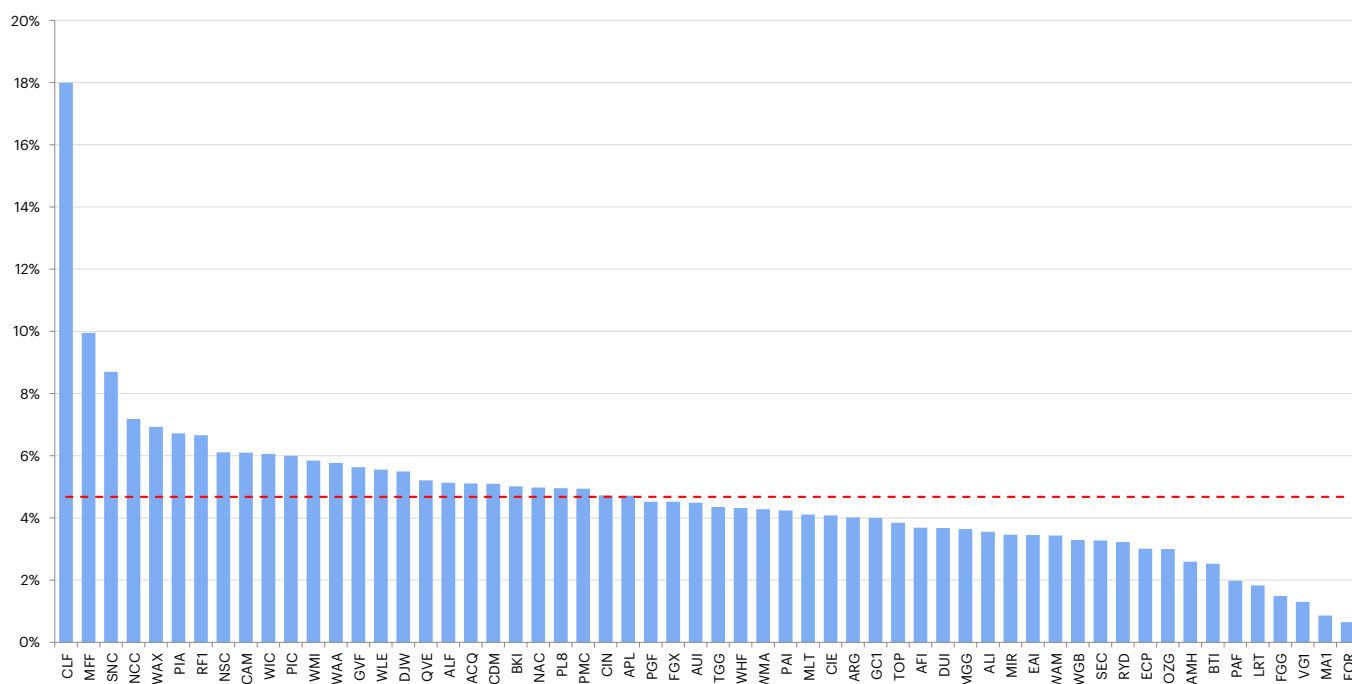
## Exit costs

- Exit costs from LICs are generally limited to the brokerage paid on selling the shares. This is unlike retail managed funds, which can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences.

## What income do investors receive from a LIC?

- Annual investor income from a “buy-and-hold” investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the management of the LIC. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. This is unlike managers of retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- Most of our selected LICs focus on blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they have healthy dividend yields (as shown in the following graph).

**Fig.1: Dividend yield for selected LICs**



Source: Iress, Bloomberg, EL&C Baillieu

### **Taxation issues**

- The returns of the LIC are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC, they attach franking credits. These are a tax benefit for shareholders, as they receive a “credit” for the company tax already paid on the LIC income when the shareholder’s ordinary income is assessed.
- Capital gains are managed by the manager of the LIC. Where the dividend paid to a shareholder of a LIC contains income derived from a capital gain of the LIC, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder. Under current tax rules, only 50% of this amount is taxable for many investors.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.



### LICs versus managed funds

- LICs are listed on the stock exchange so entry and exit costs are limited to brokerage. This means that diversification is achieved at little cost. LICs also offer a tax-effective structure, whereby dividends are fully franked and assessed as a capital gain in the hands of the shareholder. Therefore, only 50% of this amount is taxable for many investors. Contrast this with managed funds where investors incur an annual tax liability on the interest and capital gains that the funds earn each year.
- The fee structures of LICs are also favourable in comparison with managed funds. Our selected traditional LICs have management expense ratios ranging from 0.0% to 2.5%, whereas managed funds often charge more than 1.0%.

### LICs versus exchange traded funds (ETFs)

- LICs and ETFs both have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand, and trade at or close to their net asset value. ETFs are generally passive investment products and hence do not aim to outperform the Market in the same way many of the LICs do.
- ETFs are required to distribute any surplus income to security holders, whereas LICs have the ability to conserve surplus income and take advantage of Market opportunities as they see fit. This added flexibility is beneficial to the shareholder.

Our selected LICs have management expense ratios ranging from 0.0%-2.5%, whereas managed funds often charge at least 1.5%

Fig. 2: LIC Performance Table (Sep 2020)

Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc
AFI	Australian Foundat.	-5.4%	2.5%	4.0%	5.4%	7.3%	1.6%	6.6%	6.4%	1.7%
ARG	Argo Investments	-12.0%	-6.2%	2.1%	2.1%	2.3%	0.4%	4.9%	3.5%	1.1%
AUI	Australian United In	-14.1%	-10.7%	-3.3%	2.9%	2.9%	-4.4%	6.3%	6.1%	-4.9%
BKI	BKI Investment Ltd	-11.1%	-11.9%	-2.1%	1.5%	-1.4%	-1.8%	3.4%	1.6%	0.1%
DJW	Djerriwarrh	-14.9%	-28.0%	0.9%	0.2%	-7.0%	3.6%	3.5%	-4.9%	11.0%
DUI	Diversified United	-7.5%	-7.4%	-2.8%	6.7%	6.8%	-4.7%	8.8%	9.0%	-5.3%
MLT	Milton Corporation	-11.1%	-11.3%	-3.0%	2.6%	1.0%	-2.7%	5.0%	3.3%	-1.7%
Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ALF	Australian Leaders	1.7%	2.5%	-19.8%	0.9%	-2.3%	-17.4%	0.1%	-3.2%	-8.3%
CLF	Concentrated Leaders	8.4%	6.8%	-7.6%	9.8%	9.4%	-6.5%	10.6%	10.1%	-7.6%
AMH	AMCIL Limited	9.8%	13.2%	-6.9%	10.0%	9.0%	-6.8%	8.2%	8.3%	-4.5%
CAM	Clime Capital	-12.4%	-9.8%	-2.2%	3.6%	3.8%	-3.9%	3.5%	4.6%	-4.9%
CDM	Cadence Capital	5.2%	-2.8%	-20.3%	-3.6%	-12.6%	-8.1%	-1.8%	-7.1%	-0.5%
CIE	Contango Inc Gen Ltd	-22.9%	-15.2%	-14.5%	-5.2%	-5.8%	-11.7%	0.2%	-1.0%	-8.7%
CIN	Carlton Investments	-21.0%	-22.8%	-16.5%	-3.3%	-4.9%	-14.0%	0.7%	-0.5%	-13.4%
FGX	Future Gen Ltd	1.2%	3.1%	-12.2%	5.8%	4.4%	-5.2%	5.7%	4.7%	-4.0%
LSF	L1 Long Short Fund	2.1%	-7.7%	-19.6%	na	na	na	na	na	na
MIR	Mirraboopa Invest.	16.8%	12.2%	-0.1%	12.2%	7.2%	4.6%	10.6%	7.3%	9.1%
OPH	Ophir High Cf	9.6%	22.0%	-8.3%	na	na	na	na	na	na
PIC	Perpetual Equity Ltd	4.1%	1.8%	-9.2%	4.8%	3.7%	-4.3%	6.7%	6.0%	-5.5%
PL8	Plato Inc Max Ltd.	-9.9%	-2.1%	6.4%	4.0%	5.8%	1.6%	na	na	na
QVE	Qv Equities Limited	-14.9%	-16.5%	-11.8%	-3.7%	-9.5%	-6.6%	1.9%	-0.4%	-2.7%
WAM	WAM Capital Limited	-3.4%	5.4%	18.3%	4.6%	2.9%	18.2%	6.7%	9.3%	18.0%
WLE	WAM Leaders Limited	-4.1%	9.4%	-4.2%	4.1%	8.8%	-4.3%	na	na	na
WHF	Whitefield Ltd	-11.6%	-3.9%	-1.9%	2.2%	4.9%	-5.6%	4.7%	6.3%	-6.8%
Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ACQ	Acorn Cap Inv Fund	19.6%	25.7%	-15.0%	15.6%	15.1%	-13.4%	15.0%	16.6%	-13.8%
ECP	ECP Emerging Co	22.9%	24.9%	-22.8%	18.8%	14.3%	-21.7%	11.7%	10.6%	-19.5%
NSC	Naos Smlcap Com Ltd	-12.3%	-16.7%	-23.6%	-3.7%	-9.7%	-17.0%	-0.4%	-3.3%	-14.0%
FOR	Forager Aust Shs Fnd	-7.1%	-2.4%	-14.5%	-5.2%	-13.1%	-2.4%	na	na	na
GC1	Glennon SML Co Ltd	-4.2%	-11.9%	-18.4%	-1.1%	-2.7%	-14.6%	1.0%	-2.7%	-11.4%
NCC	Naos Emerg Opp	-7.5%	-1.1%	-8.3%	-3.6%	-6.1%	-3.0%	5.2%	7.2%	-3.7%
NGE	NGE Capital Limited	-17.7%	-19.6%	-24.5%	2.0%	2.1%	-21.3%	na	6.4%	na
OZG	Ozgrowth Limited	10.6%	9.5%	-20.5%	5.6%	6.1%	-20.0%	11.6%	10.2%	-19.9%
RYD	Ryder Capital Ltd	16.7%	9.0%	-14.6%	14.3%	11.8%	-15.0%	15.0%	10.8%	-11.4%
SEC	Spheria Emerging Co	-0.8%	-7.5%	-19.7%	na	na	na	na	na	na
WAX	WAM Research Ltd	-4.1%	9.5%	27.3%	4.8%	4.5%	23.2%	6.8%	10.6%	21.5%
WIC	Westoz Inv Ltd	-4.2%	-5.7%	-13.7%	3.9%	4.5%	-11.1%	9.0%	9.7%	-12.1%
WMI	WAM Microcap Limited	8.5%	17.8%	0.8%	12.3%	10.0%	3.1%	na	na	na
Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ALI	Argo Global Ltd	-14.1%	-8.9%	-8.6%	4.7%	8.6%	-11.8%	4.4%	3.2%	-11.2%
APL	Antipodes Global Inv	-0.3%	7.1%	-13.9%	-0.4%	-2.5%	-9.2%	na	na	na
EAI	Ellerston Asian	13.1%	19.4%	-14.5%	6.0%	5.9%	-10.9%	5.9%	3.0%	-10.6%
FGG	Future Glb Invest Co	11.4%	1.9%	-17.9%	11.0%	7.0%	-6.5%	8.7%	4.5%	-4.0%
GVF	Global Value Fnd Ltd	2.0%	5.1%	-3.2%	4.6%	2.3%	-2.1%	3.5%	5.9%	-2.3%
PIA	Pengana Int Equ Ltd	9.2%	14.0%	-15.8%	8.4%	6.7%	-10.7%	5.4%	7.2%	-9.4%
MFF	MFF Capital Inv Ltd	-6.5%	-13.1%	-4.5%	11.6%	13.8%	-6.6%	10.3%	9.0%	-7.9%
MGG	Magellan Glob Trust	5.1%	2.8%	-3.0%	na	10.0%	na	na	na	na
PAF	Pm Capital Asian Ops	-6.2%	-1.3%	-16.7%	-5.0%	-8.1%	-6.5%	1.2%	0.8%	-8.0%
PAI	Platinum Asia Ltd	20.5%	24.2%	-11.1%	8.8%	6.8%	-2.4%	8.7%	6.0%	-2.4%
PGF	Pm Capital Fund	-9.2%	-4.3%	-16.9%	2.7%	-0.3%	-11.0%	3.5%	3.3%	-11.0%
PMC	Platinum Capital Ltd	-7.8%	-14.2%	-7.1%	-1.0%	-5.7%	3.5%	2.6%	-2.4%	4.9%
TGG	Templeton Global	0.3%	-0.3%	-13.7%	2.1%	0.6%	-11.4%	3.8%	2.3%	-11.3%
WGB	WAM Global	4.1%	0.2%	-13.6%	na	na	na	na	na	na
VG1	VGI Partners Global	-4.3%	-20.4%	-12.0%	6.0%	-1.8%	-1.7%	na	na	na
Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
BTI	Bailador Tech Inv	18.5%	5.8%	-27.3%	9.7%	6.6%	-26.1%	5.1%	2.5%	-20.7%
HM1	Hearts and Minds	31.2%	24.6%	-4.0%	na	na	na	na	na	na
LRT	Lowell Res Fund	113.1%	144.9%	-19.6%	na	na	na	na	na	na
LSX	Lion Selection Grp	35.5%	19.0%	-15.5%	21.0%	10.1%	-9.9%	17.9%	22.0%	-11.3%
MA1	Monash Absolute	6.7%	15.6%	-12.3%	11.8%	12.8%	-15.1%	na	na	na
NAC	Naos Ex-50	12.0%	6.2%	-22.0%	9.3%	4.0%	-16.4%	9.3%	5.3%	-12.5%
RF1	Regal Invest Fund	30.2%*	28.1%*	-10.3%	na	na	na	na	na	na
SNC	Sandon Capital Ltd	-4.9%	-8.4%	-17.8%	2.8%	-4.5%	-9.7%	4.3%	2.4%	-8.6%
TGF	Tribeca Glb Resources	-31.8%	-39.0%	-25.0%	na	na	na	na	na	na
TOP	Thorney Opp Ltd	-22.3%	-27.1%	-21.6%	-3.9%	-9.5%	-17.7%	5.3%	3.4%	-13.1%
WAA	WAM Active Ltd	-0.1%	-0.6%	-0.6%	4.0%	2.1%	1.1%	6.2%	6.7%	2.7%
WMA	WAM Alternative Assets	-2.6%	21.4%	-26.9%	2.3%	-4.4%	-21.2%	4.4%	3.1%	-11.5%

Source: Bloomberg, IRESS, EL&C Baillieu

## Acorn Capital (ACQ)

[www.acorncapital.com.au](http://www.acorncapital.com.au)

- Acorn Capital was founded in 1998 and is one of the largest specialist microcap investor in the Australian Market. ACQ commenced trading on the ASX in May 2014.
- Utilising a sector neutral investment style, ACQ invests in ASX listed companies outside the top 250 by market capitalisation and unlisted opportunities if they are evaluated to be more attractive than listed opportunities.
- The total shareholder return for the year ending 30 Sep 2020 was 25.7%, with pre-tax net tangible asset backing increasing 19.6%. The active return (TSR) was 29.0%.

**Fig.3: ACQ overview**

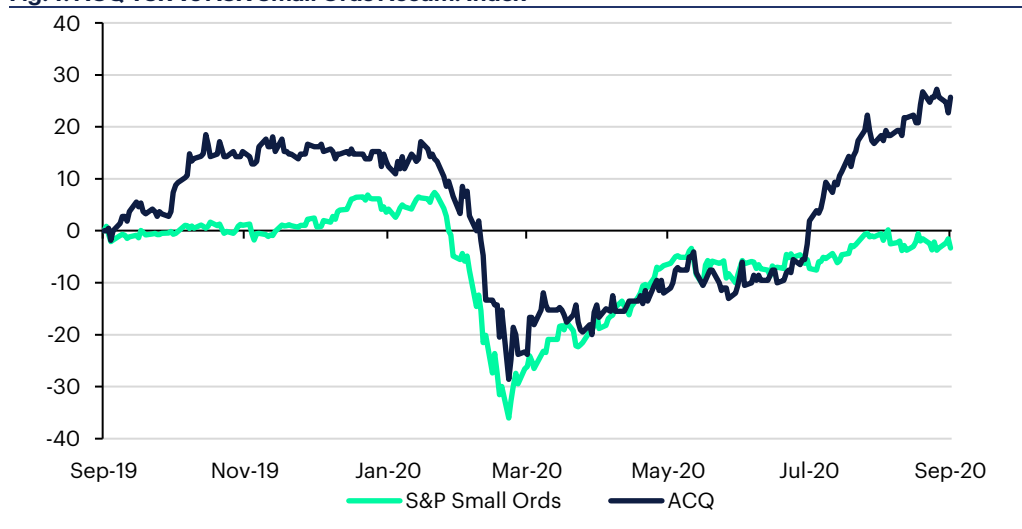
ACQ Snapshot		Top Holdings	
Price (30 September 2020)	\$1.23	CleanSpace Holdings (UL)	8.2%
Share price range (12 months)	\$0.73- \$1.39	Moula Money Pty Ltd (UL)	7.4%
Shares on issue (Mn)	67.0	Aroa Biosurgery	5.8%
Market capitalisation (\$Mn)	\$82	Telix Pharmaceutical	5.5%
Pre-tax asset backing*	\$1.47	Redbubble Limited	4.7%
Post-tax asset backing*	\$1.36	Shine Justice Ltd	3.0%
Premium/(Discount) to pre-tax NTA	-16.1%	Carbon Revolution	2.6%
Premium/(Discount) to post-tax NTA	-9.7%	Calix Limited	2.5%
Dividend yield	5.1%	Innovative Asset Solutions Group (UL)	2.4%
Dividend per share (cents)	7.1	Flare HR Pty Ltd (UL)	2.2%
Franking	100%		
Management expense ratio	0.95%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ACQ	25.7%	15.1%	16.6%	NTA growth	19.6%	15.6%	15.0%
Active return	29.0%	8.6%	6.6%	Active return	22.9%	9.1%	5.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.4: ACQ TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Australian Foundation Investment Company (AFI)

[www.afi.com.au](http://www.afi.com.au)

- AFI was formed in 1928 and is Australia's oldest and largest listed investment company.
- AFI is a long-term, low-risk investor in major companies on both the ASX and New Zealand Stock Exchange.
- Key sector exposures include Health Care (16.9%), Industrials (16.9%), Banks (15.6%), Materials (15.4%), Other Financials (8.5%), and Consumer Discretionary (6.4%).
- The total shareholder return for the year ending 30 Sep 2020 was 2.5%, with pre-tax net asset backing decreasing 5.4%. The active return (TSR) was 11.3%.

**Fig.5: AFI overview**

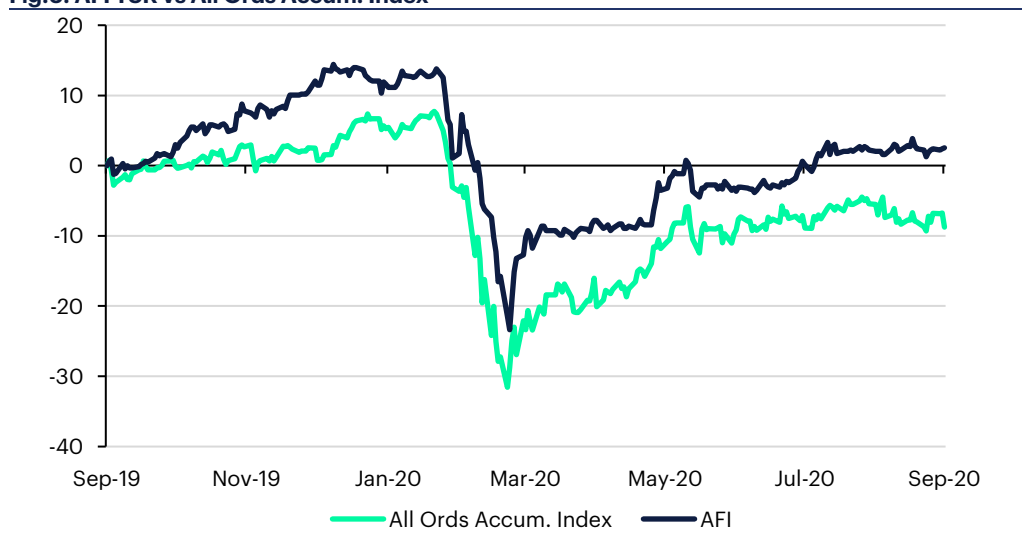
AFI Snapshot			Top Holdings		%
Price (30 September 2020)	\$6.31		CSL Limited		8.7%
Share price range (12 months)	\$4.82- \$7.30		Commonwealth Bank.		7.1%
Shares on issue (Mn)	1216.7		BHP Group Limited		7.0%
Market capitalisation (\$Mn)	\$7,678		Wesfarmers Limited		4.6%
Pre-tax asset backing*	\$5.90		Transurban Group		4.6%
Post-tax asset backing*	\$5.09		Westpac Banking Corp		3.7%
Premium/(Discount) to pre-tax NTA	6.9%		Macquarie Group Ltd		3.7%
Premium/(Discount) to post-tax NTA	24.0%		Woolworths Group Ltd		3.3%
Dividend yield	3.7%		National Aust. Bank		3.0%
Dividend per share (cents)	24.0		RIO Tinto Limited		2.7%
Franking	100%				
Management expense ratio	0.13%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AFI	2.5%	7.3%	6.4%	NTA growth	-5.4%	5.4%	6.6%
Active return	11.3%	1.8%	-1.3%	Active return	3.4%	-0.1%	-1.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.6: AFI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Australian Leaders Fund (ALF)

[www.wfunds.com.au](http://www.wfunds.com.au)

- Australian Leaders Fund invests in leading Australian companies, focusing on the top 200, with strong business fundamentals on attractive terms. In addition, ALF short sells companies that it feels are fundamentally challenged.
- ALF's investment objective is to deliver superior returns over the medium term within acceptable risk parameters while preserving the company's capital.
- In October, ALF announced a proposed transaction with its investment manager, Watermark Funds Management, which, if approved, will result in ALF shareholders receiving units in Watermark Absolute Return Fund (WARF), an unlisted unit trust managed by Watermark, as consideration for their ALF shares being cancelled.
- The total shareholder return for the year ending 30 Sep 2020 was 2.5% with pre-tax net asset backing increasing 1.7%. The active return (TSR) was 11.3%.

**Fig.7: ALF overview**

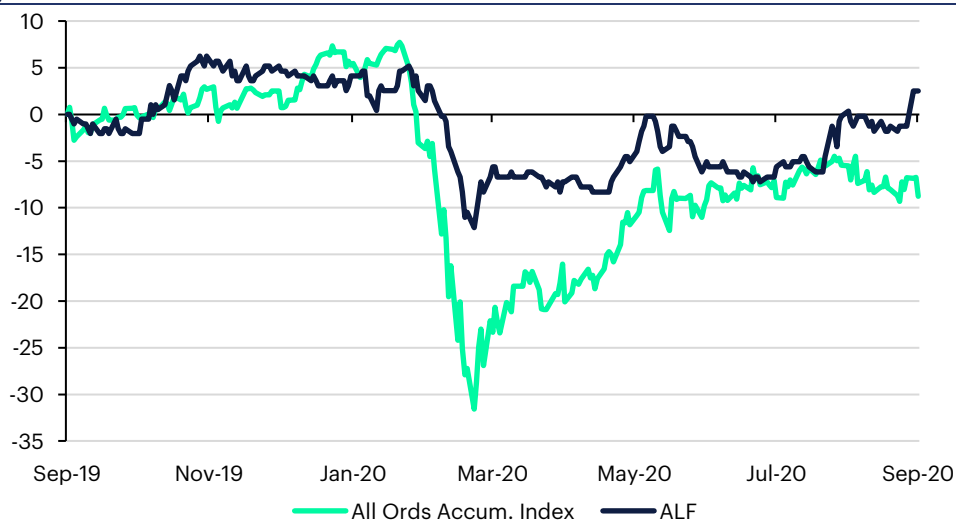
ALF Snapshot		Top Holdings	%
Price (30 September 2020)	\$0.95		na
Share price range (12 months)	\$0.81- \$1.01		
Shares on issue (Mn)	192.1		
Market capitalisation (\$Mn)	\$182		
Pre-tax asset backing*	\$1.15		
Post-tax asset backing*	\$1.14		
Premium/(Discount) to pre-tax NTA	-17.4%		
Premium/(Discount) to post-tax NTA	-16.7%		
Dividend yield	5.1%		
Dividend per share (cents)	5.0		
Franking	25%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALF	2.5%	-2.3%	-3.2%	NTA growth	1.7%	0.9%	0.1%
Active return	11.3%	-7.7%	-10.9%	Active return	10.5%	-4.6%	-7.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.8: ALF TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Argo Global Listed Infrastructure (ALI)

[www.argostructure.com.au](http://www.argostructure.com.au)

- Established in July 2015, ALI provides investors exposure to a diversified portfolio of global listed infrastructure securities. ALI seeks to provide investors with a mix of long-term capital growth and dividend income. Cohen & Steers, a listed company on the New York Stock Exchange is a global investment manager specialising in assets such as listed infrastructure, real estate and real assets.
- ALI is heavily weighted towards the USA (56.2%) with key holdings in sectors such as Electric (40.0%), Communications (13.9%), Toll Roads (9.5%), Railways (8.7%), and Midstream Energy (8.6%).
- The total shareholder return for the year ending 30 Sep 2020 was -8.9%, with pre-tax net asset backing decreasing 14.1%. The active return (TSR) was 4.8%.

**Fig.9: ALI overview**

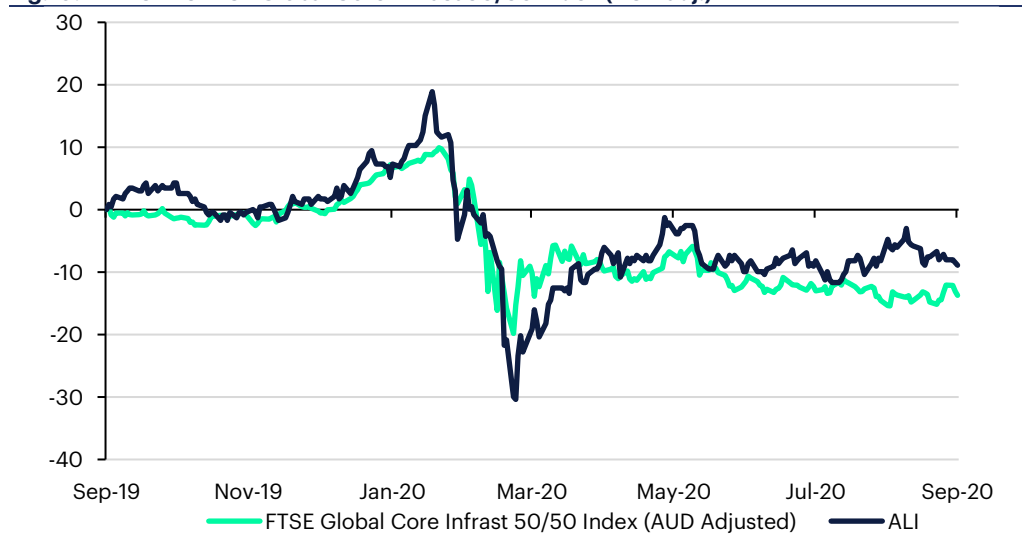
ALI Snapshot			Top Holdings		%
Price (30 September 2020)	\$2.05		<b>REGION</b>		
Share price range (12 months)	\$1.60- \$2.77		United States		56.2%
Shares on issue (Mn)	153.2		Europe		11.1%
Market capitalisation (\$Mn)	\$314		Canada		8.9%
Pre-tax asset backing*	\$2.18		Asia Pacific		7.9%
Post-tax asset backing*	\$2.18		<b>SECTOR ALLOCATION</b>		
Premium/(Discount) to pre-tax NTA	-6.0%		Electric		40.0%
Premium/(Discount) to post-tax NTA	-6.0%		Communications		13.9%
Dividend yield	3.6%		Toll Roads		9.5%
Dividend per share (cents)	7.5		Railways		8.7%
Franking	100%				
Management expense ratio	1.25%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALI	-8.9%	8.6%	3.2%	NTA growth	-14.1%	4.7%	4.4%
Active return	4.8%	2.8%	-3.1%	Active return	-0.4%	-1.1%	-2.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.10: ALI TSR vs FTSE Global Core Infrast 50/50 Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## AMCIL (AMH)

[www.amcil.com.au](http://www.amcil.com.au)

- AMCIL was formed in 1996 with an initial focus on the media and telecommunications sectors.
- The limited scope of attractive investments within these sectors resulted in a change of strategy, and AMCIL now has a diversified portfolio of 30 to 40 of Australia's largest companies.
- Key sector exposures include Industrials (23.0%), Healthcare (15.0%), Cons Disc (11.6%), Information Technology (8.9%), Materials (8.7%), Communication Services (8.6), and Other Financials (7.3%).
- The total shareholder return for the year ending 30 Sep 2020 was 13.2%, with pre-tax net asset backing increasing 9.8%. The active return (TSR) was 23.4%

**Fig.11: AMH overview**

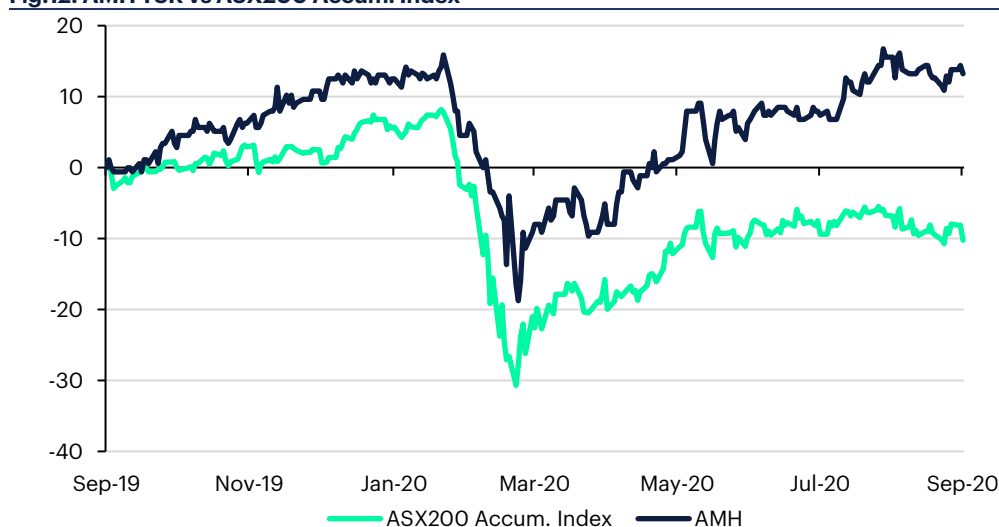
AMH Snapshot		Top Holdings	
Price (30 September 2020)	\$0.97	CSL Limited	9.4%
Share price range (12 months)	\$0.72- \$1.02	BHP Group Limited	5.8%
Shares on issue (Mn)	280.0	Wesfarmers Limited	5.5%
Market capitalisation (\$Mn)	\$272	Mainfreight	5.1%
Pre-tax asset backing*	\$1.04	Transurban Group	4.6%
Post-tax asset backing*	\$0.94	Macquarie Group Ltd	4.5%
Premium/(Discount) to pre-tax NTA	-6.7%	Woolworths Group Ltd	4.0%
Premium/(Discount) to post-tax NTA	3.2%	Carsales.Com Ltd.	3.7%
Dividend yield	2.6%	Macquarie Telecom Gp	3.6%
Dividend per share (cents)	2.5	Goodman Group	3.6%
Franking	100%		
Management expense ratio	0.65%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AMH	13.2%	9.0%	8.3%	NTA growth	9.8%	10.0%	8.2%
Active return	23.4%	4.2%	1.0%	Active return	20.0%	5.2%	0.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.12: AMH TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Antipodes Global Investment Company (APL)

[www.antipodespartners.com](http://www.antipodespartners.com)

- Antipodes Global Investment Company (APL) is a recently incorporated LIC (October 2016) having raised over \$300m via an IPO.
- The Company has a dual investment objective to provide capital growth and income and achieve returns in excess of the benchmark, over a full investment cycle (typically 3-5 years). All underlying options have now expired (15-Oct-18)
- Key underlying regional long exposures include North America (34.4%), Western Europe (23.1%) and Developing Asia (13.7%). Key long sector exposures include Internet, Banks, Healthcare, Hardware, Industrial and Retail.
- The total shareholder return for the year ending 30 Sep 2020 was 7.1%, with pre-tax net asset backing decreasing 0.3%. The active return (TSR) was 2.6%.

**Fig.13: APL overview**

Fig.10: APL Overview

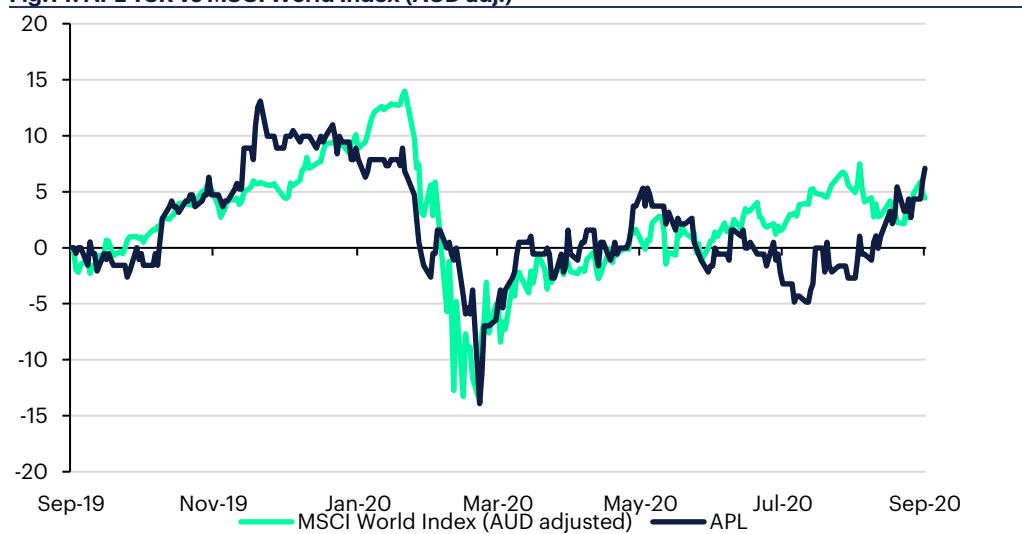
APL Snapshot		Top Holdings		%
Price (30 September 2020)	\$0.98	Alibaba		3.2%
Share price range (12 months)	\$0.81- \$1.08	Microsoft		3.0%
Shares on issue (Mn)	485.2	Ping An Insurance		2.9%
Market capitalisation (\$Mn)	\$475	Facebook		2.8%
Pre-tax asset backing*	\$1.07	Siemens		2.8%
Post-tax asset backing*	\$1.07	Samsung Electronics		2.7%
Premium/(Discount) to pre-tax NTA	-8.5%	Électricité de France		2.7%
Premium/(Discount) to post-tax NTA	-8.3%	Capital One		2.7%
Dividend yield	4.7%	Roche		2.7%
Dividend per share (cents)	4.5	Merck		2.7%
Franking	50%			
Management expense ratio	1.10%			
		<i>*Long positions</i>		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
APL	7.1%	-2.5%	na	NTA growth	-0.3%	-0.4%	na
Active return	2.6%	-14.1%	n.a	Active return	-4.7%	-12.0%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.14: APL TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu



## Argo Investments (ARG)

[www.argoinvestments.com.au](http://www.argoinvestments.com.au)

- Argo was formed in 1946 and is based in Adelaide, South Australia.
- It is the second-largest LIC by market capitalisation.
- Argo's portfolio contains investments in about 100 companies, with many of Australia's major enterprises represented.
- Key sector weightings include Materials (15.2%), Banks (13.1%), Healthcare (12.6%), Other Financials (10.1%), and Consumer staples (9.8%)
- The total shareholder return for the year ending 30 Sep 2020 was -6.2%, with pre-tax net asset backing decreasing 12.0%. The active return (TSR) was 2.5%.

**Fig.15: ARG overview**

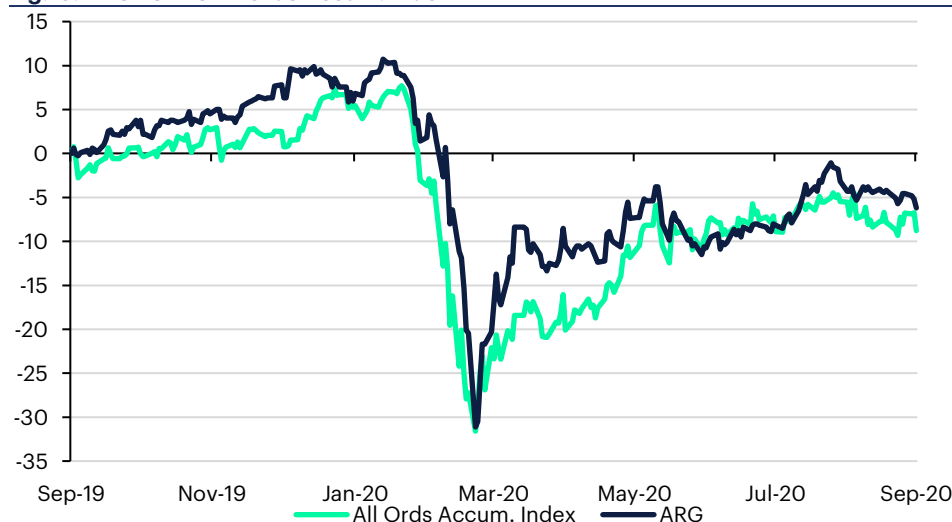
ARG Snapshot				Top Holdings			
Price (30 September 2020)			\$7.41	CSL Limited			6.1%
Share price range (12 months)			\$5.54- \$9.07	Macquarie Group Ltd			5.7%
Shares on issue (Mn)			722.7	BHP Group Limited			5.1%
Market capitalisation (\$Mn)			\$5,355	Wesfarmers Limited			4.3%
Pre-tax asset backing*			\$7.15	Westpac Banking Corp			3.9%
Post-tax asset backing*			\$6.46	RIO Tinto Limited			3.8%
Premium/(Discount) to pre-tax NTA			3.6%	Commonwealth Bank.			3.8%
Premium/(Discount) to post-tax NTA			14.7%	ANZ Banking Grp Ltd			3.2%
Dividend yield			4.0%	Ramsay Health Care			2.6%
Dividend per share (cents)			30.0	Telstra Corporation.			2.4%
Franking			100%				
Management expense ratio			0.16%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ARG	-6.2%	2.3%	3.5%	NTA growth	-12.0%	2.1%	4.9%
Active return	2.5%	-3.2%	-4.2%	Active return	-3.2%	-3.3%	-2.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.16: ARG TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Australian United Investment Company (AUI)

[www.aui.com.au](http://www.aui.com.au)

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a “traditional” investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportions of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 30 Sep 2020 was -10.7%, with pre-tax net asset backing decreasing 14.1%. The active return (TSR) was -2.0%.

**Fig.17: AUI overview**

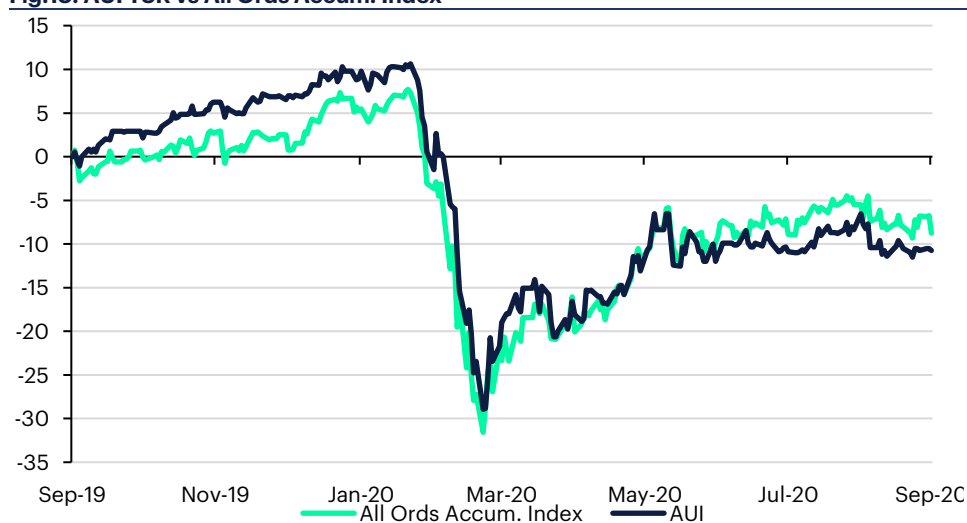
AUI Snapshot		Top Holdings	
Price (30 September 2020)	\$7.98	CSL Limited	10.2%
Share price range (12 months)	\$6.50- \$10.28	Commonwealth Bank.	7.4%
Shares on issue (Mn)	124.8	Transurban Group	7.0%
Market capitalisation (\$Mn)	\$996	RIO Tinto Limited	6.3%
Pre-tax asset backing*	\$8.18	BHP Group Limited	5.9%
Post-tax asset backing*	\$7.18	Diversified United	5.4%
Premium/(Discount) to pre-tax NTA	-2.4%	Wesfarmers Limited	5.2%
Premium/(Discount) to post-tax NTA	11.1%	ANZ Banking Grp Ltd	4.3%
Dividend yield	4.5%	Westpac Banking Corp	4.0%
Dividend per share (cents)	36.0	Atlas Arteria	3.8%
Franking	100%		
Management expense ratio	0.10%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	-10.7%	2.9%	6.1%	NTA growth	-14.1%	2.9%	6.3%
Active return	-2.0%	-2.6%	-1.7%	Active return	-5.4%	-2.6%	-1.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.18: AUI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## BKI Investment Company (BKI)

[www.bkilimited.com.au](http://www.bkilimited.com.au)

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- In the 12 months to 30 Oct 2020, BKI had dividends totalling 6.9 cents and a dividend yield of 5.0%
- The total shareholder return for the year ending 30 Sep 2020 was -11.9%, with pre-tax net asset backing decreasing 11.1%. The active return (TSR) was -3.2%.

**Fig.19: BKI overview**

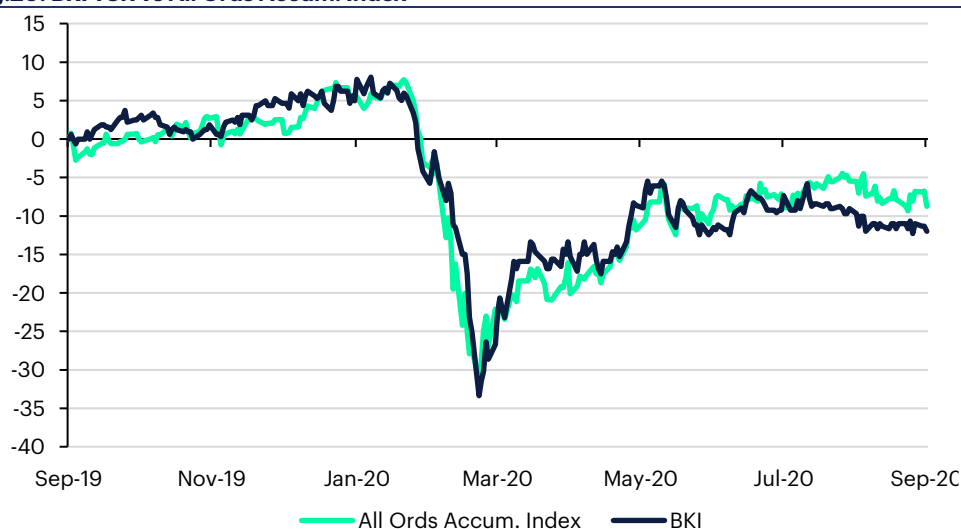
BKI Snapshot			Top Holdings		%
Price (30 September 2020)	\$1.36		Macquarie Group Ltd		7.5%
Share price range (12 months)	\$1.05- \$1.74		BHP Group Limited		7.0%
Shares on issue (Mn)	737.7		Commonwealth Bank.		6.7%
Market capitalisation (\$Mn)	\$1,003		APA Group		5.7%
Pre-tax asset backing*	\$1.41		Transurban Group		5.5%
Post-tax asset backing*	\$1.36		Woolworths Group Ltd		5.0%
Premium/(Discount) to pre-tax NTA	-3.5%		Wesfarmers Limited		4.8%
Premium/(Discount) to post-tax NTA	0.0%		TPG Telecom Limited		4.0%
Dividend yield	5.0%		National Aust. Bank		3.7%
Dividend per share (cents)	6.9		Ramsay Health Care		3.3%
Franking	100%				
Management expense ratio	0.17%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	-11.9%	-1.4%	1.6%	NTA growth	-11.1%	1.5%	3.4%
Active return	-3.2%	-6.8%	-6.2%	Active return	-2.4%	-4.0%	-4.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.20: BKI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Bailador Technology Investments (BTI)

[www.bailador.com.au](http://www.bailador.com.au)

- Bailador Technology Investments listed on the ASX in November 2014. BTI invests in private companies within the information technology sector.
- BTI invests in companies that are in the expansion stage and typically display the following characteristics: several million dollars of revenue, established customer base, proven technology and management.
- Currently, BTI holds nine unlisted investments through a variety of different ownership structures to help mitigate downside risk (such as convertible notes, preference shares) and one listed security in its top holdings.
- Total shareholder return for the year ending 30 Sep 2020 was 5.8%, with pre-tax net asset backing increasing 18.5%. The active return (TSR) was 14.5%.

**Fig.21: BTI overview**

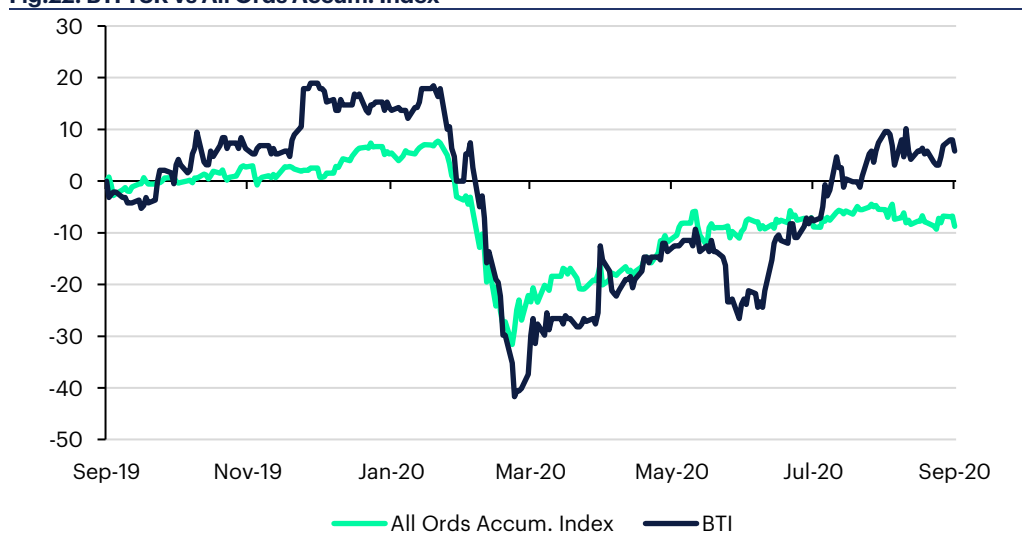
BTI Snapshot		Top Holdings	
Price (30 September 2020)	\$0.98	SiteMinder (UL)	49.0%
Share price range (12 months)	\$0.54- \$1.13	Instaclustr (UL)	16.1%
Shares on issue (Mn)	122.9	Stackla (UL)	6.8%
Market capitalisation (\$Mn)	\$120	DocsCorp (UL)	6.5%
Pre-tax asset backing*	\$1.37	Lendi (UL)	6.4%
Post-tax asset backing*	\$1.24	SMI (UL)	5.7%
Premium/(Discount) to pre-tax NTA	-28.5%	Straker Translations	3.4%
Premium/(Discount) to post-tax NTA	-21.0%	Rezdy (UL)	3.4%
Dividend yield	2.5%	Brosa (UL)	1.8%
Dividend per share (cents)	2.5	Viostream (UL)	N.A
Franking	100%		
Management expense ratio	1.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BTI	5.8%	6.6%	2.5%	NTA growth	18.5%	9.7%	5.1%
Active return	14.5%	1.1%	-5.3%	Active return	27.2%	4.2%	-2.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.22: BTI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Clime Capital (CAM)

[www.climecapital.com.au](http://www.climecapital.com.au)

- About: Clime Capital was incorporated and listed in February 2004, providing investors access to a long term value orientated investment portfolio.
- The company has three key financial objectives 1) preserve and protect the capital of the company; 2) achieve long-term growth of capital and dividends without taking excessive or unnecessary risks to achieve that growth; and 3) deliver investors a secure income stream in the form of fully-franked dividends.
- CAM pays quarterly dividend distributions and since FY10 CAM has consistently paid an above 4.0% fully franked cash dividend yield. CAM is currently yielding 8.7% fully franked.
- The total shareholder return for the year ending 30 Sep 2020 was -9.8%, with pre-tax net asset backing decreasing 12.4%. The active return (TSR) was -1.1%.

**Fig.23: CAM overview**

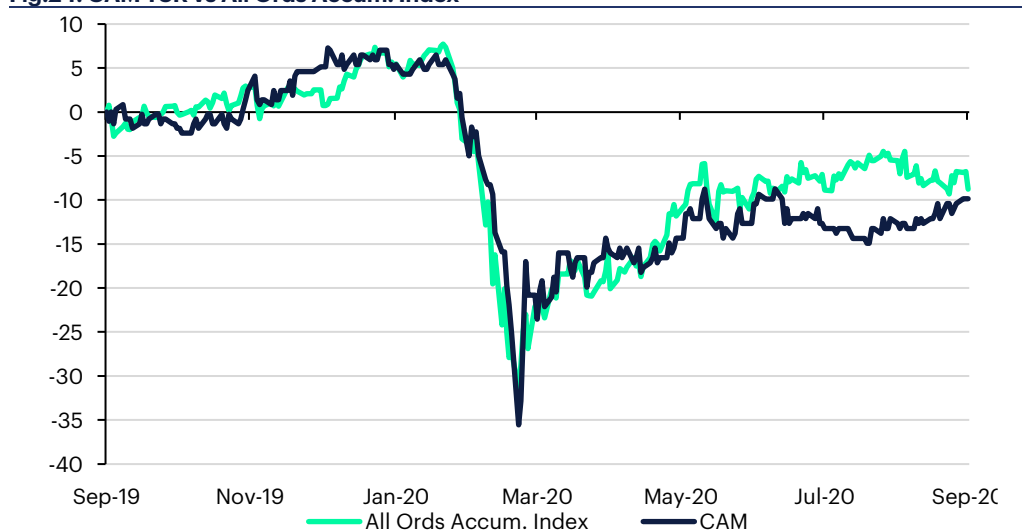
CAM Snapshot			Top Holdings			
Price (30 September 2020)	\$0.80		Altium Limited		Fortescue Metals Grp	
Share price range (12 months)	\$0.59- \$1.00		Amcor PLC		Hansen Technologies	
Shares on issue (Mn)	112.9		Apn Property Group		InvoCare Limited	
Market capitalisation (\$Mn)	\$90		Appen Limited		Jumbo Interactive	
Pre-tax asset backing*	\$0.82		Austal Limited		Mach7 Tech Limited	
Post-tax asset backing*	\$0.83		BHP Group Limited		Macquarie Group Ltd	
Premium/(Discount) to pre-tax NTA	-2.4%		Bravura Solution Ltd		Macquarie Telecom Gp	
Premium/(Discount) to post-tax NTA	-3.6%		City Chic Collective		Rpmglobal Hldgs Ltd	
Dividend yield	6.1%		CSL Limited		Sonic Healthcare	
Dividend per share (cents)	4.7		Electro Optic Sys.		Westpac Banking Corp	
Franking	100%		<i>**listed in alphabetical order**</i>			
Management expense ratio	0.83%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CAM	-9.8%	3.8%	4.6%	NTA growth	-12.4%	3.6%	3.5%
Active return	-1.1%	-1.7%	-3.1%	Active return	-3.7%	-1.8%	-4.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.24: CAM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Cadence Capital (CDM)

[www.cadencecapital.com.au](http://www.cadencecapital.com.au)

- Cadence Capital is an actively managed investment company with a portfolio of Australian and international securities.
- Although it focuses on a fundamental bottom-up approach to portfolio management, it also uses technical analysis over the short term to supplement returns.
- The manager targets 20 to 40 core investments with direct international exposure. Current net exposure is 78.0%, with 22.0% in net cash holdings and tax asset.
- The total shareholder return for the year ending 30 Sep 2020 was -2.8% with pre-tax net asset backing increasing 5.2%. The active return (TSR) was 5.9%.

**Fig.25: CDM overview**

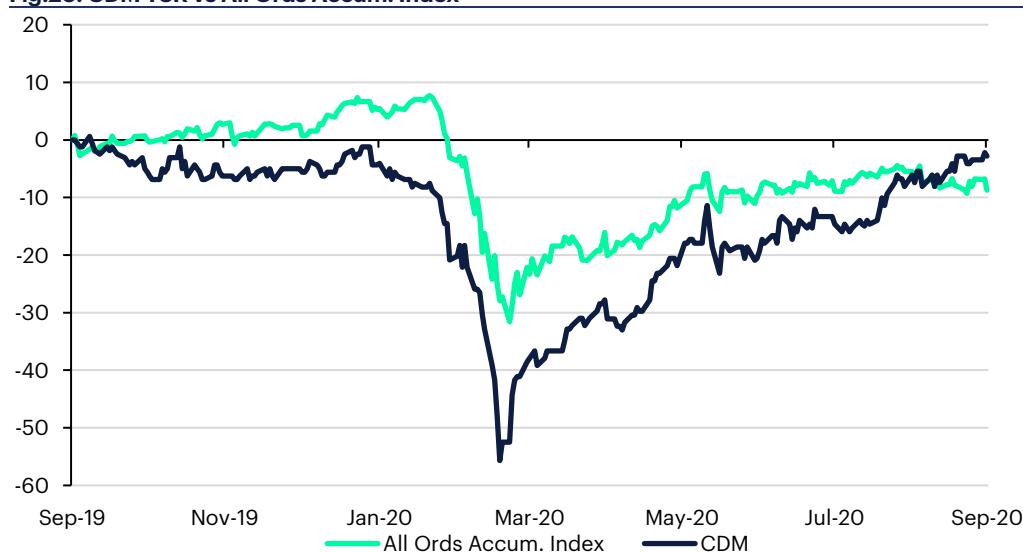
CDM Snapshot		Top Holdings	
Price (30 September 2020)	\$0.74	Alibaba Group Holding Ltd	Money3 Corporation
Share price range (12 months)	\$0.35- \$0.81	Eagers Automotive	NVIDIA Corp
Shares on issue (Mn)	301.0	ARB Corporation.	Pinterest Inc
Market capitalisation (\$Mn)	\$223	Carsales.Com Ltd.	Pointsbet Holdings
Pre-tax asset backing*	\$0.90	City Chic Collective	Qualcomm Inc
Post-tax asset backing*	\$1.06	Costa Group Holdings	Redbubble Limited
Premium/(Discount) to pre-tax NTA	-17.3%	Credit Corp Group	Reece Limited
Premium/(Discount) to post-tax NTA	-30.0%	Deepgreen Metals	Resimac Grp Ltd
Dividend yield	5.1%	Lynas Corporation	Shine Justice Ltd
Dividend per share (cents)	4.0	Macquarie Group Ltd	Uniti Group Ltd
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CDM	-2.8%	-12.6%	-7.1%	NTA growth	5.2%	-3.6%	-1.8%
Active return	5.9%	-18.1%	-14.8%	Active return	13.9%	-9.1%	-9.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.26: CDM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Concentrated Leaders Fund (CLF)

[www.clfund.com.au](http://www.clfund.com.au)

- CLF was originally founded in 1987 as MaxiLink Limited and was managed by EquitiLink Australia. In 2000, the management of the company was transferred to Aberdeen Asset Management. In December 2017, management of the company was internalised and in January 2018, Dr David Sokulsky was appointed CEO and CIO. In July 2020, CLF externalised the management of its investment portfolio to Carrara Investment Management Pty Ltd, a company controlled by Dr David Sokulsky, who resigned as CEO and CIO of CLF but remains a director.
- CLF invests in companies within the S&P/ ASX 200 index and aims to provide investors with regular income and long-term capital growth.
- WAM Capital Limited (WAM) has made an off-market takeover bid for CLF with a consideration of 2 WAM shares for every 3.7 CLF shares. The offer has been extended until 7pm on 16 November 2020.
- The total shareholder return for the year ending 30 Sep 2020 was 6.8%, with pre-tax net asset backing increasing 8.4%. The active return (TSR) was 17.0%.

**Fig.27: CLF overview**

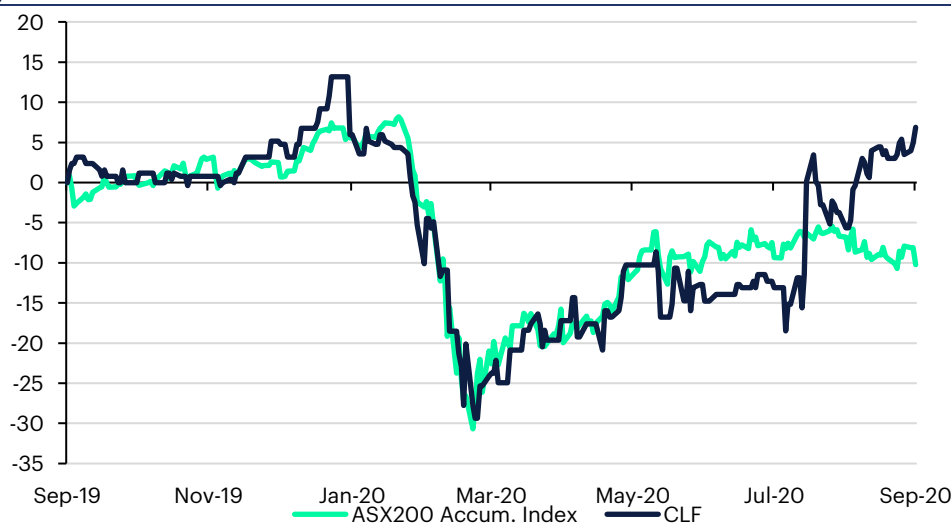
CLF Snapshot			Top Holdings		%
Price (30 September 2020)	\$1.11		Ancor PLC		na
Share price range (12 months)	\$0.77- \$1.26		ANZ Banking Grp Ltd		
Shares on issue (Mn)	59.4		BHP Group Limited		
Market capitalisation (\$Mn)	\$66		Commonwealth Bank.		
Pre-tax asset backing*	\$1.05		CSL Limited		
Post-tax asset backing*	\$1.03		Macquarie Group Ltd		
Premium/(Discount) to pre-tax NTA	5.7%		National Aust. Bank		
Premium/(Discount) to post-tax NTA	7.8%		Transurban Group		
Dividend yield	18.0%		Woolworths Group Ltd		
Dividend per share (cents)	21.5		Waypoint REIT		
Franking	100%				
Management expense ratio	0.75%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CLF	6.8%	9.4%	10.1%	NTA growth	8.4%	9.8%	10.6%
Active return	17.0%	4.6%	2.8%	Active return	18.6%	5.0%	3.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.28: CLF TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Contango Income Generator Limited (CIE)

[www.contango.com.au](http://www.contango.com.au)

- CIE was floated in 2015. In September 2020, CIE transitioned its investment management from Contango Funds Management to a new global long-short investment strategy managed by WCM Investment Management, LLC (WCM).
- WCM is a California-based firm which specialises in the management of global and emerging markets equities, with c.A\$93bn in FUM as at 30 Sep 2020.
- WAM Capital Limited (WAM) has made an off-market takeover bid for CIE with a consideration of 1 WAM shares for every 3 CIE shares. The offer is scheduled to close at 7pm on 13 November 2020.
- On 27 October 2020, CIE proposed a restructure which, subject to approvals, would allow a buyback of shares held by WAM (or, if the vote fails, an equal access buyback of shares) and a capital raise following the buyback.
- The total shareholder return for the year ending 30 Sep 2020 was -15.2%, with pre-tax net asset backing decreasing 22.9%. The active return (TSR) was -6.4%.

**Fig.29: CIE overview**

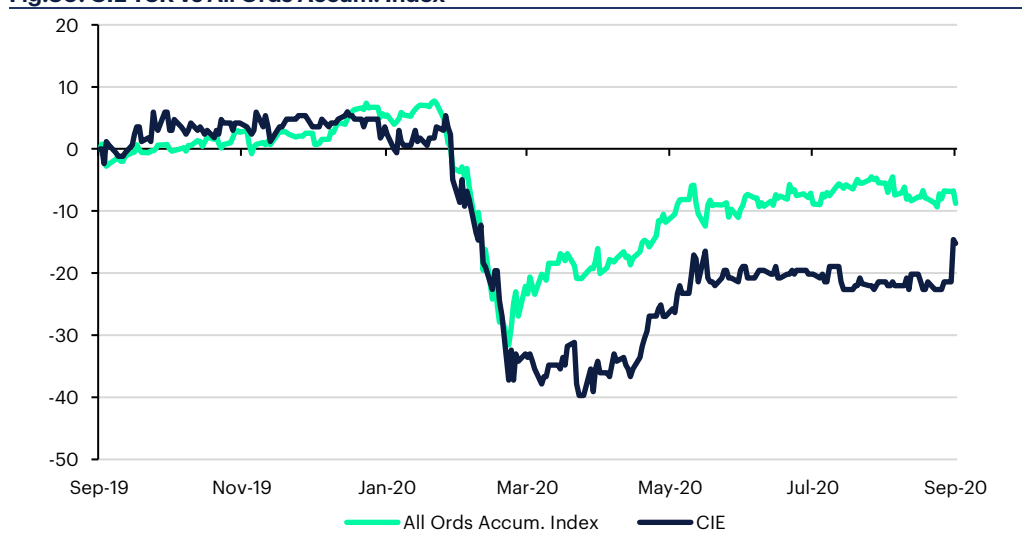
CIE Snapshot			Top Holdings		%
Price (30 September 2020)	\$0.69		Tabcorp Holdings Ltd		3.5%
Share price range (12 months)	\$0.50- \$0.89		APA Group		3.1%
Shares on issue (Mn)	125.5		Spark Infrastructure		3.1%
Market capitalisation (\$Mn)	\$87		Coles Group		3.0%
Pre-tax asset backing*	\$0.73		Charter Hall Group		2.9%
Post-tax asset backing*	\$0.73		AusNet Services Ltd		2.8%
Premium/(Discount) to pre-tax NTA	-5.3%		ASX Limited		2.7%
Premium/(Discount) to post-tax NTA	-5.3%		REA Group		2.7%
Dividend yield	4.1%		Breville Group Ltd		2.7%
Dividend per share (cents)	3.0		Hotel Property		2.5%
Franking	100%				
Management expense ratio	0.95%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIE	-15.2%	-5.8%	-1.0%	NTA growth	-22.9%	-5.2%	0.2%
Active return	-6.4%	-11.3%	-8.7%	Active return	-14.2%	-10.6%	-7.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.30: CIE TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Carlton Investments (CIN)

[www.carltoninvestments.com.au](http://www.carltoninvestments.com.au)

- Carlton Investments' strategy is to invest in established listed blue-chip stocks that provide high levels of sustainable income through fully franked dividends.
- Investments are held for the long term and not for trading purposes.
- Carlton has a 38.7% portfolio exposure to Event Hospital & Entertainment (EVT).
- The total shareholder return for the year ending 30 Sep 2020 was -22.8%, with pre-tax net asset backing decreasing 21.0%. The active return (TSR) was -12.7%.

**Fig.31: CIN overview**

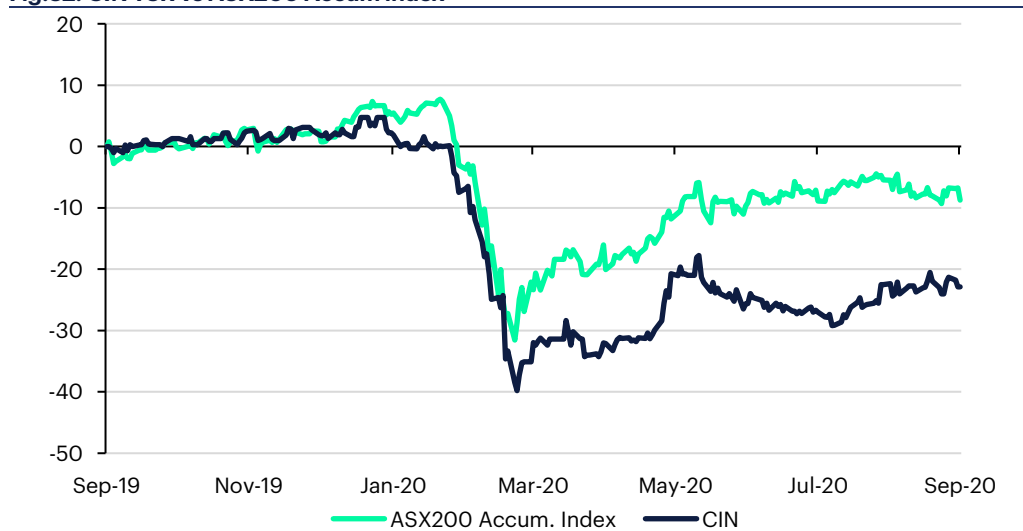
CIN Snapshot			Top Holdings		%
Price (30 September 2020)	\$23.26		Event Hospitality and Entertainment		38.7%
Share price range (12 months)	\$18.60- \$33.00		National Aust. Bank		5.1%
Shares on issue (Mn)	26.5		Commonwealth Bank.		4.8%
Market capitalisation (\$Mn)	\$616		BHP Group Limited		4.1%
Pre-tax asset backing*	\$28.95		Westpac Banking Corp		3.9%
Post-tax asset backing*	\$24.84		Wesfarmers Limited		3.5%
Premium/(Discount) to pre-tax NTA	-19.7%		AGL Energy Limited.		2.9%
Premium/(Discount) to post-tax NTA	-6.4%		James Hardie Industries PLC		2.7%
Dividend yield	4.7%		ANZ Banking Grp Ltd		2.3%
Dividend per share (cents)	111.0		Fortescue Metals Grp		2.0%
Franking	100%				
Management expense ratio	0.09%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIN	-22.8%	-4.9%	-0.5%	NTA growth	-21.0%	-3.3%	0.7%
Active return	-12.7%	-9.7%	-7.8%	Active return	-10.9%	-8.1%	-6.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.32: CIN TSR vs ASX200 Accum index**



Source: Bloomberg, EL&C Baillieu

## Djerriwarrh Investments (DJW)

[www.djerri.com.au](http://www.djerri.com.au)

- Djerriwarrh Investments has been in operation since 1989 and was listed on the ASX in 1995.
- Its investment portfolio focuses on stocks with low price-earnings ratios in the ASX top 50.
- It also has a trading portfolio that is used for short-term trading purposes. DJW uses options (mainly call options) to generate additional income.
- The total shareholder return for the year ending 30 Sep 2020 was -28.0%, with pre-tax net asset backing decreasing 14.9%. The active return (TSR) was -19.3%.

**Fig.33: DJW overview**

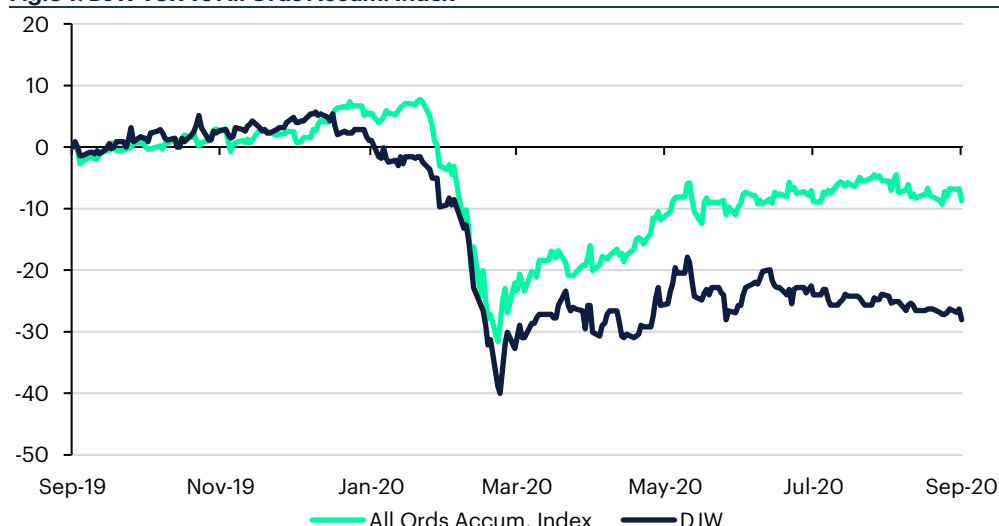
DJW Snapshot			Top Holdings		%
Price (30 September 2020)	\$2.42		BHP Group Limited		7.3%
Share price range (12 months)	\$2.06- \$3.72		CSL Limited		7.3%
Shares on issue (Mn)	224.8		Commonwealth Bank.		6.1%
Market capitalisation (\$Mn)	\$544		Macquarie Group Ltd		5.1%
Pre-tax asset backing*	\$2.66		Westpac Banking Corp		4.9%
Post-tax asset backing*	\$2.80		Transurban Group		4.9%
Premium/(Discount) to pre-tax NTA	-9.0%		National Aust. Bank		4.1%
Premium/(Discount) to post-tax NTA	-13.6%		Woolworths Group Ltd		4.0%
Dividend yield	5.5%		ANZ Banking Grp Ltd		3.4%
Dividend per share (cents)	14.0		Telstra Corporation.		3.3%
Franking	100%				
Management expense ratio	0.46%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DJW	-28.0%	-7.0%	-4.9%	NTA growth	-14.9%	0.2%	3.5%
Active return	-19.3%	-12.4%	-12.7%	Active return	-6.2%	-5.2%	-4.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.34: DJW TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Diversified United Investments (DUI)

[www.dui.com.au](http://www.dui.com.au)

- Diversified United Investments was founded in 1991 by Australia United Investments, Barclay Investments (a Myer family investment company), the late Sir Ian Potter and The Ian Potter Foundation.
- It invests predominantly in Australian equities, however it also invests in global ETFs, property trusts and fixed income securities.
- DUI has a target range for international equities of 10-20% (primarily through global ETF's). June international exposure was 19.3% of the portfolio.
- The total shareholder return for the year ending 30 Sep 2020 was -7.4%, with pre-tax net asset backing decreasing 7.5%. The active return (TSR) was 1.3%.

**Fig.35: DUI overview**

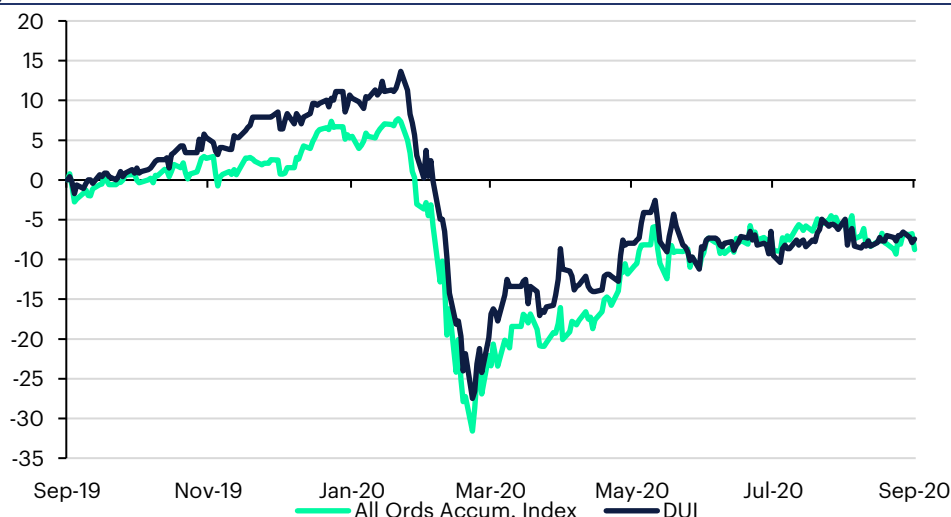
DUI Snapshot		Top Holdings	
Price (30 September 2020)	\$4.19	CSL Limited	16.3%
Share price range (12 months)	\$3.35- \$5.26	Transurban Group	7.8%
Shares on issue (Mn)	212.5	Commonwealth Bank.	6.4%
Market capitalisation (\$Mn)	\$890	BHP Group Limited	4.8%
Pre-tax asset backing*	\$4.34	RIO Tinto Limited	4.4%
Post-tax asset backing*	\$3.70	ANZ Banking Grp Ltd	3.5%
Premium/(Discount) to pre-tax NTA	-3.5%	Westpac Banking Corp	3.0%
Premium/(Discount) to post-tax NTA	13.2%	Atlas Arteria	3.0%
Dividend yield	3.7%	SYD Airport	2.6%
Dividend per share (cents)	15.5	Soul Pattinson (W.H)	2.4%
Franking	100%		
Management expense ratio	0.13%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DUI	-7.4%	6.8%	9.0%	NTA growth	-7.5%	6.7%	8.8%
Active return	1.3%	1.3%	1.3%	Active return	1.3%	1.3%	1.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.36: DUI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ellerston Asian Investment Limited (EAI)

[www.ellerstoncapital.com](http://www.ellerstoncapital.com)

- Incorporated in August 2015, EAI is managed by Ellerston Capital, a specialist funds manager founded in 2004 with over \$5.0 billion in funds under management.
- EAI will provide investors with exposure to a portfolio of high growth equity securities in the Asian region. EAI will invest in the 10 core countries that constitute the MSCI AC Asia Ex Japan Index.
- Key underlying regional exposure for EAI is China/Hong Kong (52.0%) and South Korea (13.1%) with Information Technology (24.4%) and Financials (22.6%) top sector exposures.
- Total shareholder return for the year ending 30 Sep 2020 was 19.4%, with pre-tax net asset backing increasing 13.1%. The active return (TSR) was 8.3%.

**Fig.37: EAI overview**

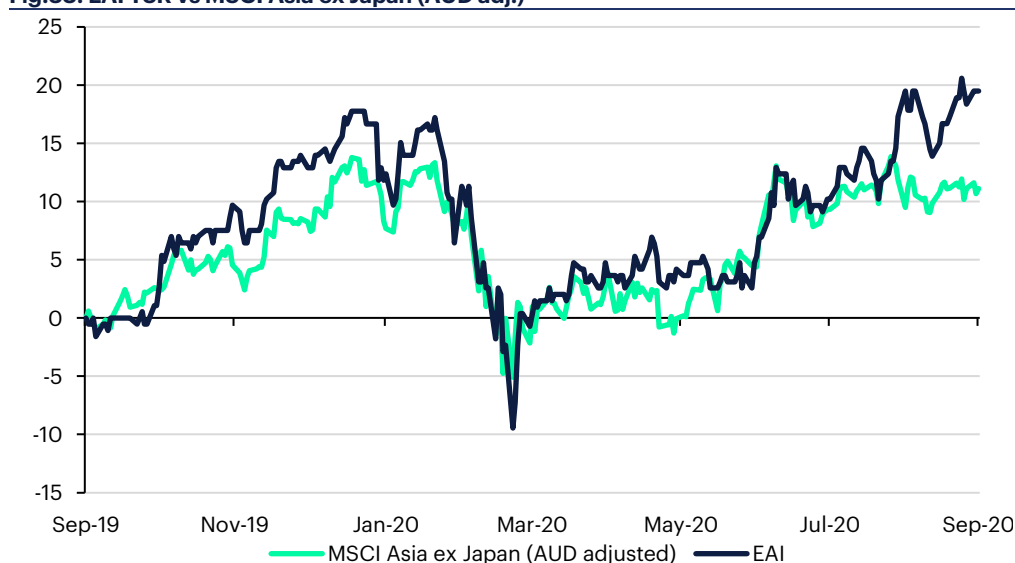
EAI Snapshot		Top Holdings	
Price (30 September 2020)	\$1.07	Alibaba Group Holding Ltd.	13.3%
Share price range (12 months)	\$0.83- \$1.16	TSMC	9.3%
Shares on issue (Mn)	132.4	Samsung Electronics	9.1%
Market capitalisation (\$Mn)	\$142	Tencent Holdings Ltd	8.0%
Pre-tax asset backing*	\$1.21	Hong Kong Exchanges & Clearing Ltd	5.2%
Post-tax asset backing*	\$1.18	Ping An Insurance	4.9%
Premium/(Discount) to pre-tax NTA	-11.7%	DBS Group Holdings Ltd	3.0%
Premium/(Discount) to post-tax NTA	-9.3%	Hindustan Unilever Limited	2.7%
Dividend yield	3.4%	China Merchants Bank Co. Ltd.	2.7%
Dividend per share (cents)	4.0	Reliance Industries Limited	2.1%
Franking	100%		
Management expense ratio	0.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EAI	19.4%	5.9%	3.0%	NTA growth	13.1%	6.0%	5.9%
Active return	8.3%	-2.4%	-7.4%	Active return	2.0%	-2.3%	-4.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.38: EAI TSR vs MSCI Asia ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## ECP Emerging Growth Limited (ECP)

[www.ecpam.com/emerging/](http://www.ecpam.com/emerging/)

- ECP Emerging Growth Limited (ECP) formerly known as Barrack St Investments (BST) was listed on the ASX in August 2014.
- BST invests in companies outside of the S&P/ASX 50 Index, providing investors access to a high conviction, small/micro-cap bias portfolio.
- The portfolio is constructed using a research driven, bottom-up investment philosophy.
- Total shareholder return for the year ending 30 Sep 2020 was 24.9%, with pre-tax net asset backing increasing 22.9%. The active return (TSR) was 33.6%.

**Fig.39: ECP overview**

Fig. 33: ECP Overview

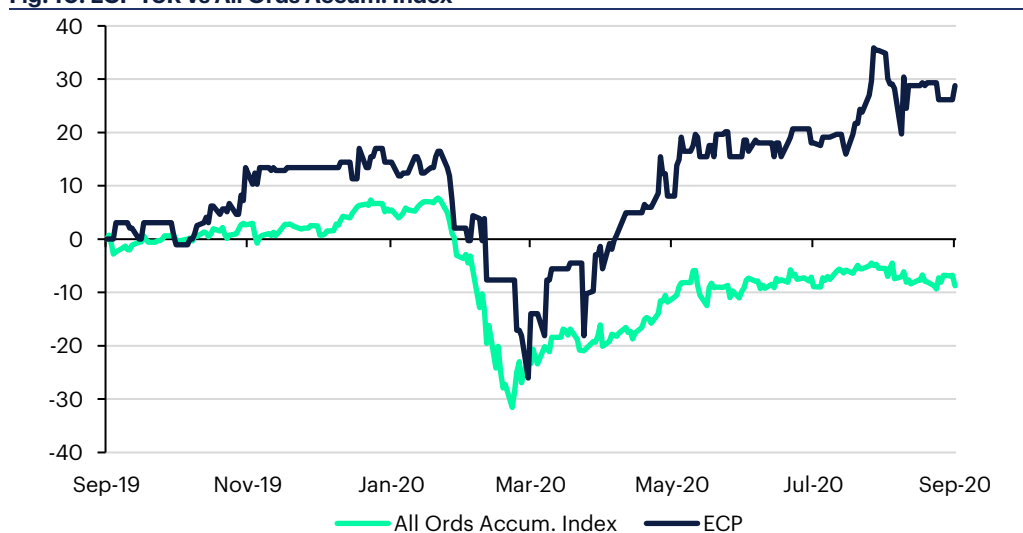
ECP Snapshot			Top Holdings		%
Price (30 September 2020)	\$1.21		HUB24 Ltd		7.2%
Share price range (12 months)	\$0.71- \$1.38		Altium Limited		5.4%
Shares on issue (Mn)	18.3		ResMed Inc.		5.1%
Market capitalisation (\$Mn)	\$22		Corp Travel Limited		5.0%
Pre-tax asset backing*	\$1.60		Magellan Financial Group Limited		4.9%
Post-tax asset backing*	\$1.50				
Premium/(Discount) to pre-tax NTA	-24.5%				
Premium/(Discount) to post-tax NTA	-19.1%				
Dividend yield	3.0%				
Dividend per share (cents)	4.0				
Franking	100%				
Management expense ratio	1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ECP	24.9%	14.3%	10.6%	NTA growth	22.9%	18.8%	11.7%
Active return	33.6%	8.9%	2.8%	Active return	31.7%	13.4%	3.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.40: ECP TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Forager Australian Shares Fund (FOR)

[www.foragerfunds.com](http://www.foragerfunds.com)

- The Forager Australian Shares Fund was initially incorporated in October 2009 as an unlisted unit trust before being converted to a closed end vehicle in December 2016.
- FOR utilises a fundamental bottom up investment approach, focusing on business which the assessed intrinsic value of the underlying business is substantially higher than the security price. FOR holds a relatively small number of securities, generally between 15 and 25.
- FOR can hold up to 10% of its portfolio in unlisted securities.
- Total shareholder return for the year ending 30 Sep 2020 was -2.4%, with pre-tax net asset backing decreasing 7.1%. The active return (TSR) was 0.9%.

**Fig.41: FOR overview**

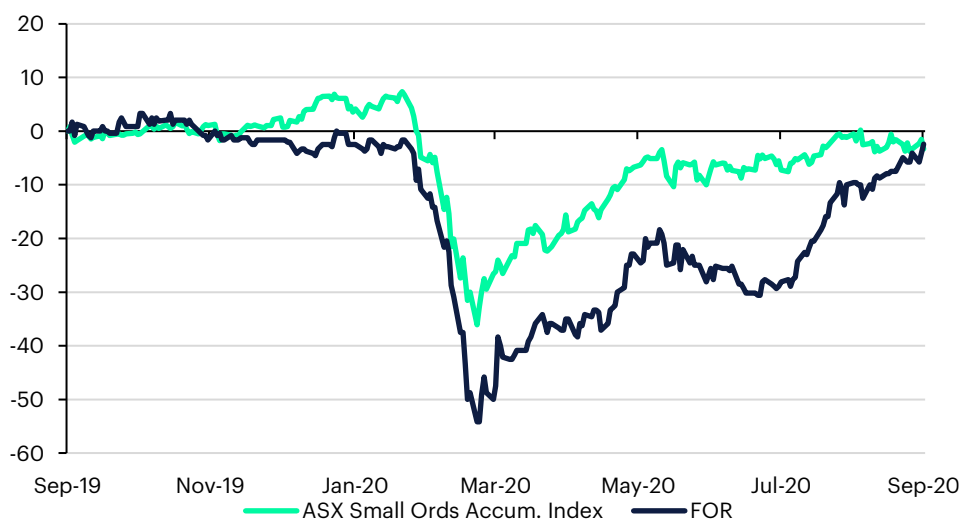
FOR Snapshot				Top Holding			
Price (30 September 2020)	\$1.16			Rpmglobal Hldgs Ltd		8.2%	
Share price range (12 months)	\$0.55- \$1.33			Thorn Group Limited		7.7%	
Shares on issue (Mn)	112.9			Mainstream Group		6.2%	
Market capitalisation (\$Mn)	\$131			AMA Group Limited		5.6%	
Pre-tax asset backing*	\$1.30			Nzme Limited		5.1%	
Post-tax asset backing*	n.a						
Premium/(Discount) to pre-tax NTA	-10.8%						
Premium/(Discount) to post-tax NTA	n.a						
Dividend yield	0.6%						
Dividend per share (cents)	0.8						
Franking	0%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FOR	-2.4%	-13.1%	na	NTA growth	-7.1%	-5.2%	na
Active return	0.9%	-19.6%	n.a	Active return	-3.8%	-11.7%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.42: FOR TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Future Generation Global (FGG)

[www.futuregeninvest.com.au/global](http://www.futuregeninvest.com.au/global)

- Future Generation Global is a philanthropic internationally focused listed investment company that listed in December 2015. All management and performance fees have been waived in preference of an annual charitable donation of 1% of NTA.
- The company provides investors the opportunity to gain access to a leading group of global fund managers by allocating capital to the managers.
- The underlying investment strategy allocation is Long Equities (63.6%), Absolute Bias (28.6%) and Cash (7.8%).
- Total shareholder return for the year ending 30 Sep 2020 was 1.9%, with pre-tax net asset backing increasing 11.4%. The active return (TSR) was -2.5%.

**Fig.43: FGG overview**

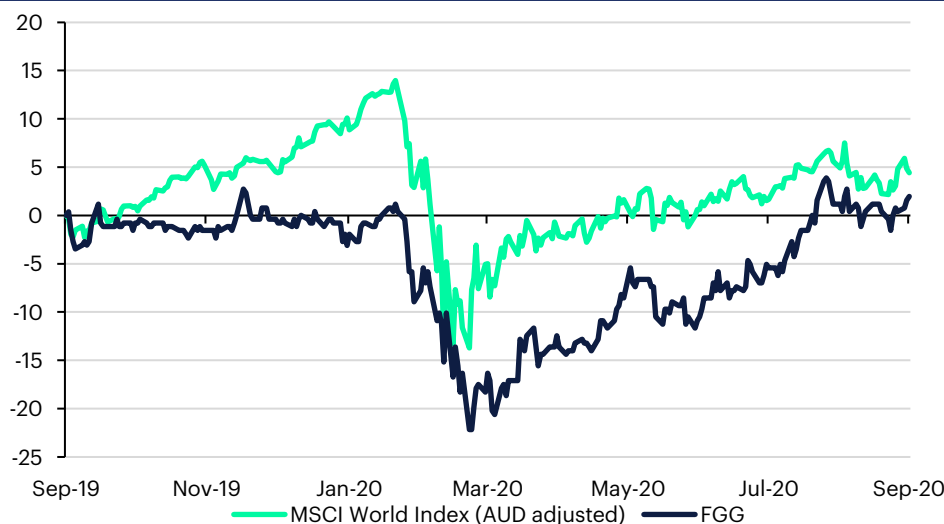
FGG Snapshot		Top Holdings	
Price (30 September 2020)	\$1.31	Magellan Asset Management	12.1%
Share price range (12 months)	\$1.00- \$1.39	Caledonia	11.4%
Shares on issue (Mn)	392.9	Cooper Investors	11.0%
Market capitalisation (\$Mn)	\$515	Marsico Capital Management	9.6%
Pre-tax asset backing*	\$1.56	Antipodes Partners	8.9%
Post-tax asset backing*	\$1.46	Nikko Asset Management Australia	8.7%
Premium/(Discount) to pre-tax NTA	-16.3%	Munro Partners	6.5%
Premium/(Discount) to post-tax NTA	-10.4%	VGI Partners	5.8%
Dividend yield	1.5%	Ellerston Capital	5.2%
Dividend per share (cents)	2.0	Morphic Asset Management	4.4%
Franking	100%		
Management expense ratio	0.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGG	1.9%	7.0%	4.5%	NTA growth	11.4%	11.0%	8.7%
Active return	-2.5%	-4.6%	-6.1%	Active return	7.0%	-0.6%	-1.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.44: FGG TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Future Generation Investment Fund (FGX)

[www.futuregeninvest.com.au](http://www.futuregeninvest.com.au)

- Future Generation Investment Fund is a small/mid-cap LIC that is managed by a number of prominent investment managers who have waived their usual management and performance fees so that funds can be donated to nominated charities.
- Investment objectives: 1) Provide a stream of fully franked dividends; 2) achieve capital growth and; 3) preserve shareholder capital.
- The underlying investment strategy allocation is Long Equities (43.1%), Absolute Bias (37.6%), Market Neutral (8.2%), and cash (11.1%).
- Total shareholder return for the year ending 30 Sep 2020 was 3.1%, with pre-tax net asset backing increasing 1.2%. The active return (TSR) was 11.9%.

**Fig.45: FGX overview**

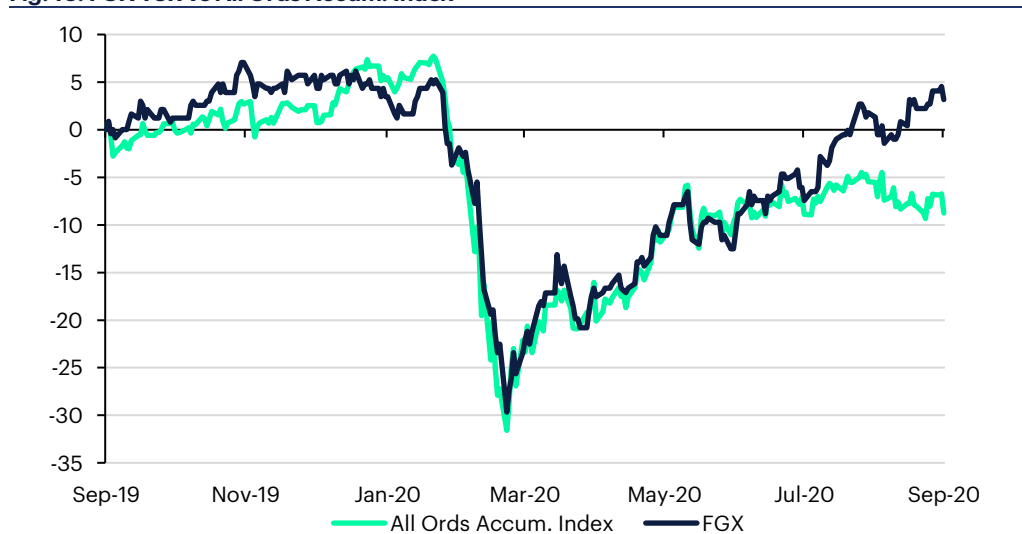
FGX Snapshot		Top Holdings	
Price (30 September 2020)	\$1.12	Bennelong Australian Equities Partners	13.4%
Share price range (12 months)	\$0.79- \$1.21	Regal Funds Management	10.9%
Shares on issue (Mn)	399.4	Paradise Investment Management	10.7%
Market capitalisation (\$Mn)	\$447	Eley Griffiths Group	7.3%
Pre-tax asset backing*	\$1.23	Wilson Asset Management	6.1%
Post-tax asset backing*	\$1.21	Cooper Investors	5.2%
Premium/(Discount) to pre-tax NTA	-9.2%	L1 Capital	4.9%
Premium/(Discount) to post-tax NTA	-7.7%	Bennelong Long Short Equity Management	4.7%
Dividend yield	4.5%	Sandon Capital	4.7%
Dividend per share (cents)	5.2	Firetrail Investments	4.4%
Franking	100%		
Management expense ratio	0.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGX	3.1%	4.4%	4.7%	NTA growth	1.2%	5.8%	5.7%
Active return	11.9%	-1.1%	-3.0%	Active return	9.9%	0.4%	-2.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.46: FGX TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Glennon Small Companies Limited (GC1)

[www.glennon.com.au](http://www.glennon.com.au)

- Listed in August 2015, GC1 invests in a small and micro-cap segment of the market. The underlying portfolio will hold between 20-60 securities, predominately found outside the S&P/ASX100.
- The investment strategy of the manager is to focus on companies that operate in industries with high barriers to entry, have superior management and are viewed to be undervalued.
- GC1 adopts a long only investment style and does not use leverage; the portfolio may include securities from companies that are expected to list within 12 months.
- The total shareholder return for the year ending 30 Sep 2020 was -11.9%, with pre-tax net asset backing decreasing 4.2%. The active return (TSR) was -8.6%.

**Fig.47: GC1 overview**

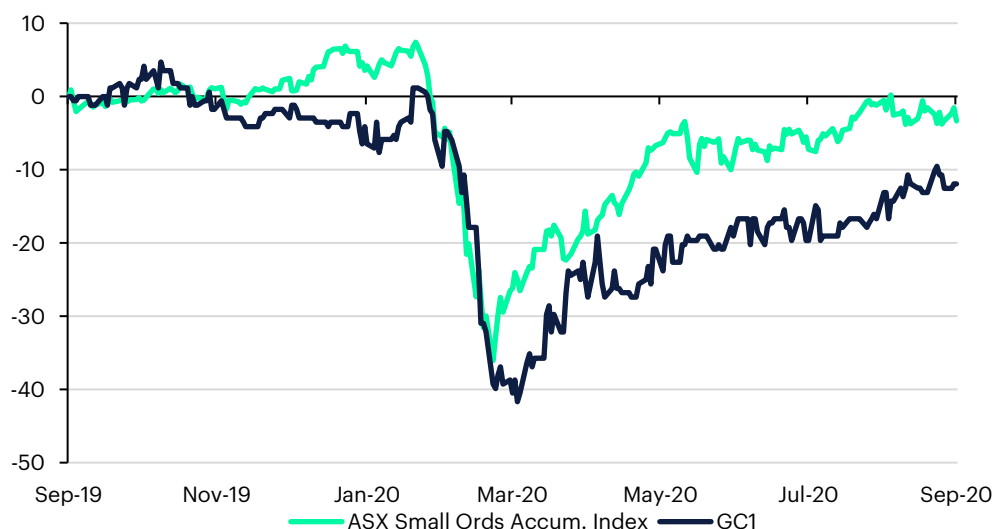
GC1 Snapshot		Top Holding	%
Price (30 September 2020)	\$0.72	HUB24 Ltd	na
Share price range (12 months)	\$0.49- \$0.89	Netwealth Group	
Shares on issue (Mn)	45.3	Nextdc Limited	
Market capitalisation (\$Mn)	\$33	Opticomm Ltd	
Pre-tax asset backing*	\$0.88	Service Stream	
Post-tax asset backing*	\$0.87		
Premium/(Discount) to pre-tax NTA	-18.2%		
Premium/(Discount) to post-tax NTA	-17.2%		
Dividend yield	4.0%		
Dividend per share (cents)	3.0		
Franking	33%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GC1	-11.9%	-2.7%	-2.7%	NTA growth	-4.2%	-1.1%	1.0%
Active return	-8.6%	-9.3%	-12.6%	Active return	-0.9%	-7.6%	-9.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.48: GC1 TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Global Value Fund (GVF)

[www.globalvaluefund.com.au](http://www.globalvaluefund.com.au)

- Global Value Fund invests in a global portfolio of closed-end funds purchased at a discount to its underlying asset value, giving investors an alternate source of Market outperformance compared to more common stock selection strategies.
- GVF implements an extensive risk management profile, including investing in a range of underlying asset classes (i.e. Fixed Interest, Private Equity).
- GVF is exposed to a range of underlying currencies including USD (38%), AUD (33%) and EUR (20%).
- The total shareholder return for the year ending 30 Sep 2020 was 5.1%, with pre-tax net asset backing increasing 2.0%. The active return (TSR) was 0.6%.

**Fig.49: GVF overview**

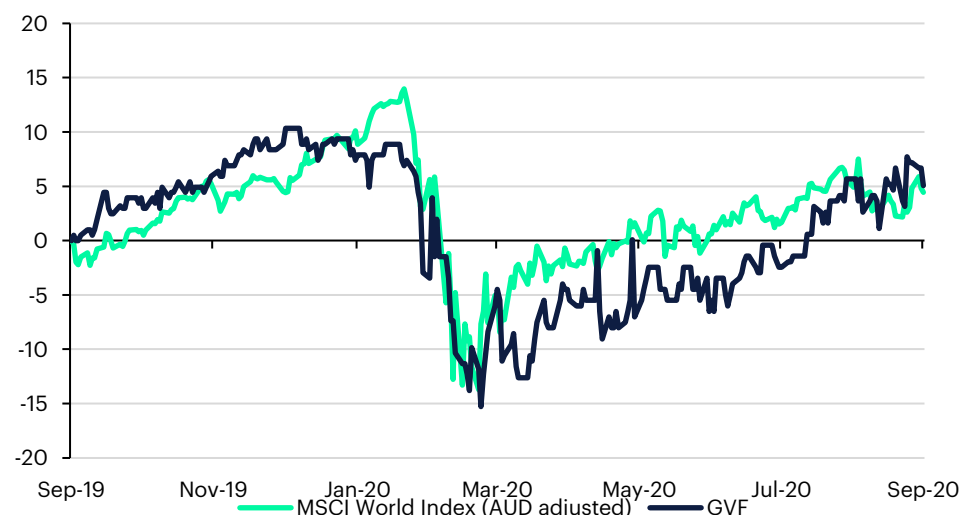
GVF Snapshot				Top Holdings			
Price (30 September 2020)	\$1.01			Ellerston Global Investments		9.0%	
Share price range (12 months)	\$0.86- \$1.12			Highbridge Tactical Credit Fund		7.1%	
Shares on issue (Mn)	147.8			Third Point Investors		6.1%	
Market capitalisation (\$Mn)	\$149			Blue Sky Alternative Access Fund		5.8%	
Pre-tax asset backing*	\$1.04			US Masters Resi 7.75% Bond 24/12/2021		5.2%	
Post-tax asset backing*	\$1.02						
Premium/(Discount) to pre-tax NTA	-2.6%			<b>UNDERLYING ASSET CLASS</b>			
Premium/(Discount) to post-tax NTA	-0.6%			Listed Equity		39%	
Dividend yield	5.6%			Listed Debt Instruments		21%	
Dividend per share (cents)	5.8			Listed Hedge Funds		18%	
Franking	100%			Listed Private Equity		10%	
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GVF	5.1%	2.3%	5.9%	NTA growth	2.0%	4.6%	3.5%
Active return	0.6%	-9.3%	-4.7%	Active return	-2.4%	-7.0%	-7.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.50: GVF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Hearts and Minds (HM1)

[www.heartsandmindsinvestments.com.au](http://www.heartsandmindsinvestments.com.au)

- HM1 is a recently incorporated LIC (Nov-18), following a \$500m raise. HM1 has a combined objective of providing a concentrated portfolio of the highest conviction ideas whilst also supporting Australian medical research institutes.
- HM1 holds a concentrated portfolio of long positions (approximately 25-35 Australian and international listed securities).
- 40% of the portfolio is allocated to the annual recommendations (both domestic and international) of the fund managers who present at the annual Sohn Hearts and Minds Investment Leaders Conference. The remaining 60% of the portfolio will be based on the highest conviction quarterly recommendations of five leading fund managers.
- The six core managers include Caledonia, Cooper Investments, Magellan Asset Management, Paradise Investment Management, Regal Funds Management and TDM Growth Partners.
- The total shareholder return for the year ending 30 Sep 2020 was 24.6%, with pre-tax net asset backing increasing 31.2%. The active return (TSR) was 20.1%.

**Fig.51: HM1 overview**

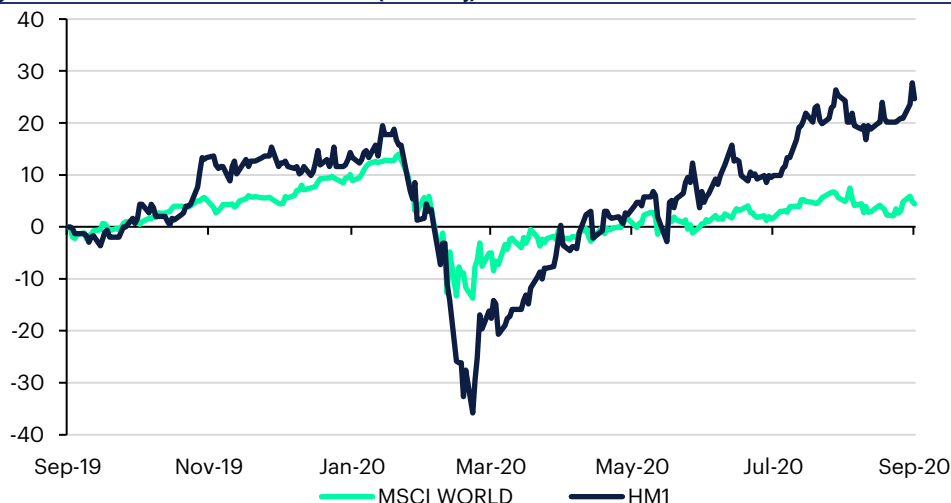
HM1 Snapshot				Top Holdings			
Price (30 September 2020)	\$3.63			<b>Business domicile</b>			<b>%</b>
Share price range (12 months)	\$1.87- \$4.12			United States			52%
Shares on issue (Mn)	225.0			Australia			40%
Market capitalisation (\$Mn)	\$817			China			4%
Pre-tax asset backing*	\$3.82			Hong Kong			3%
Post-tax asset backing*	\$3.63						
Premium/(Discount) to pre-tax NTA	-5.0%			<b>Top Sector Allocation</b>			
Premium/(Discount) to post-tax NTA	0.0%			Communications			38%
Dividend yield	0.0%			Cash			17%
Dividend per share (cents)	0.0			Technology			14%
Franking	n.a			Materials			12%
Management expense ratio	0.00%			Consumer Discretionary			7%

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
HM1	24.6%	na	na	NTA growth	31.2%	na	na
Active return	20.1%	n.a	n.a	Active return	26.7%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.52: HM1 TSR vs MSCI World Index (AUD adj)**



Source: Bloomberg, EL&C Baillieu

## Lowell Resources Fund (LRT)

[www.lrfm.com.au](http://www.lrfm.com.au)

- LRT listed on the ASX in March 2018. The fund offers exposures to the junior resources sector in minerals and energy globally through investments in listed and unlisted companies.
- LRT completed a 10 for 1 unit split in April 2020, resulting in the unit price of LRT trading “in line with most of the LICs and LITs traded on the ASX”, and it “reflects the share price of many of the junior resource companies in which the Fund invests”.
- The manager employs a top-down investment strategy in conjunction with a bottom-up stock selection process to achieve performance.
- The total shareholder return for the year ending 30 Sep 2020 was 144.9%, the best in our coverage universe for the 12 months, with pre-tax net asset backing increasing 113.1%. The active return (TSR) was 142.5%.

**Fig.53: LRT overview**

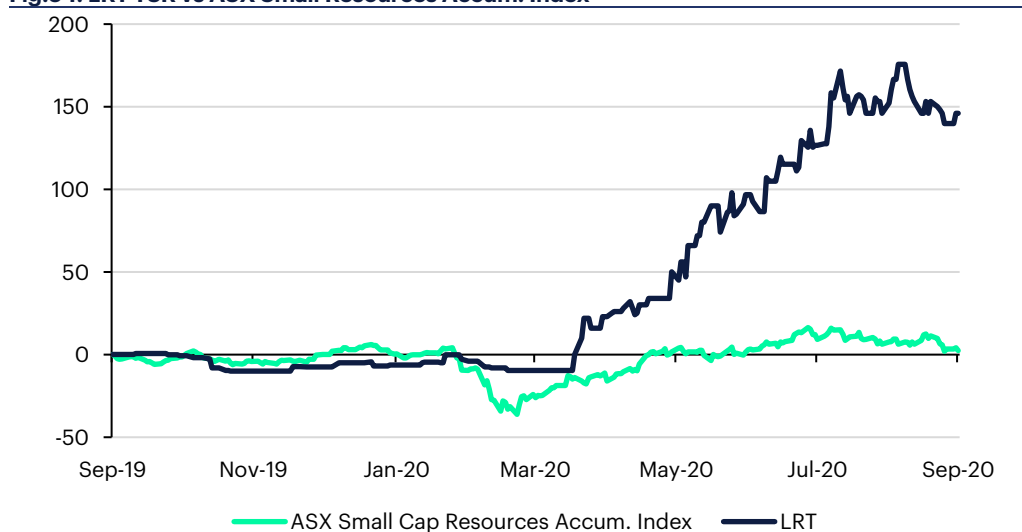
LRT Snapshot			Top Holdings		%
Price (30 September 2020)	\$1.20		De Grey Mining		7.9%
Share price range (12 months)	\$0.45- \$1.35		Musgrave Minerals		7.9%
Shares on issue (Mn)	28.0		Genesis Minerals		7.5%
Market capitalisation (\$Mn)	\$34		Predictive Discovery		6.2%
Pre-tax asset backing*	\$1.40		Liontown Resources		4.8%
Post-tax asset backing*	n.a		Centaurus Metals		4.1%
Premium/(Discount) to pre-tax NTA	-14.3%		Pacifico Minerals		2.9%
Premium/(Discount) to post-tax NTA	n.a		Saturn Metals		2.6%
Dividend yield	1.8%		Karoo Energy		2.5%
Dividend per share (cents)	2.4				
Franking	0%				
Management expense ratio	2.16%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LRT	144.9%	na	na	NTA growth	113.1%	na	na
Active return	142.5%	n.a	n.a	Active return	110.7%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.54: LRT TSR vs ASX Small Resources Accum. Index**



Source: Bloomberg, EL&C Baillieu

## L1 Long Short Fund (LSF)

[www.l1longshort.com](http://www.l1longshort.com)

- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to: 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF utilises a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low quality and/or over-gearred.
- The total shareholder return for the year ending 30 Sep 2020 was -7.7%, with pre-tax net asset backing increasing 2.1%. The active return (TSR) was 2.5%.

**Fig.55: LSF overview**

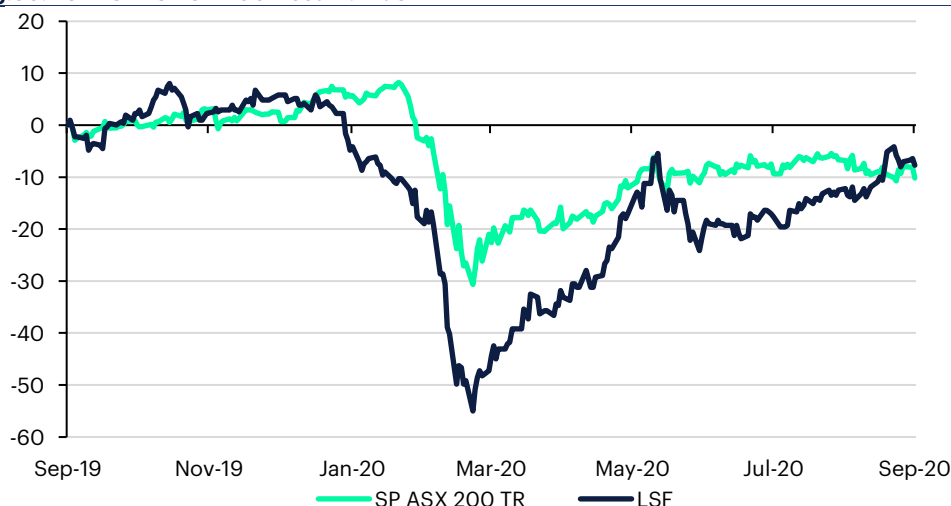
LSF Snapshot				Key performance contributors			
Price (30 September 2020)			\$1.44	Bed Bath & Beyond			
Share price range (12 months)			\$0.70- \$1.68	Oil Search			
Shares on issue (Mn)			629.3	Peet Limited			
Market capitalisation (\$Mn)			\$906	Teck Resources			
Pre-tax asset backing*			\$1.78	Unibail Rodamco Westfield			
Post-tax asset backing*			\$1.87				
Premium/(Discount) to pre-tax NTA			-18.9%				
Premium/(Discount) to post-tax NTA			-22.8%				
Dividend yield			0.0%				
Dividend per share (cents)			0.0				
Franking			n.a				
Management expense ratio			1.25%				

*\*Alphabetical*

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSF	-7.7%	na	na	NTA growth	2.1%	na	na
Active return	2.5%	n.a	n.a	Active return	12.3%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.56: LSF TSR vs ASX 200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Lion Selection Group (LSX)

[www.lsg.com.au](http://www.lsg.com.au)

- LSX Lion Selection (LSX) is a specialist mining LIC with a focus on early stage mining projects. LSX was established and listed on the ASX in 1997.
- LSX gives investors exposure to the high risk, high growth stage of mining investment. It focuses on early stage gold and base metals activities. LSX also provides early stage funding to assist companies along the development curve.
- The total shareholder return for the year ending 30 Sep 2020 was 19.0%, with pre-tax net asset backing increasing 35.5%. The active return (TSR) was 16.6%.

**Fig.57: LSX overview**

Fig.57: LSX Overview

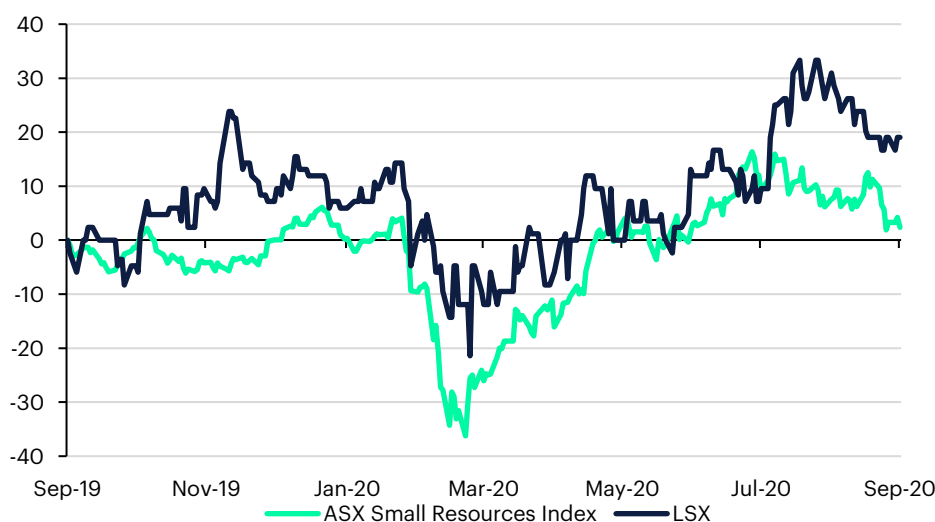
LSX Snapshot				Top Holdings				%
Price (30 September 2020)	\$0.50			Pani Joint Venture (33.3% Interest)				63.5%
Share price range (12 months)	\$0.33- \$0.56			Nusantara Resources				16.2%
Shares on issue (Mn)	150.1			Erdene Resources				5.5%
Market capitalisation (\$Mn)	\$75			Sihayo Gold				1.9%
Pre-tax asset backing*	\$0.64			Celamin Holdings				1.3%
Post-tax asset backing*	n.a			Other				0.6%
Premium/(Discount) to pre-tax NTA	-21.5%			Net Cash				11.0%
Premium/(Discount) to post-tax NTA	n.a							
Dividend yield	0.0%							
Dividend per share (cents)	0.0							
Franking	n.a							
Management expense ratio	1.50%							

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSX	19.0%	10.1%	22.0%	NTA growth	35.5%	21.0%	17.9%
Active return	16.6%	4.3%	4.6%	Active return	33.2%	15.2%	0.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.58: LSX TSR vs ASX Small Resources Index**



Source: Bloomberg, EL&C Baillieu

## Monash Absolute Investment (MA1)

[www.monashinvestors.com](http://www.monashinvestors.com)

- Monash Absolute Investment (MA1) was incorporated in April 2016 and is managed by Monash Investors.
- MA1 seeks to achieve a targeted positive return over a full investment cycle (5 to 7 years) as well as avoiding negative returns each financial year.
- MA1 will provide investors access to a portfolio (small cap bias) comprised of long and short positions. MA1 employs an investment approach which is high conviction, benchmark unaware, security size agnostic and investment style agnostic.
- MA1 is proposing a change from a LIC to an Exchange Traded Managed Fund (ETMF) structure in order to address MA1's share price trading at a discount to NTA.
- The total shareholder return for the year ending 30 Sep 2020 was 15.6%, with pre-tax net asset backing increasing 6.7%. The active return (TSR) was 24.3%.

**Fig.59: MA1 overview**

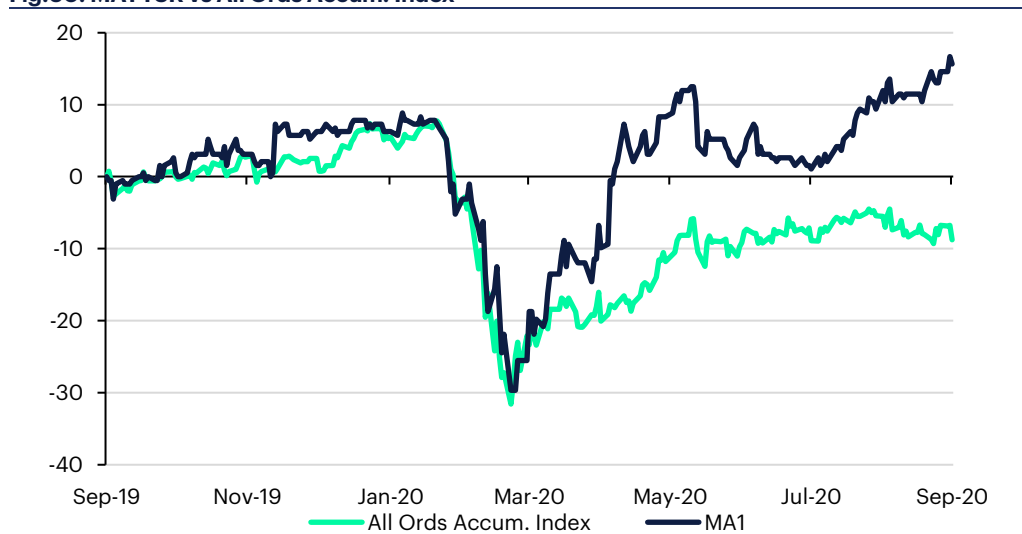
MA1 Snapshot				Top Holdings			
Price (30 September 2020)	\$1.10						na
Share price range (12 months)	\$0.68- \$1.19						
Shares on issue (Mn)	44.9						
Market capitalisation (\$Mn)	\$49						
Pre-tax asset backing*	\$1.24						
Post-tax asset backing*	\$1.18						
Premium/(Discount) to pre-tax NTA	-11.1%						
Premium/(Discount) to post-tax NTA	-6.5%						
Dividend yield	0.9%						
Dividend per share (cents)	1.0						
Franking	100%						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MA1	15.6%	12.8%	na	NTA growth	6.7%	11.8%	na
Active return	24.3%	7.3%	n.a	Active return	15.4%	6.3%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.60: MA1 TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## MFF Capital Investments (MFF)

[www.magellangroup.com.au/mff/](http://www.magellangroup.com.au/mff/)

- The MFF Capital Investments was listed on the ASX in December 2006.
- The fund is focused on North American companies; with the majority of its portfolio consisting of US domiciled corporations that are leaders in emerging markets as well as developed markets.
- MFF has been one of the top performing international LICs from our coverage universe over 3 and 5 years.
- The total shareholder return for the year ending 30 Sep 2020 was -13.1%, with pre-tax net asset backing decreasing 6.5%. The active return (TSR) was -17.5%.

**Fig.61: MFF overview**

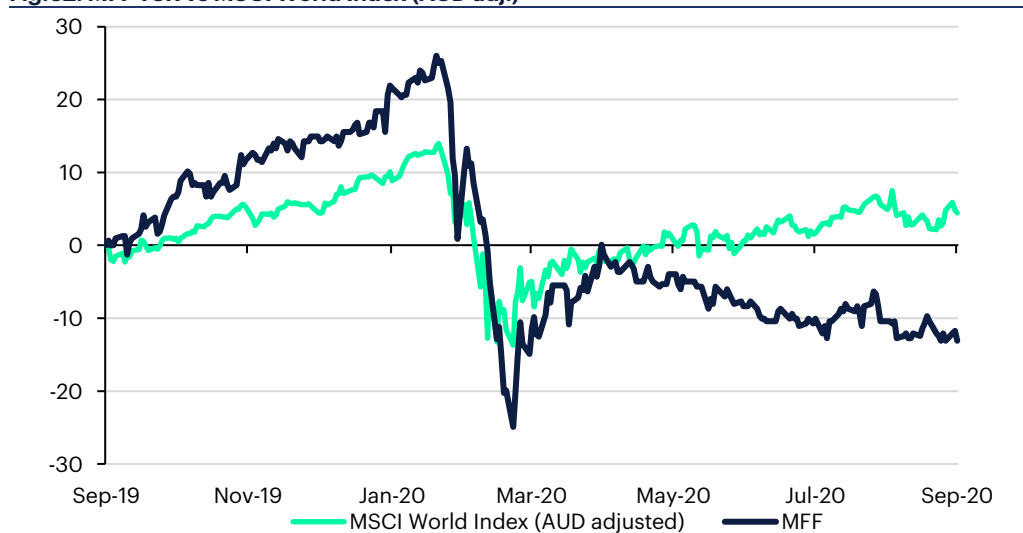
MFF Snapshot			Top Holdings		%
Price (30 September 2020)	\$2.57		Visa		18.1%
Share price range (12 months)	\$2.22- \$3.72		MasterCard		17.3%
Shares on issue (Mn)	558.6		Home Depot		9.6%
Market capitalisation (\$Mn)	\$1,436		CVS Health		3.2%
Pre-tax asset backing*	\$2.82		Facebook		2.6%
Post-tax asset backing*	\$2.48		Berkshire Hathaway Class B		2.5%
Premium/(Discount) to pre-tax NTA	-8.9%		Microsoft		2.1%
Premium/(Discount) to post-tax NTA	3.5%		CK Hutchison		1.6%
Dividend yield	9.9%		Flutter Entertainment		1.5%
Dividend per share (cents)	25.3		Berkshire Hathaway Class A		1.4%
Franking	100%				0
Management expense ratio	1.25%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MFF	-13.1%	13.8%	9.0%	NTA growth	-6.5%	11.6%	10.3%
Active return	-17.5%	2.2%	-1.6%	Active return	-10.9%	0.0%	-0.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.62: MFF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu



## Magellan Global Trust (MGG)

[www.magellangroup.com.au](http://www.magellangroup.com.au)

- Magellan Global Trust was listed in October 2017 following a \$1.5bn raise. The investment strategy mirrors the core investment principles of Magellan Financial Group's (MFG) global equities strategy. MFG, as at 30 September, managed more than \$102bn.
- MGG seeks to achieve attractive risk-adjusted returns over the medium to long term, whilst reducing risk of permanent capital loss.
- Top regional and sector exposures by source of revenue include the US (40%), China (18%), Emerging Markets-ex China (12%) and Western Europe (12%).
- MGG has announced a proposed restructure to combine Magellan Global Equity Fund (ASX:MGE) and MGG with the Magellan Global Fund (unlisted) into a single flagship trust with open class units and closed classed units.
- The total shareholder return for the year ending 30 Sep 2020 was 2.8%, with pre-tax net asset backing increasing 5.1%. The active return (TSR) was -1.6%.

**Fig.63: MGG overview**

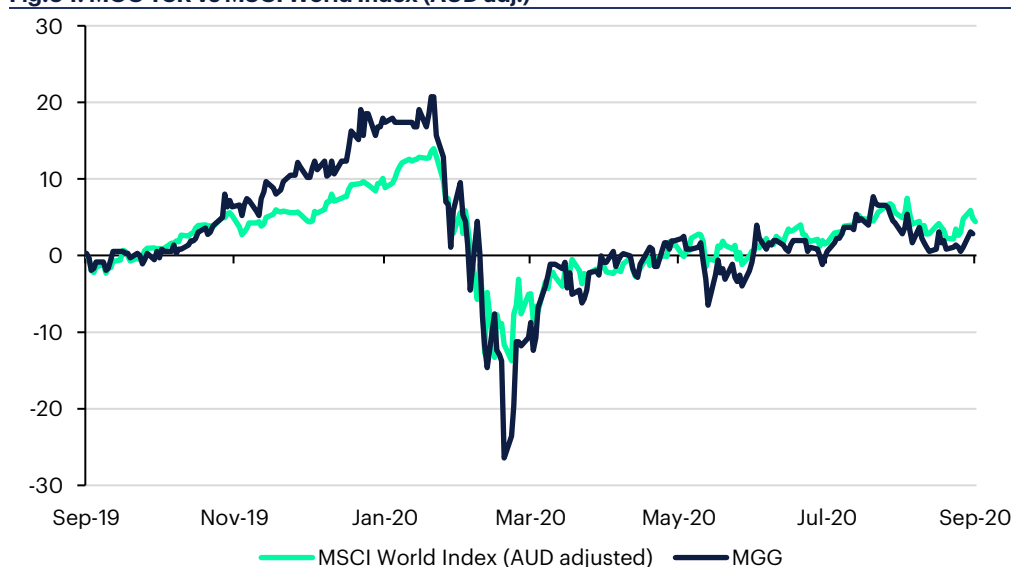
MGG Snapshot				Top Holdings			
Price (30 September 2020)		\$1.80		Alibaba Group Holding Ltd		8.3%	
Share price range (12 months)		\$1.31- \$2.15		Microsoft Corporation		6.9%	
Shares on issue (Mn)		1244.0		Tencent Holdings Ltd		6.4%	
Market capitalisation (\$Mn)		\$2,239		Alphabet Inc		5.8%	
Pre-tax asset backing*		\$1.88		Facebook Inc - Class A Shares		5.5%	
Post-tax asset backing*		n.a		Starbucks Corporation		4.7%	
Premium/(Discount) to pre-tax NTA		-4.2%		Reckitt Benckiser Group		4.6%	
Premium/(Discount) to post-tax NTA		n.a		Novartis AG		3.9%	
Dividend yield		3.6%		Xcel Energy Inc		3.7%	
Dividend per share (cents)		6.7		Crown Castle International		3.7%	
Franking		0%					
Management expense ratio		1.35%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MGG	2.8%	10.0%	na	NTA growth	5.1%	na	na
Active return	-1.6%	-1.5%	na	Active return	0.7%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.64: MGG TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu



## Milton Corporation (MLT)

[www.milton.com.au](http://www.milton.com.au)

- Milton Corporation was formed in 1938 and listed in 1958. Its objective is to invest in a diversified portfolio that provides an increasing income stream over time.
- Milton's investment objectives include 1) increase fully franked dividends paid to shareholders over time; 2) provide capital growth in the value of the shareholders' investments; and 3) invest in a diversified portfolio of assets which are predominantly Australian listed companies and trusts.
- Key sector exposures include Banks (15.9%), Other Financials (12.2%), Materials (11.9%) and Industrials (9.7%).
- The total shareholder return for the year ending 30 Sep 2020 was -11.3%, with pre-tax net asset backing decreasing 11.1%. The active return (TSR) was -2.6%.

**Fig.67: MLT overview**

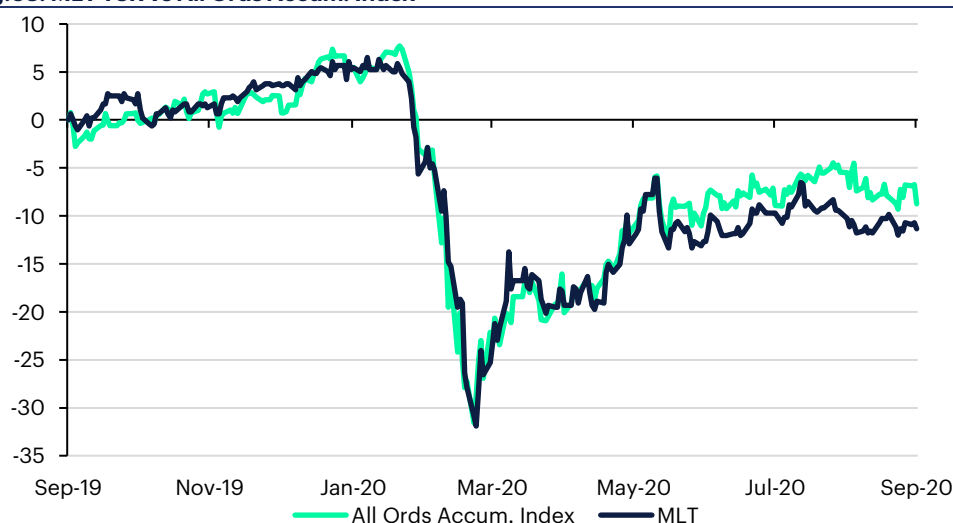
MLT Snapshot		Top Holdings	
Price (30 September 2020)	\$4.07	Soul Pattinson (W.H)	7.5%
Share price range (12 months)	\$3.19- \$5.08	Commonwealth Bank.	7.0%
Shares on issue (Mn)	672.5	Macquarie Group Ltd	6.8%
Market capitalisation (\$Mn)	\$2,737	BHP Group Limited	6.0%
Pre-tax asset backing*	\$4.25	CSL Limited	6.0%
Post-tax asset backing*	\$3.81	Westpac Banking Corp	5.9%
Premium/(Discount) to pre-tax NTA	-4.2%	Wesfarmers Limited	4.5%
Premium/(Discount) to post-tax NTA	6.8%	Woolworths Group Ltd	3.7%
Dividend yield	4.1%	National Aust. Bank	3.0%
Dividend per share (cents)	17.5	Transurban Group	2.9%
Franking	100%		
Management expense ratio	0.13%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MLT	-11.3%	1.0%	3.3%	NTA growth	-11.1%	2.6%	5.0%
Active return	-2.6%	-4.5%	-4.4%	Active return	-2.4%	-2.8%	-2.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.68: MLT TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NAOS Ex-50 Opportunities Company Ltd (NAC)

[www.naos.com.au](http://www.naos.com.au)

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with three listed investment companies.
- NAC is a fundamental bottom up absolute return long/short fund holding a concentrated portfolio of small and mid-cap securities (market capitalisation typically between \$400m - \$1bn).
- NAC has a highly concentrated portfolio with 12 long positions.
- The total shareholder return for the year ending 30 Sep 2020 was 6.2%, with pre-tax net asset backing increasing 12.0%. The active return (TSR) was 14.9%.

**Fig.69: NAC overview**

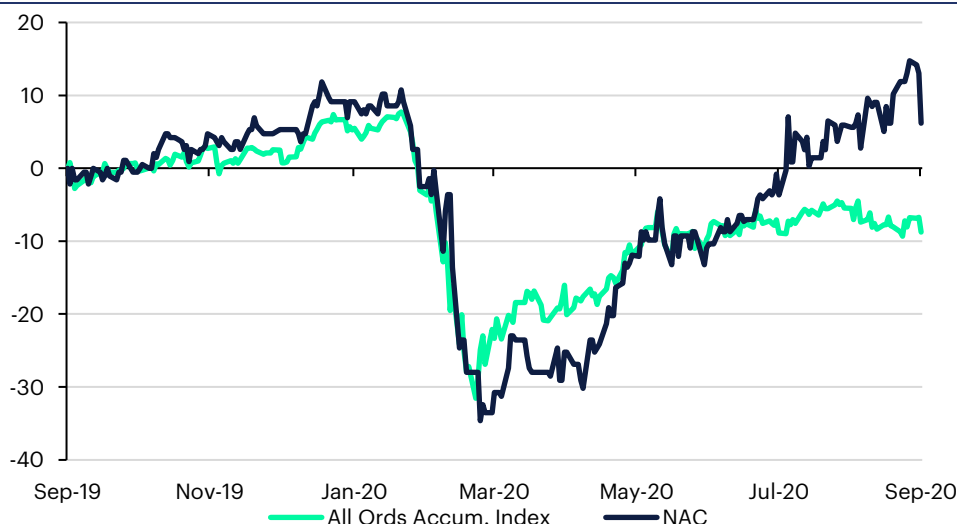
NAC Snapshot				Top Holdings			
Price (30 September 2020)	\$0.93			Objective Corp		na	
Share price range (12 months)	\$0.59- \$1.08			Peopleinfrastructure			
Shares on issue (Mn)	45.5			MNF Group Ltd			
Market capitalisation (\$Mn)	\$42						
Pre-tax asset backing*	\$1.23						
Post-tax asset backing*	\$1.17						
Premium/(Discount) to pre-tax NTA	-24.4%						
Premium/(Discount) to post-tax NTA	-20.5%						
Dividend yield	5.0%						
Dividend per share (cents)	5.3						
Franking	100%						
Management expense ratio	1.75%						

*\*\*Core Investment Portfolio Examples\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NAC	6.2%	4.0%	5.3%	NTA growth	12.0%	9.3%	9.3%
Active return	14.9%	-1.5%	-2.4%	Active return	20.8%	3.9%	1.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.70: NAC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NAOS Emerging Opportunities Fund (NCC)

[www.naos.com.au](http://www.naos.com.au)

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with three listed investment companies.
- NCC provides investors with a highly concentrated portfolio with exposure to micro-cap industrial companies with a market capitalisation typically less than \$250m.
- As at 30 June 2020 NCC had 11 long positions.
- The total shareholder return for the year ending 30 Sep 2020 was -1.1%, with pre-tax net asset backing decreasing 7.5%. The active return (TSR) was 2.2%.

**Fig.71: NCC overview**

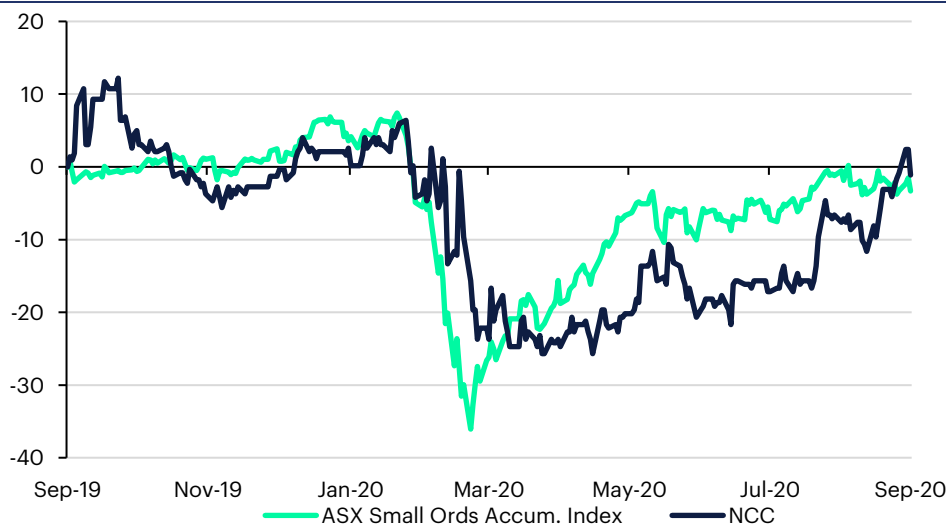
NCC Snapshot			Top Holdings		%
Price (30 September 2020)	\$0.99		BTC Health Ltd		na
Share price range (12 months)	\$0.74- \$1.11		Saunders Intl Ltd		
Shares on issue (Mn)	61.9		Experience Co Ltd		
Market capitalisation (\$Mn)	\$61				
Pre-tax asset backing*	\$1.00				
Post-tax asset backing*	\$1.02				
Premium/(Discount) to pre-tax NTA	-1.0%				
Premium/(Discount) to post-tax NTA	-2.9%				
Dividend yield	7.2%				
Dividend per share (cents)	7.3				
Franking	100%				
Management expense ratio	1.25%				

*\*\*Core Investment Portfolio Examples\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NCC	-1.1%	-6.1%	7.2%	NTA growth	-7.5%	-3.6%	5.2%
Active return	2.2%	-12.6%	-2.7%	Active return	-4.2%	-10.2%	-4.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.72: NCC TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NGE Capital (NGE)

[www.ngecapital.com.au](http://www.ngecapital.com.au)

- NGE was launched as a LIC in October 2016, following a vote by shareholders for a change of structure and activities. NGE is managed by Kentgrove Capital, a boutique investment manager in Melbourne.
- NGE's investment mandate is intended to be as broad as permitted under ASX Listing Rules. As such, NGE expects that it will focus its investments on equity securities in listed or unlisted entities but is permitted to invest in other asset classes such as hybrids/bonds/convertible notes/currencies.
- NGE holds a high conviction portfolio of securities, derived from bottom-up fundamental research focusing on the fundamentals of the company rather than Market trends.
- The total shareholder return for the year ending 30 Sep 2020 was -19.6%, with pre-tax net asset backing decreasing 17.7%. The active return (TSR) was -16.3%.

**Fig.73: NGE overview**

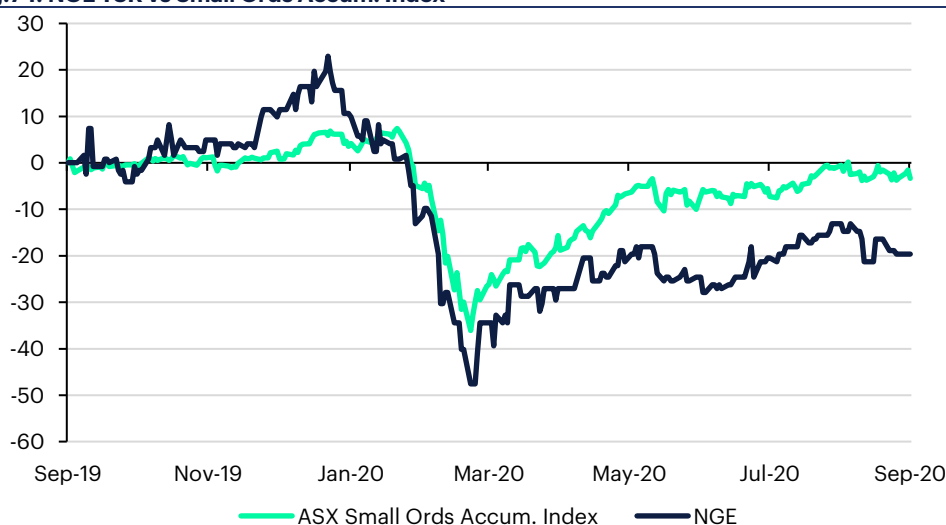
NGE Snapshot			Top Holdings		%
Price (30 September 2020)	\$0.49		Karoon Energy		32.7%
Share price range (12 months)	\$0.32- \$0.75		Yellow Cake plc		16.2%
Shares on issue (Mn)	37.2		Base Resources		7.4%
Market capitalisation (\$Mn)	\$18		Uranium Participation		0.5%
Pre-tax asset backing*	\$0.67				
Post-tax asset backing*	\$0.71				
Premium/(Discount) to pre-tax NTA	-26.6%				
Premium/(Discount) to post-tax NTA	-30.8%				
Dividend yield	0.0%				
Dividend per share (cents)	0.0				
Franking	n.a				
Management expense ratio	1.90%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NGE	-19.6%	2.1%	6.4%	NTA growth	-17.7%	2.0%	na
Active return	-16.3%	-4.4%	-3.6%	Active return	-14.4%	-4.5%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.74: NGE TSR vs Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NAOS Small Cap Opportunities Company (NSC)

[www.naos.com.au](http://www.naos.com.au)

- In November 2017, NAOS Asset Management acquired the investment management agreement of NSC (previously Contango Microcap). NAOS currently manage two other LICs – NCC and NAC.
- NAOS has evolved the underlying investment strategy and portfolio. Management will seek undervalued industrial companies with a Market cap between \$100m - \$1bn. NSC will hold a concentrated (long only) portfolio of 10-15 securities.
- NSC aims to deliver shareholders with a sustainable growing stream of dividend franked to the maximum extent possible over the long term.
- At 30 Sep 2020, NSC held 12 securities and 1.6% of the portfolio in cash.
- The total shareholder return for the year ending 30 Sep 2020 was -16.7%, with pre-tax net asset backing decreasing 12.3%. The active return (TSR) was -13.4%.

**Fig.75: NSC overview**

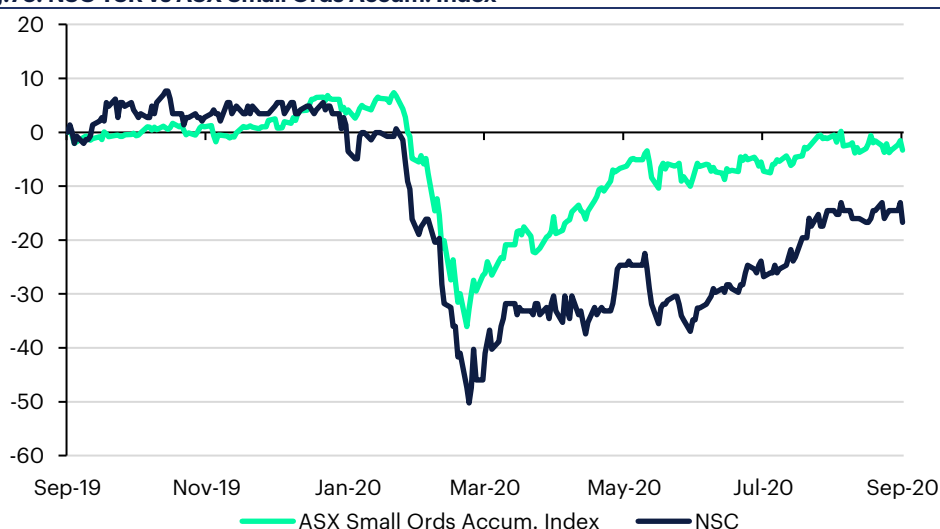
NSC Snapshot			Top Holdings		%
Price (30 September 2020)	\$0.57		MNF Group Ltd		na
Share price range (12 months)	\$0.35- \$0.77		Over The Wire Ltd		
Shares on issue (Mn)	156.3		Eureka Group Ltd		
Market capitalisation (\$Mn)	\$89		BSA Limited		
Pre-tax asset backing*	\$0.75				
Post-tax asset backing*	\$0.75				
Premium/(Discount) to pre-tax NTA	-24.0%				
Premium/(Discount) to post-tax NTA	-24.0%				
Dividend yield	6.1%				
Dividend per share (cents)	4.0				
Franking	100%				
Management expense ratio	1.25%		**Core Investment Portfolio Examples**		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NSC	-16.7%	-9.7%	-3.3%	NTA growth	-12.3%	-3.7%	-0.4%
Active return	-13.4%	-16.2%	-13.3%	Active return	-9.0%	-10.2%	-10.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.76: NSC TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ophir High Conviction (OPH)

[www.ophiram.com.au/ophir-high-conviction-fund](http://www.ophiram.com.au/ophir-high-conviction-fund)

- OPH listed in Dec-18 as a LIT, via the conversion (no capital raised) of the three previous classes of units into a single ordinary class. Established in 2012, Ophir is a specialist small and midcap equities investment manager. OPH is one of three strategies run by the manager.
- Management employ a fundamental, bottom up strategy seeking companies that: 1) operate IN or about to enter periods of structural growth; 2) are generating cash or have a clear pathway to cash generation; 2) have a high quality management team and are under-researched/appreciated or not well understood by the market.
- As at 30 Jun 2020 the largest sector exposures were Information Technology (21.4%), Financials (14.6%), and Consumer Discretionary (14.3%).
- The total return NTA for the year ending 30 Sep 2020 was 22.0%, with pre-tax net asset backing increasing 9.6%. The active return was 22.3%.

**Fig.77: OPH overview**

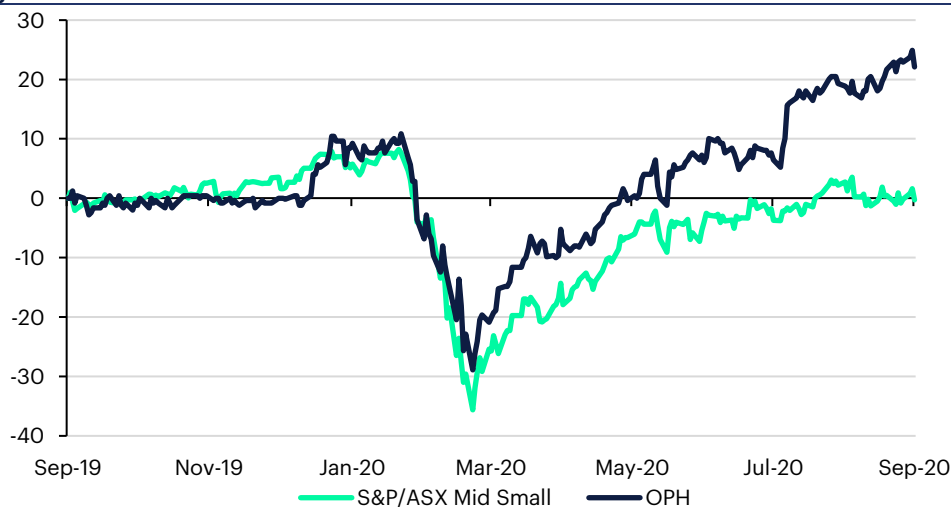
OPH Snapshot			Top Holdings	%
Price (30 September 2020)	\$3.04		The A2 Milk Company	na
Share price range (12 months)	\$1.77- \$3.46		Afterpay Limited	
Shares on issue (Mn)	200.0		Domino Pizza Enterpr	
Market capitalisation (\$Mn)	\$608.0		Nextdc Limited	
Pre-tax asset backing*	\$2.96		Xero Ltd	
Post-tax asset backing*	n.a			
Premium/(Discount) to pre-tax NTA	2.7%			
Premium/(Discount) to post-tax NTA	n.a			
Dividend yield	0.0%			
Dividend per share (cents)	0.0			
Franking	n.a			
Management expense ratio	1.23%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance**	1 Year	3 Year	Inception
OPH	22.0%	na	na	NTA growth	9.6%	na	na
Active return	22.3%	n.a	n.a	Active return	9.9%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.78: OPH Performance vs ASX Mid-Small Index**



Source: Bloomberg, EL&C Baillieu





## PM Capital Asian Opportunities Fund (PAF)

[www.pmcapital.com.au](http://www.pmcapital.com.au)

- PM Capital Asian Opportunities Fund began trading on the ASX on 21 May 2014.
- PAF provide long-term capital growth by investing in a portfolio of predominantly undervalued listed Asian equities and other investment securities in the Asian Region (ex-Japan).
- Greater China (47.3%) and South-East Asia (19.4%) are the highest regional exposures (Domicile of business) within the portfolio with Online Classifieds & Ecommerce (18.5%) and Consumer (16.1%) the highest sector allocations.
- The total shareholder return for the year ending 30 Sep 2020 was -1.3%, with pre-tax net asset backing decreasing 6.2%. The active return (TSR) was -12.4%.

**Fig.81: PAF overview**

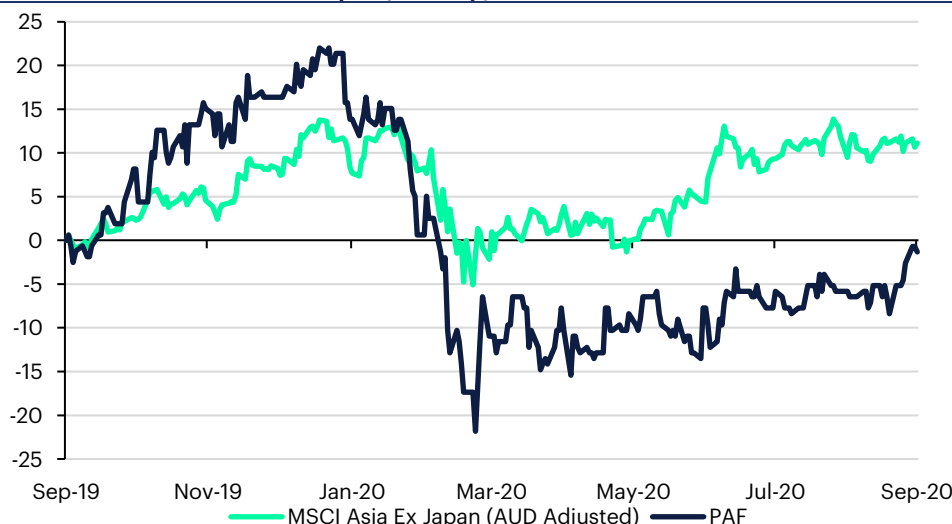
PAF Snapshot			Top Holdings		
Price (30 September 2020)	\$0.77		iCar Asia	na	
Share price range (12 months)	\$0.61- \$0.97		Dali Food Group		
Shares on issue (Mn)	56.9		MGM China Holdings		
Market capitalisation (\$Mn)	\$44		Sinopec Kantons		
Pre-tax asset backing*	\$0.92		China Merchants Holdings International		
Post-tax asset backing*	\$0.91		Freeport-McMoRan		
Premium/(Discount) to pre-tax NTA	-16.4%		Shinhan Financial		
Premium/(Discount) to post-tax NTA	-15.8%				
Dividend yield	2.0%				
Dividend per share (cents)	1.5				
Franking	100%				
Management expense ratio	1.00%				

*\*\*current stock example\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAF	-1.3%	-8.1%	0.8%	NTA growth	-6.2%	-5.0%	1.2%
Active return	-12.4%	-16.4%	-9.6%	Active return	-17.3%	-13.3%	-9.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.82: PAF TSR vs MSCI Asia Ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Platinum Asia Investments Limited (PAI)

[www.platinum.com.au](http://www.platinum.com.au)

- Platinum Asia Investments (PAI) is managed by the ASX listed, Platinum Asset Management (PTM) with ~\$21.4 billion of funds under management as at 30 Sep 2020. PAI invests in the Asian region (ex-Japan), seeking to provide investors with capital growth over the long term.
- PAI listed in December 2015, however Platinum Asset Management has been investing in the Asian region (ex-Japan) since 2003 through its Platinum Asia Fund which currently manages ~\$4.7 billion of funds.
- Key regional exposures include Greater China (57%) and Korea (13%).
- The total shareholder return for the year ending 30 Sep 2020 was 24.2%, with pre-tax net asset backing increasing 20.5%. The active return (TSR) was 13.0%.

**Fig.83: PAI overview**

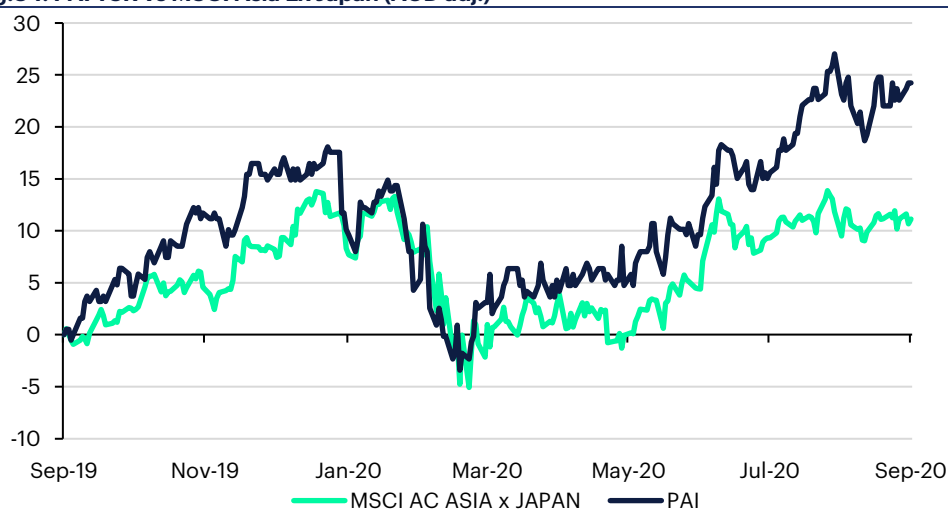
PAI Snapshot		Top Holdings	
Price (30 September 2020)	\$1.12	Taiwan Semiconductor	7.1%
Share price range (12 months)	\$0.89- \$1.20	Samsung Electronics Co	6.8%
Shares on issue (Mn)	364.6	Tencent Holdings	6.6%
Market capitalisation (\$Mn)	\$408	Alibaba Group Holding	4.3%
Pre-tax asset backing*	\$1.24	AIA Group Ltd	4.2%
Post-tax asset backing*	\$1.20	Ping An Insurance	3.5%
Premium/(Discount) to pre-tax NTA	-9.4%	Huazhu Group ADR	3.3%
Premium/(Discount) to post-tax NTA	-6.4%	LG Chem Ltd	3.0%
Dividend yield	4.2%	Li Ning Co Ltd	3.0%
Dividend per share (cents)	5.0	Reliance Industries Ltd	3.0%
Franking	100%		
Management expense ratio	1.10%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAI	24.2%	6.8%	6.0%	NTA growth	20.5%	8.8%	8.7%
Active return	13.0%	-1.6%	-4.4%	Active return	9.4%	0.5%	-1.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.84: PAI TSR vs MSCI Asia Ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## PM Capital Global Opportunities Fund (PGF)

[www.pmcapital.com.au](http://www.pmcapital.com.au)

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013. PGF provides exposure to international equities with a portfolio size of approximately 40 holdings.
- Current investment exposures include Global Domestic Banking (23.7%), Materials (23.1%), and Service Monopolies (13.6%)
- Key underlying regional exposure by domicile of business include International (38.7%), North America (25.8%) and Europe (22.5%), with currency exposure of the portfolio weighted towards to the AUD at 42.8%.
- The total shareholder return for the year ending 30 Sep 2020 was -4.3%, with pre-tax net asset backing decreasing 9.2%. The active return (TSR) was -8.7%.

**Fig.85: PGF overview**

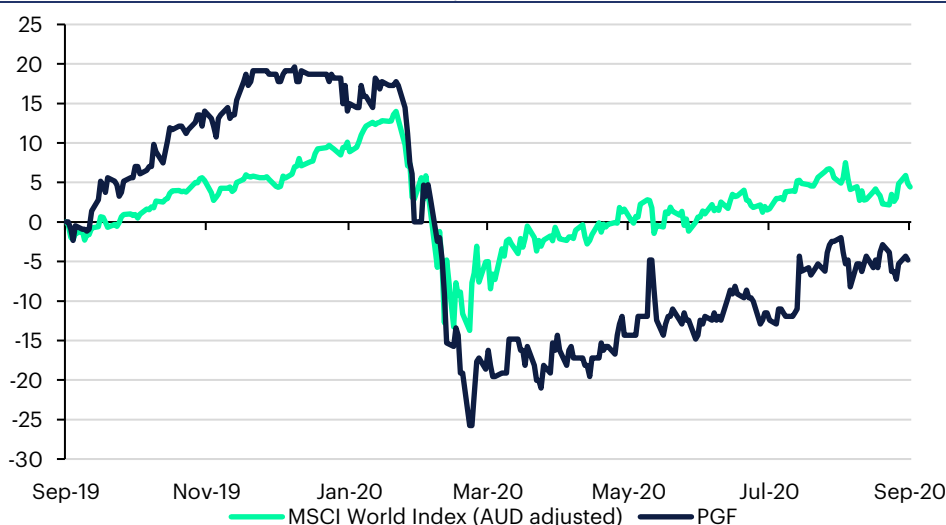
PGF Snapshot		Top Holdings	%
Price (30 September 2020)	\$0.98	Cairn Homes	na
Share price range (12 months)	\$0.78- \$1.28	Bank of America	
Shares on issue (Mn)	355.9	Visa	
Market capitalisation (\$Mn)	\$349	MGM China holdings	
Pre-tax asset backing*	\$1.16	KKR & Co.	
Post-tax asset backing*	\$1.15	Siemens	
Premium/(Discount) to pre-tax NTA	-15.7%	Freeport-McMoRan	
Premium/(Discount) to post-tax NTA	-14.9%		
Dividend yield	4.5%		
Dividend per share (cents)	4.5		
Franking	100%		
Management expense ratio	1.00%	**current stock examples**	

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PGF	-4.3%	-0.3%	3.3%	NTA growth	-9.2%	2.7%	3.5%
Active return	-8.7%	-11.9%	-7.2%	Active return	-13.7%	-8.9%	-7.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.86: PGF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Perpetual Equity Investment Company (PIC)

[www.perpetualequity.com.au](http://www.perpetualequity.com.au)

- Perpetual Equity Investment Company listed on 18 December 2014 and is managed by Perpetual. Perpetual, as at June 2020, had ~\$28.4 billion of funds under management.
- PIC follows a bottom-up investment approach, focusing on mid-caps with a concentrated exposure of 20–40 securities. Additionally, a global allocation is included, up to a recently (March-20) increased threshold of 35% of the portfolio. As at 30 Sep, PIC had a 26% exposure allocated to international securities and held 4.9% of the portfolio in cash.
- The total shareholder return for the year ending 30 Sep 2020 was 1.8%, with pre-tax net asset backing increasing 4.1%. The active return (TSR) was 11.8%.

**Fig.87: PIC overview**

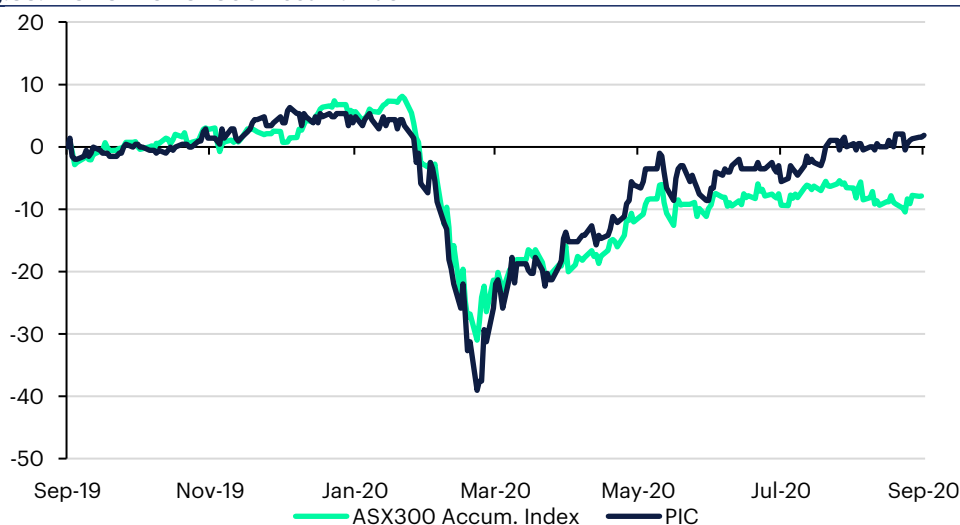
PIC Snapshot				Top Holdings			
Price (30 September 2020)	\$0.98			Crown Resorts Ltd		5.2%	
Share price range (12 months)	\$0.63- \$1.09			Iluka Resources		5.0%	
Shares on issue (Mn)	348.7			AUB Group Ltd		4.4%	
Market capitalisation (\$Mn)	\$342			Aristocrat Leisure		4.3%	
Pre-tax asset backing*	\$1.07			Boral Limited		4.2%	
Post-tax asset backing*	\$1.06			<b>GLOBAL TOP HOLDINGS</b>			
Premium/(Discount) to pre-tax NTA	-8.4%			Flutter Entertainment Plc		9.6%	
Premium/(Discount) to post-tax NTA	-7.5%			La Francaise des Jeux SA		6.3%	
Dividend yield	6.0%			Ferguson Plc		3.3%	
Dividend per share (cents)	6.0						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIC	1.8%	3.7%	6.0%	NTA growth	4.1%	4.8%	6.7%
Active return	11.8%	-1.2%	-1.4%	Active return	14.0%	-0.2%	-0.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.88: PIC TSR vs ASX300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Pengana International Equities (PIA)

[www.pengana.com](http://www.pengana.com)

- PIA is managed by Pengana Capital (PCG), a listed fund manager with ~\$3.3bn of funds under management.
- PIA's objective is to deliver long-term consistent shareholder returns that consistently pay dividends whilst reducing volatility and the risk of losing capital. PIA announced a move to quarterly dividends in October 2020.
- Post the investment mandate change in 2017, the underlying PIA portfolio now replicates the strategy and process of Pengana's International Equity Fund (PIEF). As of Jun-20, top regional exposures include North America (41.1%) and Europe ex-UK (30.7%). Key sector exposures include Communication Services (21.2%), Financials (17.8%), and Health Care (17.3%). PIA had a cash position of 7.7%
- The total shareholder return for the year ending 30 Sep 2020 was 14.0%, with pre-tax net asset backing increasing 9.2%. The active return (TSR) was 9.6%.

**Fig.89: PIA overview**

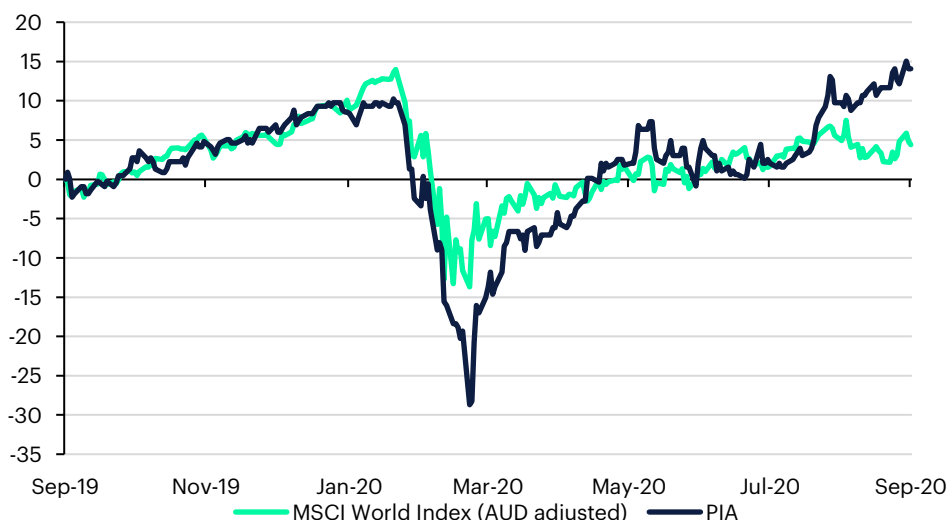
PIA Snapshot			Top Holdings		%
Price (30 September 2020)	\$1.19		Alibaba Group Holding LTD		na
Share price range (12 months)	\$0.76- \$1.27		Charter Communications Inc		
Shares on issue (Mn)	254.5		Cigna Corp		
Market capitalisation (\$Mn)	\$303		Houlihan Lokey Inc		
Pre-tax asset backing*	\$1.32		Lumentum		
Post-tax asset backing*	\$1.29		Mowi ASA		
Premium/(Discount) to pre-tax NTA	-9.6%		Rakuten Inc		
Premium/(Discount) to post-tax NTA	-7.8%		Tencent Holdings		
Dividend yield	6.7%		Thermo Fisher Scientific		
Dividend per share (cents)	8.5		UnitedHealth Group Inc		
Franking	86%				
Management expense ratio	1.50%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIA	14.0%	6.7%	7.2%	NTA growth	9.2%	8.4%	5.4%
Active return	9.6%	-4.8%	-3.4%	Active return	4.8%	-3.2%	-5.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.90: PIA TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Platinum Capital (PMC)

[www.platinum.com.au](http://www.platinum.com.au)

- Platinum Capital listed on the ASX in 1994 and is managed by Platinum Asset Management.
- Its strategy is to invest in international equities. The portfolio's current regional exposures include Asia (28%), North America (25%), Europe (17%) and Japan (12%).
- PMC is an active manager and also derives revenue from trading activities.
- The total shareholder return for the year ending 30 Sep 2020 was -14.2%, with pre-tax net asset backing decreasing 7.8%. The active return (TSR) was -18.7%.

**Fig.91: PMC overview**

Fig. 5.11 PMC Overview

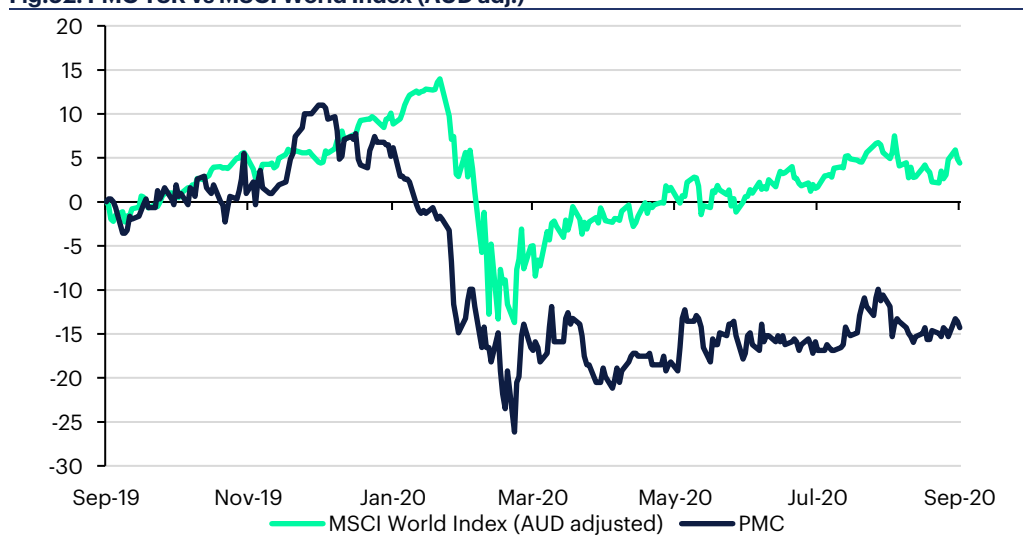
PMC Snapshot		Top Holdings		%
Price (30 September 2020)	\$1.27	Samsung Electronics Co		3.7%
Share price range (12 months)	\$1.12- \$1.72	Ping An Insurance		3.3%
Shares on issue (Mn)	291.4	Amadeus IT Holdings		2.9%
Market capitalisation (\$Mn)	\$370	Glencore plc		2.5%
Pre-tax asset backing*	\$1.39	AIA Group Ltd		2.5%
Post-tax asset backing*	\$1.40	Booking Holdings Inc		2.4%
Premium/(Discount) to pre-tax NTA	-8.7%	Bayerische Motoren Werke		2.3%
Premium/(Discount) to post-tax NTA	-9.6%	ZTO Express Inc ADR		2.3%
Dividend yield	4.9%	Minebea Co Ltd		2.3%
Dividend per share (cents)	6.0	General Electric Co		2.2%
Franking	100%			
Management expense ratio	1.10%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PMC	-14.2%	-5.7%	-2.4%	NTA growth	-7.8%	-1.0%	2.6%
Active return	-18.7%	-17.3%	-12.9%	Active return	-12.2%	-12.6%	-7.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.92: PMC TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Plato Income Maximiser (PL8)

[www.plato.com.au/lic-overview/](http://www.plato.com.au/lic-overview/)

- PL8 listed in May 2017 when it raised ~\$320m. Plato is a boutique fund manager specialising in Australian and global equities.
- The fund is specifically managed for investors who can utilise franking credits, such as zero tax and low tax paying investors including pension phase superannuation, SMSFs and charities and will seek to pay out monthly fully franked dividends.
- The PL8 strategy seeks to maximise the amount of dividends it receives by rotating the portfolio depending on upcoming ex-dividend dates. PL8 announced its first fully franked dividend five months post listing.
- The total shareholder return for the year ending 30 Sep 2020 was -2.1%, with pre-tax net asset backing decreasing 9.9%. The active return (TSR) was 8.1%.

**Fig.93: PL8 overview**

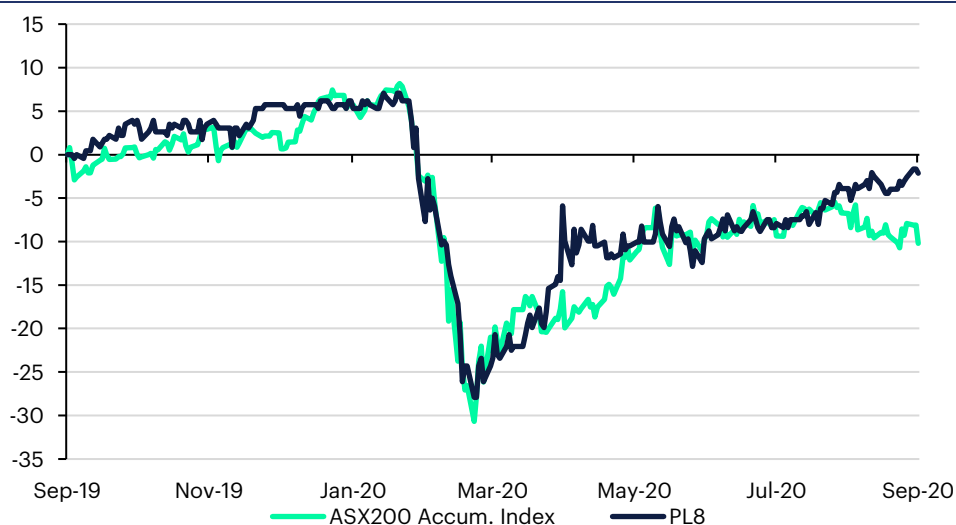
PL8 Snapshot		Top Holdings	
Price (30 September 2020)	\$1.06	ANZ Banking Grp Ltd	na
Share price range (12 months)	\$0.80- \$1.20	BHP Group Limited	
Shares on issue (Mn)	428.4	Commonwealth Bank.	
Market capitalisation (\$Mn)	\$454	CSL Limited	
Pre-tax asset backing*	\$0.94	Fortescue Metals Grp	
Post-tax asset backing*	\$0.99	Macquarie Group Ltd	
Premium/(Discount) to pre-tax NTA	12.6%	Northern Star	
Premium/(Discount) to post-tax NTA	6.6%	Telstra Corporation.	
Dividend yield	5.0%	Westpac Banking Corp	
Dividend per share (cents)	5.3	Woolworths Group Ltd	
Franking	100%		
Management expense ratio	0.80%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PL8	-2.1%	5.8%	na	NTA growth	-9.9%	4.0%	na
Active return	8.1%	1.0%	n.a	Active return	0.3%	-0.8%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.94: PL8 TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu



## QV Equities (QVE)

[www.qvequities.com](http://www.qvequities.com)

- QV Equities Limited is a listed investment company, managed by Investors Mutual Limited (IML). It first listed on the ASX in August 2014.
- Its investment objective is to achieve long term value through capital growth and income by investing in a diversified portfolio of ASX listed entities outside the S&P/ASX 20 Index.
- As of QVE's most recent portfolio update, key sector exposures included Materials (22.4%), Consumer Discretionary (13.4%) and Energy (9.6%)
- The total shareholder return for the year ending 30 Sep 2020 was -16.5%, with pre-tax net asset backing decreasing 14.9%. The active return (TSR) was -9.2%

**Fig.95: QVE overview**

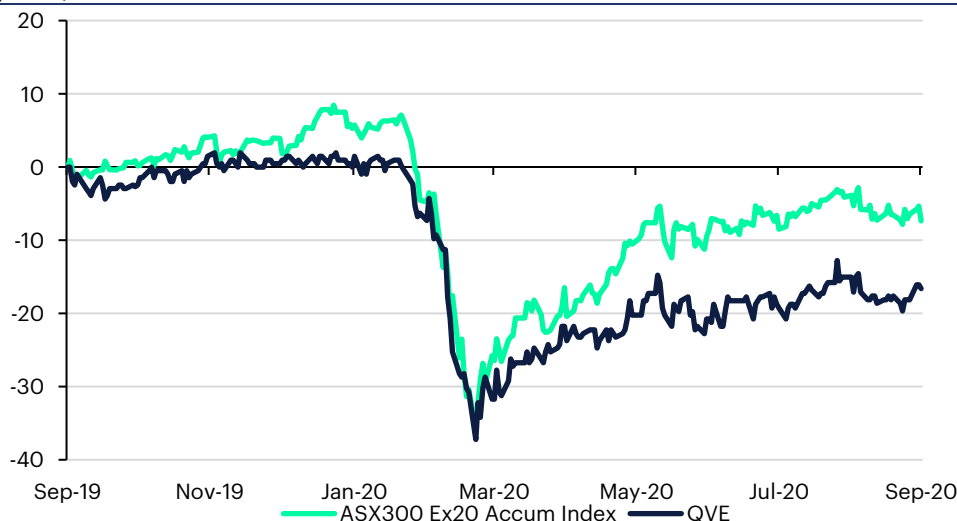
QVE Snapshot		Top Holdings	
Price (30 September 2020)	\$0.82	Amarco PLC	5.0%
Share price range (12 months)	\$0.63- \$1.05	Crown Resorts Ltd	4.6%
Shares on issue (Mn)	251.7	AusNet Services Ltd	4.6%
Market capitalisation (\$Mn)	\$206	Orica Limited	4.5%
Pre-tax asset backing*	\$0.92	Aurizon Holdings Ltd	4.5%
Post-tax asset backing*	\$0.97	Ampol Limited	4.5%
Premium/(Discount) to pre-tax NTA	-10.9%	Tabcorp Holdings Ltd	4.4%
Premium/(Discount) to post-tax NTA	-15.5%	Pact Group Hldgs Ltd	3.9%
Dividend yield	5.2%	Sonic Healthcare	3.6%
Dividend per share (cents)	4.4	Coles Group	3.5%
Franking	100%		
Management expense ratio	0.90%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
QVE	-16.5%	-9.5%	-0.4%	NTA growth	-14.9%	-3.7%	1.9%
Active return	-9.2%	-15.5%	-10.5%	Active return	-7.5%	-9.7%	-8.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.96: QVE TSR vs ASX300 Ex-20 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Regal Investment Fund (RF1)

[www.regalfm.com/site/content/](http://www.regalfm.com/site/content/)

- The manager, established in 2004, is a specialist alternative investment manager, with a primary focus on long short investment strategies. RF1 was listed in Jun-19, following a \$282m raise.
- RF1 was recently listed in June 2019 and is constructed by the Manager through the selection and allocation of funds to a number of existing Regal Funds (initially five).
- The allocations to strategies as at 30 June 2020 was Emerging Companies (31%), Market Neutral (26%), Small Companies (19%), Global Alpha (14%), Long Short (5%) and Long Short Health Care (5%).
- RF1 commenced a buyback in Sept-19 to help reduce its discount to NTA.
- The total shareholder return for the year ending 30 Sep 2020 was 28.1%, with pre-tax net asset backing increasing 30.2%. The active return (TSR) was 38.0%

E. L. & C. Baillieu Limited has acted in a corporate advisory role for Regal Investment Fund and earned fees in relation to that activity in the past 12 months.

**Fig.97: RF1 overview**

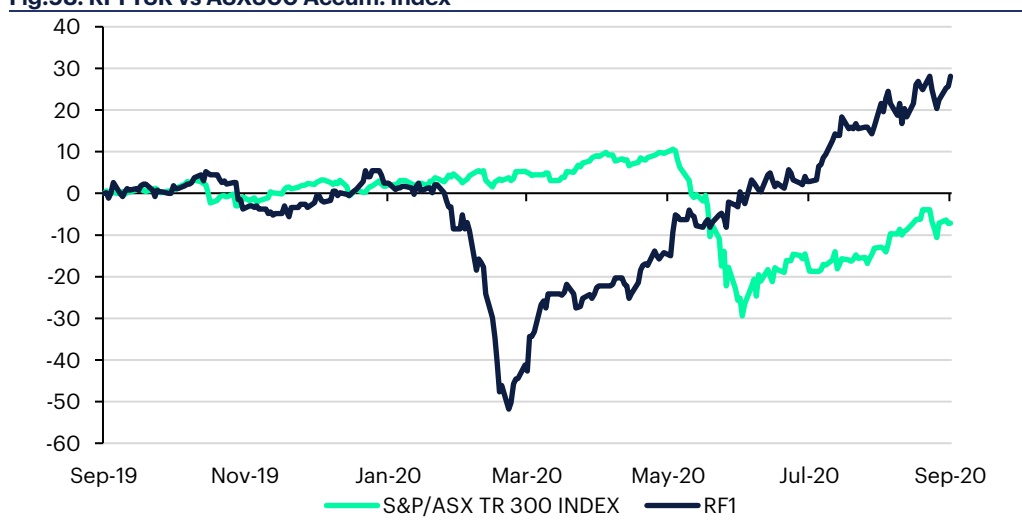
RF1 Snapshot			Top Holdings	%
Price (30 September 2020)	\$3.14		<b>EXPOSURE BY STRATEGY</b>	
Share price range (12 months)	\$1.27- \$3.73		EMERGING COMPANIES	31%
Shares on issue (Mn)	112.7		MARKET NEUTRAL	26%
Market capitalisation (\$Mn)	\$354		SMALL COMPANIES	19%
Pre-tax asset backing*	\$3.43		GLOBAL ALPHA	14%
Post-tax asset backing*	n.a		LONG SHORT EQUITY	5%
Premium/(Discount) to pre-tax NTA	-8.5%		LONG SHORT HEALTH CARE	5%
Premium/(Discount) to post-tax NTA	n.a			
Dividend yield	6.7%			
Dividend per share (cents)	23.0			
Franking	0%			
Management expense ratio	1.50%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	28.1%	na	na	NTA growth	30.2%	na	na
Active return	38.0%	n.a	n.a	Active return	40.1%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.98: RF1 TSR vs ASX300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ryder Capital (RYD)

[www.rydercapital.com.au/](http://www.rydercapital.com.au/)

- The manager, established in 2008, is an active, value manager that follows a fundamental bottom-up investment process. RYD provides exposure to a concentrated portfolio of listed and unlisted micro and small cap securities.
- RYD's investment process utilises seven key components (as per its prospectus) which are constantly being reviewed and refined. The seven key components are: 1) Discount to intrinsic value; 2) Quality of earnings; 3) Balance sheet strength; 4) Quality of business; 5) Quality of management; 6) Clear and observable business plan; and 7) Identifiable value catalyst.
- The Company may hold up to 50% of the portfolio in cash at any given time. Up to 20% of the portfolio may be invested in unlisted securities, on the condition that these securities are proposed to be listed within 12 months.
- The total shareholder return for the year ending 30 Sep 2020 was 9.0%, with pre-tax net asset backing increasing 16.7%. The active return (TSR) was 17.8%

**Fig.99: RYD overview**

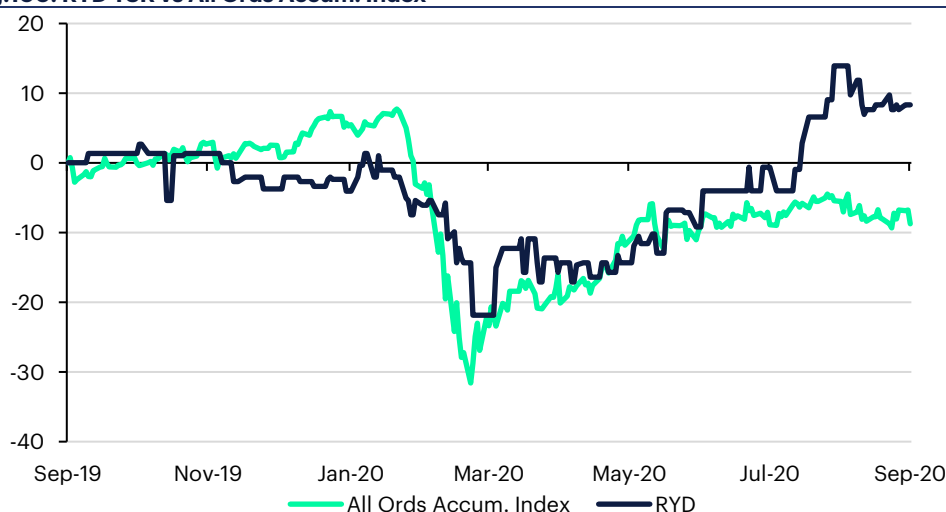
RYD Snapshot		Top Holdings	%
Price (30 September 2020)	\$1.55		na
Share price range (12 months)	\$1.14- \$1.63		
Shares on issue (Mn)	60.4		
Market capitalisation (\$Mn)	\$94		
Pre-tax asset backing*	\$1.85		
Post-tax asset backing*	\$1.64		
Premium/(Discount) to pre-tax NTA	-16.2%		
Premium/(Discount) to post-tax NTA	-5.6%		
Dividend yield	3.2%		
Dividend per share (cents)	5.0		
Franking	100%		
Management expense ratio	1.25%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RYD	9.0%	11.8%	10.8%	NTA growth	16.7%	14.3%	15.0%
Active return	17.8%	6.3%	3.1%	Active return	25.4%	8.9%	7.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.100: RYD TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Spheria Emerging Companies (SEC)

[www.spheria.com.au](http://www.spheria.com.au)

- Spheria is managed by Spheria Asset Management; a fundamental bottom up investment manager specialising in small and microcap companies. SEC listed in December 2017 following a ~\$132m raise.
- SEC has a dual investment objective to outperform the benchmark over each full investment cycle (three to five years), and provide capital growth and income (over the investment cycle).
- A significant portion of SEC's portfolio (51.1%) is investment in companies with a market capitalisation of \$1bn+.
- The total shareholder return for the year ending 30 Sep 2020 was -7.5%, with pre-tax net asset backing decreasing by 0.8%. The active return (TSR) was -4.1%.

**Fig.101: SEC overview**

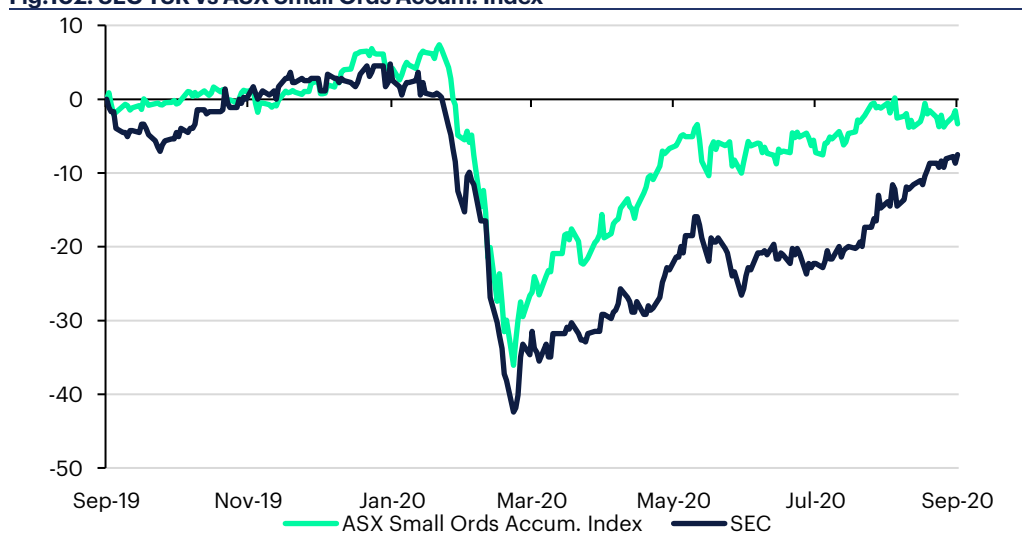
SEC Snapshot		Top Holdings	
Price (30 September 2020)	\$1.58	Class Limited	5.2%
Share price range (12 months)	\$1.00- \$1.86	City Chic Collective	4.0%
Shares on issue (Mn)	61.3	Breville Group Ltd	3.9%
Market capitalisation (\$Mn)	\$97	Ht&E Limited	3.9%
Pre-tax asset backing*	\$1.92	Corp Travel Limited	3.6%
Post-tax asset backing*	\$1.99	Sims Limited	3.3%
Premium/(Discount) to pre-tax NTA	-17.9%	Healius	3.3%
Premium/(Discount) to post-tax NTA	-20.7%	Adbri Limited	3.3%
Dividend yield	3.3%	Bega Cheese Ltd	3.3%
Dividend per share (cents)	5.5	Asaleo Care Limited	3.3%
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SEC	-7.5%	na	na	NTA growth	-0.8%	na	na
Active return	-4.1%	n.a	n.a	Active return	2.6%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.102: SEC TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Sandon Capital Investments (SNC)

[www.sandoncapital.com.au](http://www.sandoncapital.com.au)

- Sandon Capital is an activist investment firm established in December 2008. Activism seeks to unlock value in listed companies through a proactive approach to corporate governance. Activism investing is independent of the company board but works closely with substantial shareholders.
- SNC seeks to provide investors capital growth over the medium to long term as well as the regular payment of semi-annual fully franked dividends.
- The total shareholder return for the year ending 30 Sep 2020 was -8.4%, with pre-tax net asset backing decreasing 4.9%. The active return (TSR) was 0.3%.

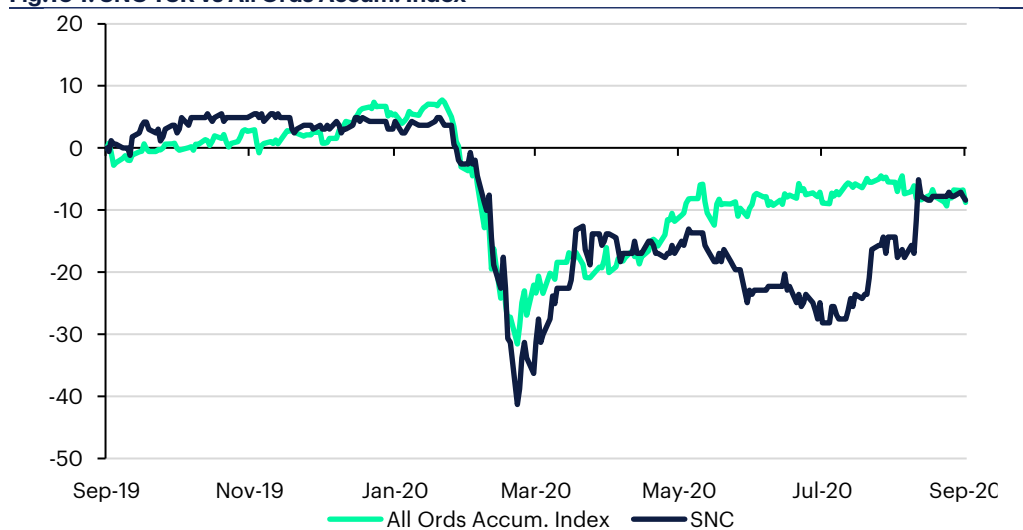
**Fig.103: SNC overview**

SNC Snapshot		Top Holdings	
Price (30 September 2020)	\$0.70	Listed Australian Equities	69.0%
Share price range (12 months)	\$0.47- \$0.85	Listed International Equities	16.0%
Shares on issue (Mn)	108.6	Unlisted investments	14.0%
Market capitalisation (\$Mn)	\$76	Cash or Cash Equivalents	1.0%
Pre-tax asset backing*	\$0.85		
Post-tax asset backing*	\$0.85		
Premium/(Discount) to pre-tax NTA	-17.4%		
Premium/(Discount) to post-tax NTA	-17.8%		
Dividend yield	8.7%		
Dividend per share (cents)	6.0		
Franking	100%		
Management expense ratio	1.25%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SNC	-8.4%	-4.5%	2.4%	NTA growth	-4.9%	2.8%	4.3%
Active return	0.3%	-9.9%	-5.3%	Active return	3.8%	-2.6%	-3.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.104: SNC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Tibeca Global Natural Resources (TGF)

[www.tribecaip.com/global-natural-resources](http://www.tribecaip.com/global-natural-resources)

- The manager, Tribeca Investment Partners, is a specialist small and mid-cap equities investment manager. TGF listed in Oct-18 following a \$158m raise.
- TGF seeks to actively deliver superior risk-adjusted returns to investors through a combination of long and short, credit and commodity positions in the highly volatile natural resources sector. TGF invests across the end-to-end value chain within the resources sector. The manager employs a high conviction, bottom-up research approach coupled with specialist commodities knowledge to take advantage of valuation mispricing and relative value of the natural resources Market. TGF seeks to maintain detailed coverage of ~300 companies across the eight natural resources industry segments.
- The total shareholder return for the year ending 30 Sep 2020 was -39.0%, with pre-tax net asset backing decreasing 31.8%. The active return (TSR) was -15.3%.

**Fig.105: TGF overview**

TGF Snapshot			Top Holdings	
Price (30 September 2020)	\$1.18		Alumina Ltd	Orocobre Limited
Share price range (12 months)	\$0.74- \$2.14		BHP Group Ltd	Osisko Mining Inc
Shares on issue (Mn)	61.7		Boss Resources Ltd	Ramellus Resources Ltd
Market capitalisation (\$Mn)	\$73		Chalice Gold Mines Ltd	Teck Resources Ltd-Cls B
Pre-tax asset backing*	\$1.56		Cornerstone Capital Reso	Yellow Cake PLC
Post-tax asset backing*	\$1.82		Coronado Global Resource - CDI	
Premium/(Discount) to pre-tax NTA	-24.4%		Freeport-McMoRan	
Premium/(Discount) to post-tax NTA	-35.0%		Kirkland Lake Gold Ltd	
Dividend yield	0.0%		Lundin Mining Corp	
Dividend per share (cents)	0.0		Nickel Mines Ltd	
Franking	n.a			
Management expense ratio	1.50%		*Alphabetical	

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
TGF	-39.0%	na	na	NTA growth	-31.8%	na	na
Active return	-15.3%	n.a	n.a	Active return	-8.1%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.106: TGF TSR vs MSCI ACWI Commodity Prod.**



Source: Bloomberg, EL&C Baillieu

## Templeton Global Growth Fund (TGG)

[www.tggf.com.au](http://www.tggf.com.au)

- The Templeton Global Growth Fund was listed on the ASX in 1987 by Franklin Templeton Investment Group, an American investment group with more than 50 years' experience.
- Templeton's investment approach is to seek out fundamentally undervalued securities with a focus on long-term growth.
- Its portfolio gives Australian investors access to a diversified portfolio of international securities.
- TGG regional exposures are North America (48%), Asia (36%) and Europe (16%).
- TGG announced a strategic structural review in October to reduce its NTA discount.
- The total shareholder return for the year ending 30 Sep 2020 was -0.3%, with pre-tax net asset backing increasing 0.3%. The active return (TSR) was -4.7%.

E.L. & C. Baillieu Limited's Chairman & Director Jo Dawson is a Director of Templeton Global Growth Fund Limited.

**Fig.107: TGG overview**

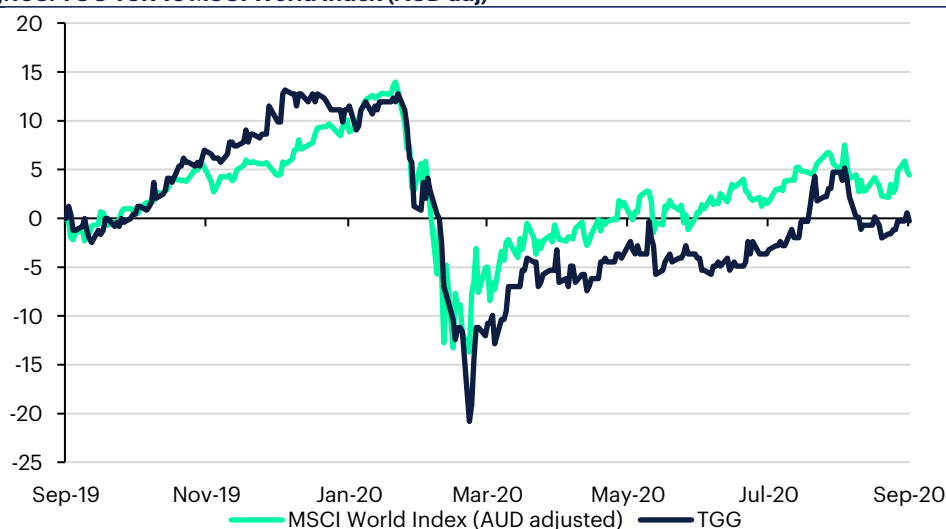
TGG Snapshot		Top Holdings	%
Price (30 September 2020)	\$1.16	UNITED PARCEL SERVICES	na
Share price range (12 months)	\$0.95- \$1.38	SAMSUNG ELECTRONICS	
Shares on issue (Mn)	198.1	TAIWAN SEMICONDUCTOR	
Market capitalisation (\$Mn)	\$230	COMCAST CORP	
Pre-tax asset backing*	\$1.37	JPMORGAN CHASE & CO	
Post-tax asset backing*	\$1.35	SUMITOMO METAL	
Premium/(Discount) to pre-tax NTA	-15.6%	AMERICAN EXPRESS CO	
Premium/(Discount) to post-tax NTA	-14.0%	ALIBABA GROUP HOLDINGS	
Dividend yield	4.3%	ROCHE HOLDING AG	
Dividend per share (cents)	5.5	SONY CORP	
Franking	100%		
Management expense ratio	1.20%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TGG	-0.3%	0.6%	2.3%	NTA growth	0.3%	2.1%	3.8%
Active return	-4.7%	-10.9%	-8.3%	Active return	-4.1%	-9.5%	-6.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.108: TGG TSR vs MSCI World Index (AUD adj)**



Source: Bloomberg, EL&C Baillieu

## Thorney Opportunities (TOP)

[www.thorneyopportunities.com.au](http://www.thorneyopportunities.com.au)

- Thorney Opportunities (TOP) evolved from Thorney Investment Group, a private investment company via a backdoor listing with cashbox Wentworth Holdings.
- TOP invests in a number of asset classes including securities (listed and unlisted) derivatives, unit trusts, joint ventures, debt instruments and cash.
- The total shareholder return for the year ending 30 Sep 2020 was -27.1%, with pre-tax net asset backing decreasing 22.3%. The active return (TSR) was -18.4%.

**Fig.109: TOP overview**

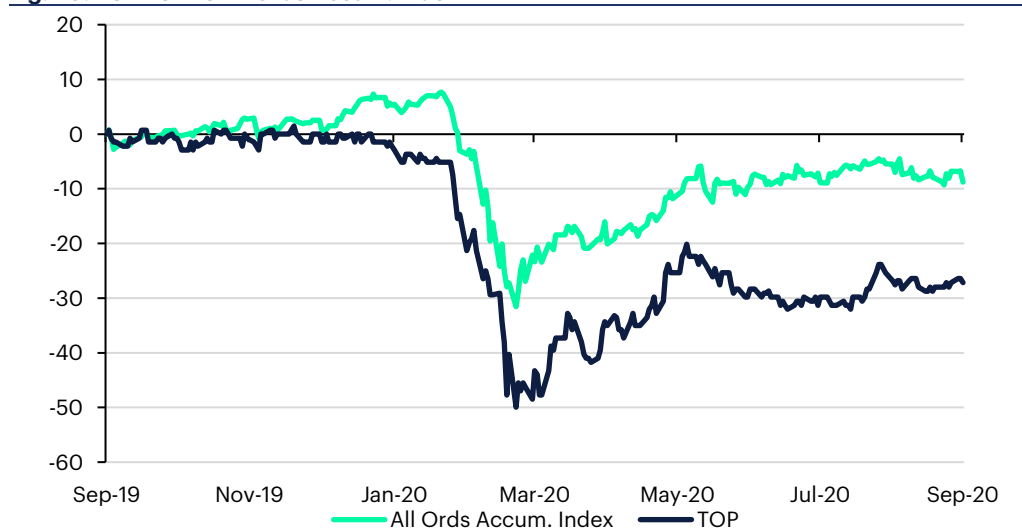
TOP Snapshot		Top Holdings	%
Price (30 September 2020)	\$0.48		na
Share price range (12 months)	\$0.34- \$0.69		
Shares on issue (Mn)	199.4		
Market capitalisation (\$Mn)	\$96		
Pre-tax asset backing*	\$0.64		
Post-tax asset backing*	\$0.64		
Premium/(Discount) to pre-tax NTA	-25.1%		
Premium/(Discount) to post-tax NTA	-25.2%		
Dividend yield	3.8%		
Dividend per share (cents)	2.0		
Franking	100%		
Management expense ratio	0.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TOP	-27.1%	-9.5%	3.4%	NTA growth	-22.3%	-3.9%	5.3%
Active return	-18.4%	-14.9%	-4.3%	Active return	-13.6%	-9.3%	-2.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.110: TOP TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## VGI Partners Global Investments (VG1)

[www.vgipartners.com](http://www.vgipartners.com)

- VG1 is managed by VGI Partners; a high conviction global equity manager. VG1 listed in September 2017.
- VG1 holds a concentrated portfolio of global securities which the manager extensively analyses from a fundamental bottom up perspective. VG1 can also opportunistically short sell low quality businesses that are considered to be structurally challenged, poorly managed or materially overvalued.
- Typically, VG1's top five positions will constitute 40%-50% of the portfolio's NAV (44% as at 30 June 2020). The funds net Equity Exposure at 30 Jun 2020 was 75%.
- The total shareholder return for the year ending 30 Sep 2020 was -20.4%, with pre-tax net asset backing decreasing 4.3%. The active return (TSR) was -24.8%.

**Fig.111: VG1 overview**

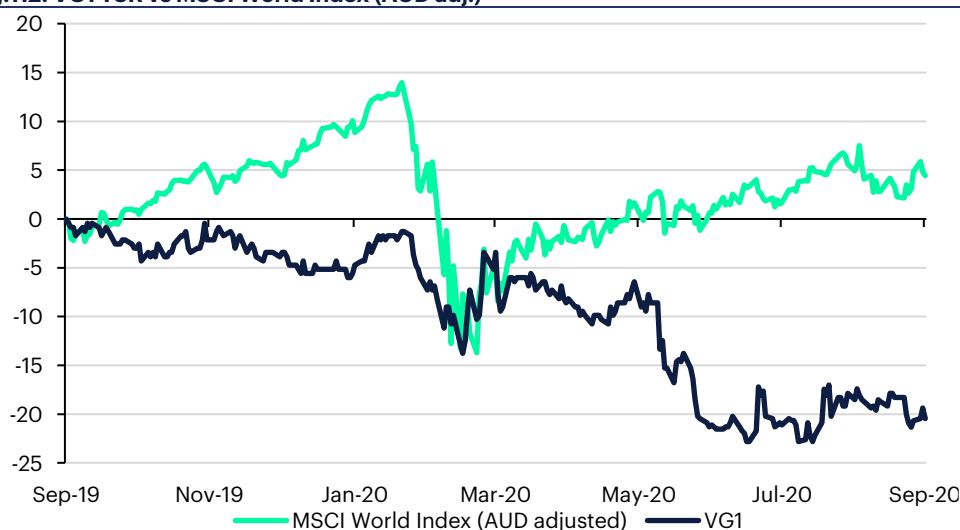
VG1 Snapshot		Top Holdings	
Price (30 September 2020)	\$1.83	Amazon.com Inc.	15%
Share price range (12 months)	\$1.79- \$2.32	Mastercard Inc.	12%
Shares on issue (Mn)	406.3	CME Group Inc.	6%
Market capitalisation (\$Mn)	\$744	Pinterest Inc.	6%
Pre-tax asset backing*	\$2.31	Olympus Corporation	5%
Post-tax asset backing*	\$2.36	Yakult Honsha Co. Ltd	4%
Premium/(Discount) to pre-tax NTA	-20.8%	Otis Worldwide Corporation	4%
Premium/(Discount) to post-tax NTA	-22.5%	Cie Financière Richemont SA	4%
Dividend yield	1.3%	Diageo plc	4%
Dividend per share (cents)	2.5	Française des Jeux	4%
Franking	100%		
Management expense ratio	1.50%	<i>*Long positions</i>	

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
VG1	-20.4%	-1.8%	na	NTA growth	-4.3%	6.0%	na
Active return	-24.8%	-13.3%	n.a	Active return	-8.8%	-5.6%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.112: VG1 TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## WAM Active (WAA)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- Incorporated in 2008, WAM Active is managed by Wilson Asset Management International Pty Ltd.
- WAA seeks to provide positive returns in all Market conditions and aims to achieve this through exposure to an active trading style portfolio.
- WAA will not incorporate a single investment strategy; rather it aims to utilise short term catalysts such as corporate transactions and takeovers, IPO's, placements and arbitrage opportunities such as LIC discount arbitrage.
- The total shareholder return for the year ending 30 Sep 2020 was -0.6%, with pre-tax net asset backing decreasing 0.1%. The active return (TSR) was 8.1%.

**Fig.113: WAA overview**

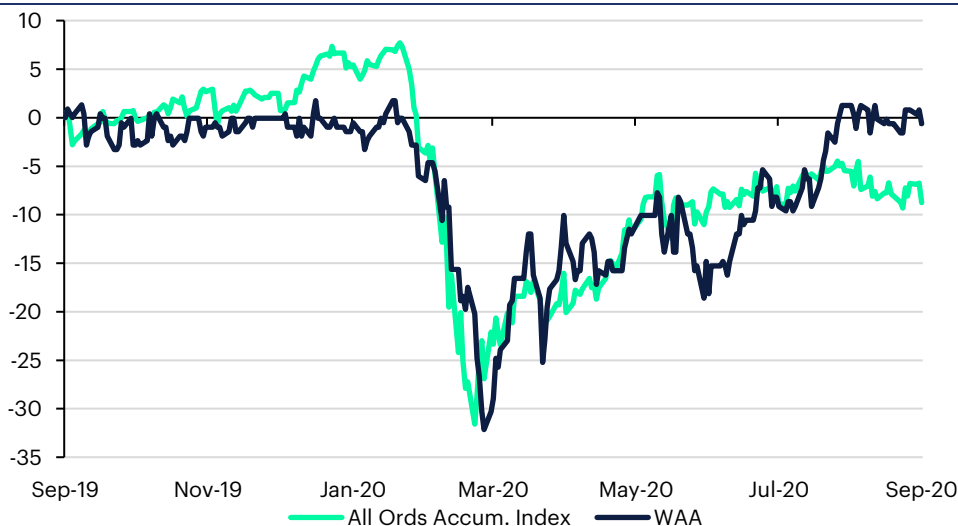
WAA Snapshot			Top Holdings			
Price (30 September 2020)	\$1.05		Australian United In		Nine Entertainment	
Share price range (12 months)	\$0.74- \$1.17		Carsales.Com Ltd.		NRW Holdings Limited	
Shares on issue (Mn)	46.8		Collins Foods Ltd		Nextdc Limited	
Market capitalisation (\$Mn)	\$49		CSR Limited		Pengana Int Equ Ltd	
Pre-tax asset backing*	\$1.02		Downer EDI Limited		Pushpay Holdings Ltd	
Post-tax asset backing*	\$1.02		Fisher & Paykel H.		Steadfast Group Ltd	
Premium/(Discount) to pre-tax NTA	3.3%		GrainCorp Limited		The Star Ent Grp	
Premium/(Discount) to post-tax NTA	3.3%		Healius		Templeton Global	
Dividend yield	5.8%		Ingenia Group		Temple & Webster Ltd	
Dividend per share (cents)	6.0		Keybridge Capital		Tyro Payments	
Franking	100%		<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAA	-0.6%	2.1%	6.7%	NTA growth	-0.1%	4.0%	6.2%
Active return	8.1%	-3.4%	-1.0%	Active return	8.6%	-1.5%	-1.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.114: WAA TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Capital (WAM)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WAM Capital concentrates primarily on small to medium industrial companies with an objective to deliver a rising stream of fully franked dividends, to provide capital growth and preserve capital. WAM utilises a research driven investment strategy, focusing on fundamental analysis as well as a Market driven approach, seeking short-term mispricing opportunities.
- WAM also provides exposure to relative value arbitrage and Market mispricing opportunities. WAM is managed by Wilson Asset Management (International) Pty Ltd.
- The total shareholder return for the year ending 30 Sep 2020 was 5.4%, with pre-tax net asset backing decreasing 3.4%. The active return (TSR) was 14.1%.

**Fig.115: WAM overview**

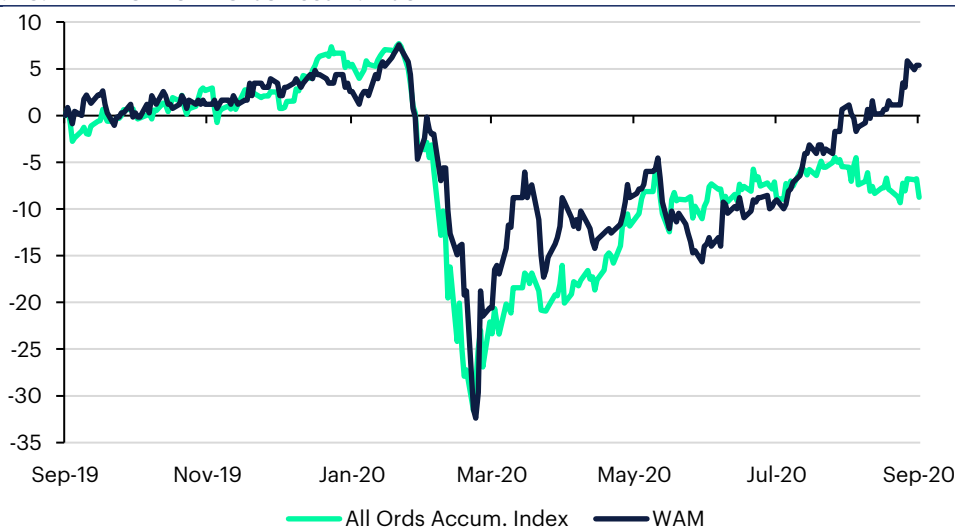
WAM Snapshot				Top Holdings			
Price (30 September 2020)			\$2.23	Adairs Limited		Idp Education Ltd	
Share price range (12 months)			\$1.49- \$2.37	Australian United In		Infomedia Ltd	
Shares on issue (Mn)			735.9	Bapcor Limited		Ingenia Group	
Market capitalisation (\$Mn)			\$1,641	BWX Limited		Johns Lyng Group	
Pre-tax asset backing*			\$1.76	Codan Limited		Nine Entertainment	
Post-tax asset backing*			\$1.79	Collins Foods Ltd		Pengana Int Equ Ltd	
Premium/(Discount) to pre-tax NTA			26.5%	Downer EDI Limited		Pushpay Holdings Ltd	
Premium/(Discount) to post-tax NTA			24.9%	Elders Limited		SeaLink Travel Group	
Dividend yield			3.4%	Fisher & Paykel H.		Templeton Global	
Dividend per share (cents)			7.8	Healius		Viva Energy Group	
Franking			100%	<i>**listed in alphabetical order**</i>			
Management expense ratio			1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAM	5.4%	2.9%	9.3%	NTA growth	-3.4%	4.6%	6.7%
Active return	14.1%	-2.6%	1.6%	Active return	5.3%	-0.8%	-1.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.116: WAM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Research (WAX)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WAM Research (WAX) aims to invest in undervalued small and medium industrial growth companies listed on the ASX. WAX is also managed by Wilson Asset Management (International) Pty Ltd.
- The investment objective is to provide a growing stream of fully franked dividends and to achieve a high real rate of return, comprising both income and capital growth within risk parameters acceptable to the Directors, utilising a fundamental research investment strategy.
- The total shareholder return for the year ending 30 Sep 2020 was 9.5%, with pre-tax net asset backing decreasing 4.1%. The active return (TSR) was 18.2%.

**Fig.117: WAX overview**

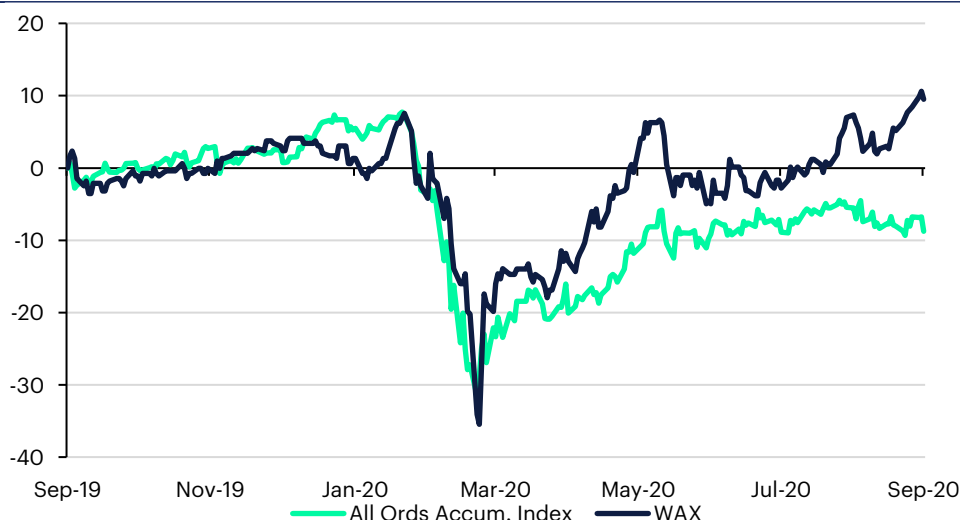
WAX Snapshot				Top Holdings			
Price (30 September 2020)			\$1.52	Adairs Limited		Integral Diagnostics	
Share price range (12 months)			\$0.93- \$1.55	Als Ltd		Idp Education Ltd	
Shares on issue (Mn)			194.7	Bapcor Limited		Infomedia Ltd	
Market capitalisation (\$Mn)			\$296	Brickworks Limited		Johns Lyng Group	
Pre-tax asset backing*			\$1.11	Breville Group Ltd		Kogan.Com Ltd	
Post-tax asset backing*			\$1.11	BWX Limited		Redbubble Limited	
Premium/(Discount) to pre-tax NTA			36.9%	City Chic Collective		SeaLink Travel Group	
Premium/(Discount) to post-tax NTA			37.3%	Codan Limited		Seven Group Holdings	
Dividend yield			6.9%	Elders Limited		United Malt Group	
Dividend per share (cents)			9.8	Flight Centre Travel		Viva Energy Group	
Franking			100%	<i>**listed in alphabetical order**</i>			
Management expense ratio			1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAX	9.5%	4.5%	10.6%	NTA growth	-4.1%	4.8%	6.8%
Active return	18.2%	-1.0%	2.9%	Active return	4.7%	-0.7%	-0.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.118: WAX TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Global (WGB)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WGB listed in June 2018 following a \$465m raise. WGB is the most recent LIC from Wilson Asset Management International's (WAMI) stable and the group's first international LIC.
- WGB will employ the typically WAMI investment style (as employed by other WAMI LICs). This process incorporates a two-pronged approach consisting of a research and Market driven strategy. Average position sizes can range between 1-5% of the portfolio, and a single position will be reviewed if it obtains a position weighting >20% of the portfolio. WGB has no geographic and sector allocation limits, and currency hedging is permitted (although typically the portfolio will not be hedged).
- Regional exposures as at 30 June 2020 includes USA (57.7%), Germany (10.2%) and Switzerland (4.8%). WGB had a cash position of 7.2%.
- The total shareholder return for the year ending 30 Sep 2020 was 0.2%, with pre-tax net asset backing increasing 4.1%. The active return (TSR) was -4.2%.

**Fig.119: WGB overview**

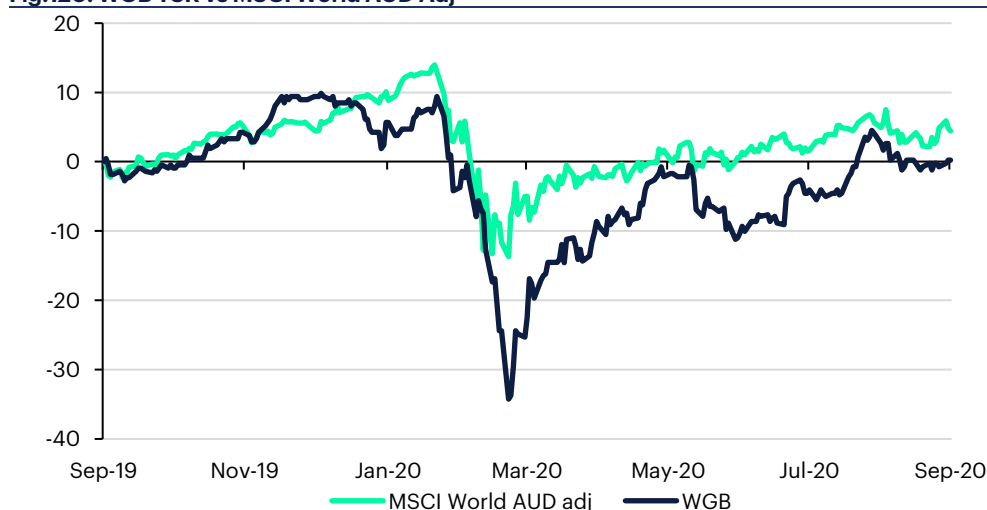
WGB Snapshot			Top Holdings		%
Price (30 September 2020)	\$2.10		Kobe Bussan Co Ltd	home24	
Share price range (12 months)	\$1.40- \$2.34		Tencent Holdings Ltd	Hasbro Inc	
Shares on issue (Mn)	212.7		Aon PLC	Intercontinental Exchange Inc	
Market capitalisation (\$Mn)	\$447		Avantor	Lowe's Cos Inc	
Pre-tax asset backing*	\$2.47		AutoZone Inc	Microsoft Corp	
Post-tax asset backing*	\$2.38		CME Group Inc	Nomad Foods Ltd	
Premium/(Discount) to pre-tax NTA	-14.9%		Dollar General Corp	Quanta Services	
Premium/(Discount) to post-tax NTA	-11.9%		Electronic Arts Inc	Ströer	
Dividend yield	3.3%		Fidelity National Informati	SoftwareONE Holding	
Dividend per share (cents)	7.0		Fiserv	Thermo Fisher Scientific Inc	
Franking	100%				
Management expense ratio	1.25%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WGB	0.2%	na	na	NTA growth	4.1%	na	na
Active return	-4.2%	n.a	n.a	Active return	-0.3%	n.a	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.120: WGB TSR vs MSCI World AUD Adj**



Source: Bloomberg, EL&C Baillieu

## Whitefield (WHF)

[www.whitefield.com.au](http://www.whitefield.com.au)

- Formed in 1923, Whitefield is one of Australia's oldest listed investment companies.
- It provides investors with a diversified exposure to the industrial segment (i.e. no resource companies) of the Market with the aim of generating long-term returns.
- Top sector exposures currently include Commercial Banks (19.1%), Healthcare (14.2%), Consumer Discretionary (8.9%), Financials (8.9%), Real Estate (7.8%), and Industrials (7.8%).
- The total shareholder return for the year ending 30 Sep 2020 was -3.9%, with pre-tax net asset backing decreasing 11.6%. The active return (TSR) was 7.8%.

**Fig.121: WHF overview**

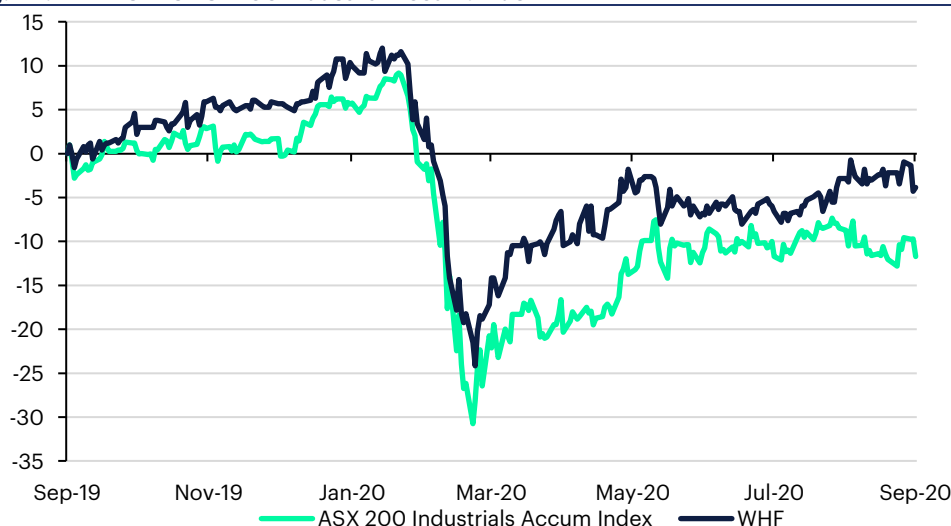
WHF Snapshot				Top Holdings			
Price (30 September 2020)	\$4.60			CSL Limited		8.8%	
Share price range (12 months)	\$3.71- \$5.48			Commonwealth Bank.		7.8%	
Shares on issue (Mn)	96.0			Westpac Banking Corp		4.1%	
Market capitalisation (\$Mn)	\$442			Wesfarmers Limited		4.0%	
Pre-tax asset backing*	\$4.59			National Aust. Bank		3.8%	
Post-tax asset backing*	\$4.31			Woolworths Group Ltd		3.5%	
Premium/(Discount) to pre-tax NTA	0.2%			ANZ Banking Grp Ltd		3.3%	
Premium/(Discount) to post-tax NTA	6.7%			Macquarie Group Ltd		2.7%	
Dividend yield	4.3%			Telstra Corporation.		2.2%	
Dividend per share (cents)	20.5			Transurban Group		2.2%	
Franking	100%						
Management expense ratio	0.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WHF	-3.9%	4.9%	6.3%	NTA growth	-11.6%	2.2%	4.7%
Active return	7.8%	1.6%	0.4%	Active return	0.1%	-1.1%	-1.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.122: WHF TSR vs ASX200 Industrial Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Westoz Investment Company (WIC)

[www.westozfunds.com.au](http://www.westozfunds.com.au)

- Westoz Funds, established in 2005, initially focused on investments in Western Australian based companies outside the ASX100. Recently, WIC has invested in companies outside of Western Australian, within the industrial sector.
- Key sector exposures Include Industrials (32%), Materials (18%), Real Estate (17%), Gold (16%) and Energy (11%). WIC had a cash position of 6% as at 30 June 2020.
- The total shareholder return for the year ending 30 Sep 2020 was -5.7%, with pre-tax net asset backing decreasing 4.2%. The active return (TSR) was 3.0%.

**Fig.123: WIC overview**

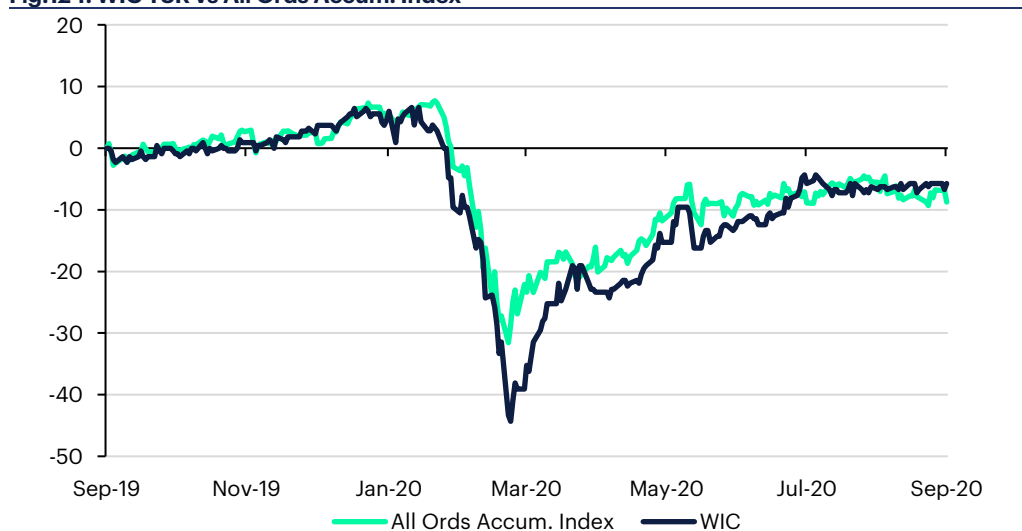
WIC Snapshot		Top Holdings	
Price (30 September 2020)	\$0.96	NRW Holdings Limited	11%
Share price range (12 months)	\$0.59- \$1.15	Emeco Holdings	11%
Shares on issue (Mn)	133.8	OreCorp Ltd	7%
Market capitalisation (\$Mn)	\$128	Cedar Woods Prop.	6%
Pre-tax asset backing*	\$1.13	Finbar Group Limited	6%
Post-tax asset backing*	\$1.13	Nickelmineslimited	6%
Premium/(Discount) to pre-tax NTA	-15.1%	West African Res Ltd	6%
Premium/(Discount) to post-tax NTA	-15.0%	Karoon Energy Ltd	5%
Dividend yield	6.1%	Perenti Global Ltd	5%
Dividend per share (cents)	6.0	Coronado Global Res	5%
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WIC	-5.7%	4.5%	9.7%	NTA growth	-4.2%	3.9%	9.0%
Active return	3.0%	-1.0%	1.9%	Active return	4.6%	-1.5%	1.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.124: WIC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Leaders (WLE)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- Incorporated in May 2016, WAM Leaders is managed by Wilson Asset Management International (WAMI) Pty Ltd. WAMI also manages WAM, WAX, WMI, WAA, and WGB within the LIC space.
- WLE seeks to deliver a stream of fully franked dividends, provide capital growth over the medium-to-long term and preserve capital. The portfolio will predominately comprise of large cap companies within the S&P/ASX 200 Index.
- WLE employs a two-tiered investment process including research driven investing (fundamental bottom up approach) and a Market driven approach which seeks to take advantage of short-term relative arbitrage and mispricing opportunities.
- The total shareholder return for the year ending 30 Sep 2020 was 9.4%, with pre-tax net asset backing decreasing 4.1%. The active return (TSR) was 19.6%.

**Fig.125: WLE overview**

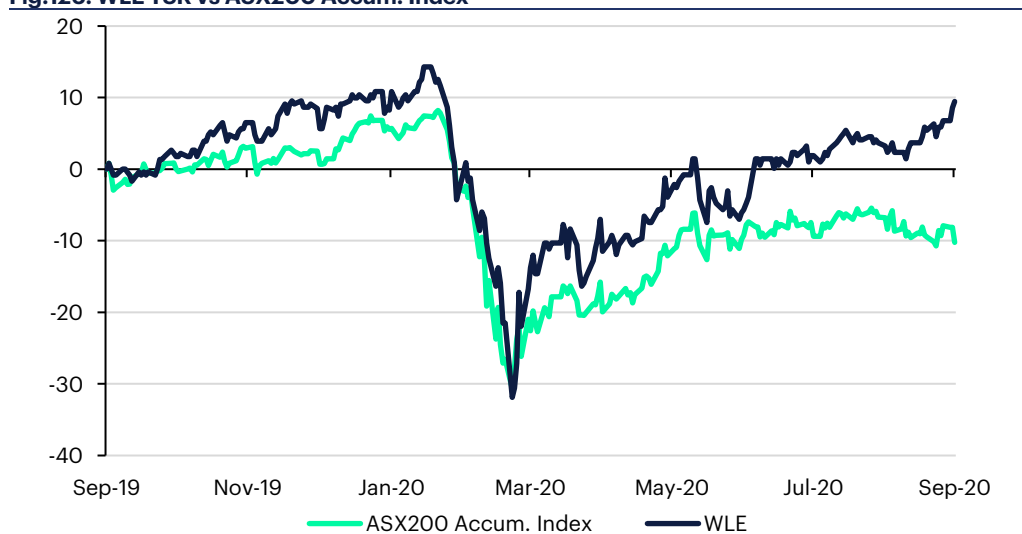
WLE Snapshot				Top Holdings			
Price (30 September 2020)	\$1.23			ANZ Banking Grp Ltd	National Aust. Bank		
Share price range (12 months)	\$0.79- \$1.33			BHP Group Limited	OZ Minerals		
Shares on issue (Mn)	836.1			Commonwealth Bank.	Ramsay Health Care		
Market capitalisation (\$Mn)	\$1,028			Challenger Limited	RIO Tinto Limited		
Pre-tax asset backing*	\$1.16			CSL Limited	Scentre Group		
Post-tax asset backing*	\$1.17			Downer EDI Limited	The Star Ent Grp		
Premium/(Discount) to pre-tax NTA	6.1%			Fortescue Metals Grp	Santos Ltd		
Premium/(Discount) to post-tax NTA	5.5%			Goodman Group	Transurban Group		
Dividend yield	5.6%			Insurance Australia Group	Westpac Banking Corp		
Dividend per share (cents)	6.5			Macquarie Group Ltd	Woolworths Group Ltd		
Franking	100%			<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WLE	9.4%	8.8%	na	NTA growth	-4.1%	4.1%	na
Active return	19.6%	4.0%	n.a	Active return	6.1%	-0.6%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.126: WLE TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu



## WAM Alternative Assets (WMA)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

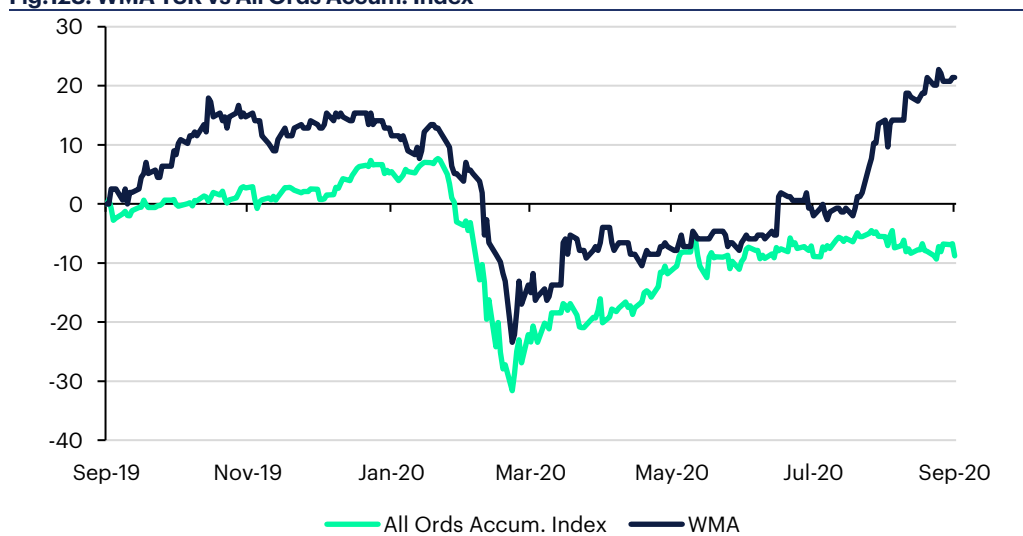
- WMA listed on the ASX in December 2014 as Blue Sky Alternatives Access Fund (BAF). In October 2020, WMA finalised its manager transition from BAF to Wilson Asset Management (International) Pty Limited (WAM).
- WMA provides an exposure to a portfolio of real assets, private equity, real estate, private debt and infrastructure.
- The company aims to deliver absolute returns and diversification benefits along with a meaningful dividend yield and capital growth.
- Key sector weightings as at 30 Sep 2020 included Argyle Water Fund (27.6%), Cash (24.0%), Growth capital (17.7%) and Strategic Ag Fund (13.4%).
- The total shareholder return for the year ending 30 Sep 2020 was 21.4%, with pre-tax net asset backing decreasing 2.6%. The active return (TSR) was 30.1%

**Fig.127: WMA overview**

WMA Snapshot				Top Holdings				%
Price (30 September 2020)	\$0.91			SECTOR WEIGHTINGS				
Share price range (12 months)	\$0.59- \$0.95			Argyle Water Fund				27.6%
Shares on issue (Mn)	193.8			Cash				24.0%
Market capitalisation (\$Mn)	\$176			Growth Capital				17.7%
Pre-tax asset backing*	\$1.05			Strategic Ag Fund				13.4%
Post-tax asset backing*	\$1.05			Venture Capital				7.0%
Premium/(Discount) to pre-tax NTA	-13.2%			Real Estate				6.8%
Premium/(Discount) to post-tax NTA	-13.5%			Real Assets				3.5%
Dividend yield	4.3%							
Dividend per share (cents)	4.0							
Franking	100%							
Management expense ratio	1.20%							
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance		1 Year	3 Year	5 Year
BAF	21.4%	-4.4%	3.1%	NTA growth		-2.6%	2.3%	4.4%
Active return	30.1%	-9.8%	-4.6%	Active return		6.2%	-3.1%	-3.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.128: WMA TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Microcap (WMI)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WMI (the company) listed in Jun-16 following a \$154m raise (max raise). WMI (at the time) was WAMI's fifth LIC, but the first specialised LIC focusing on listed ASX companies with a Market capitalisation of less than \$300m at the time of purchase.
- WMI seeks to provide investors exposure to undervalued growth companies identified using WAMI's research and Market driven investment process. There are no investment limits on industry sector or geography allocations. Short selling is permitted; however, it will not exceed 50% of the value of the portfolio without prior board approval.
- Key sector exposures as at 30 June 2020 include Consumer Discretionary (26.9%), Information Technology (17.6%) and Industrials (7.2%).
- The total shareholder return for the year ending 30 Sep 2020 was 17.8%, with pre-tax net asset backing increasing 8.5%. The active return (TSR) was 21.1%.

**Fig.129: WMI overview**

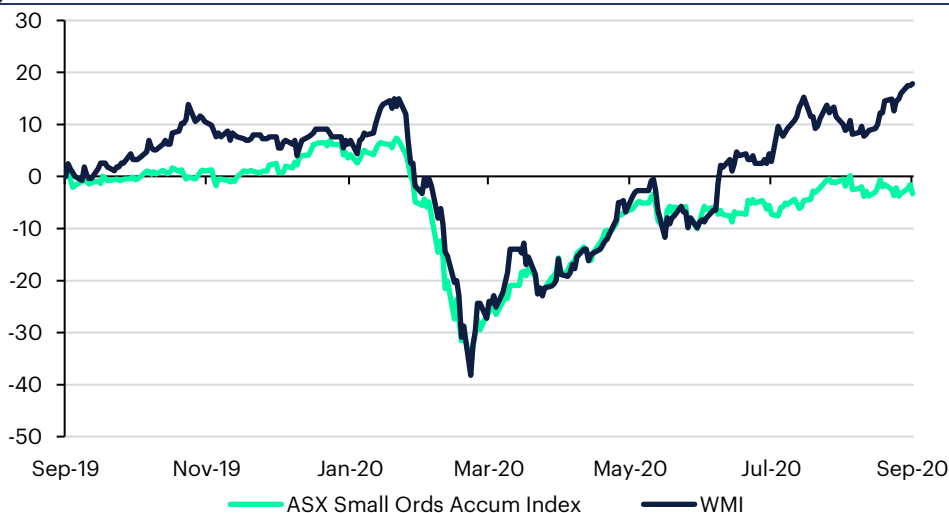
WMI Snapshot		Top Holdings		%
Price (30 September 2020)	\$1.58	Alliance Aviation	Mach7 Tech Limited	
Share price range (12 months)	\$0.85- \$1.66	Autosports Grp Ltd.	Macmahon Holdings	
Shares on issue (Mn)	206.7	Baby Bunting Grp Ltd	Macquarie Telecom Gp	
Market capitalisation (\$Mn)	\$327	Capitol Health	Mcperson'S Ltd	
Pre-tax asset backing*	\$1.47	City Chic Collective	Objective Corp	
Post-tax asset backing*	\$1.42	Enero Group Ltd	Peopleinfrastructure	
Premium/(Discount) to pre-tax NTA	7.7%	Fineos Corp Hold PLC	Redbubble Limited	
Premium/(Discount) to post-tax NTA	11.4%	Generation Dev Group	Shaver Shop Grp Ltd	
Dividend yield	5.8%	Infomedia Ltd	Temple & Webster Ltd	
Dividend per share (cents)	9.0	Johns Lyng Group	Virtus Health Ltd	
Franking	100%			
Management expense ratio	1.00%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WMI	17.8%	10.0%	na	NTA growth	8.5%	12.3%	na
Active return	21.1%	3.5%	n.a	Active return	11.8%	5.7%	n.a

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sep 2020. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

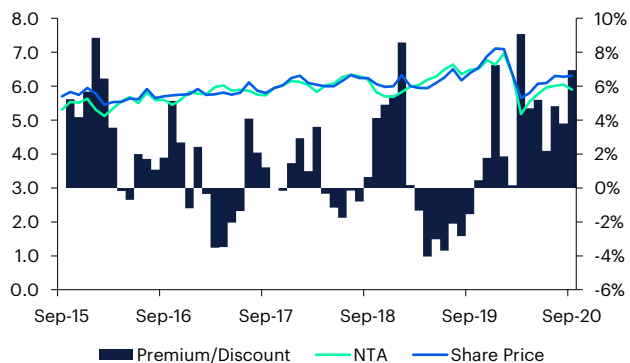
**Fig.130: WMI TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

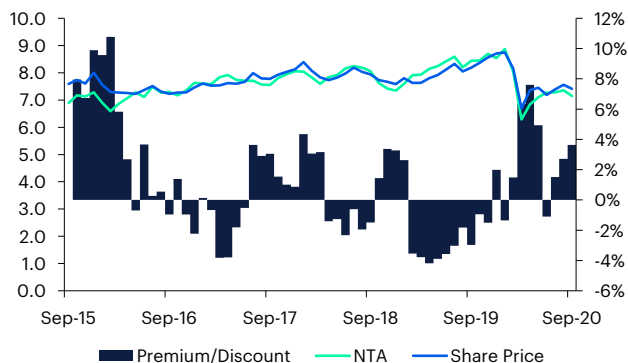
## Appendix – Historical Premium/Discounts for Selected LICs

**Fig.131: AFI**



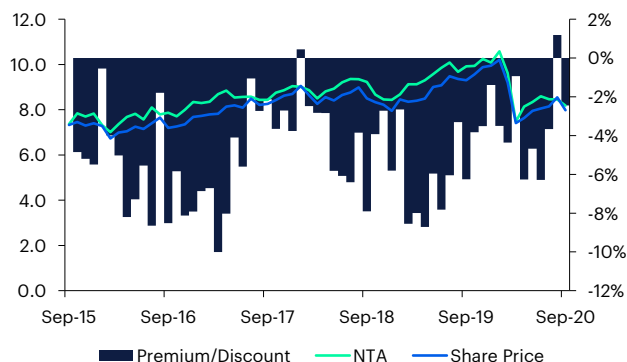
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.132: ARG**



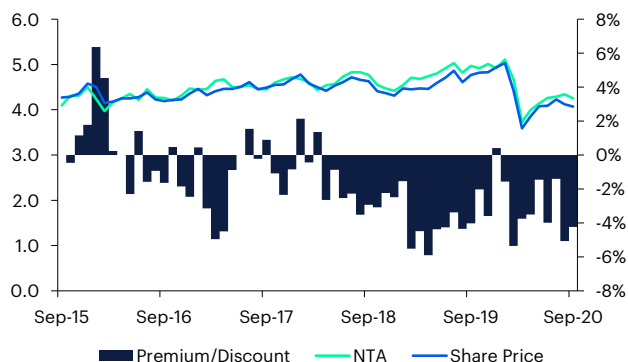
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.133: AUI**



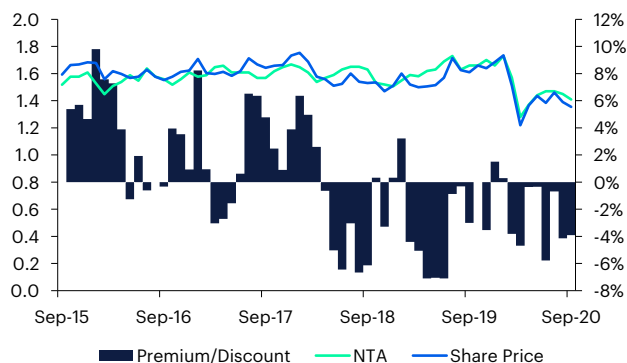
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.134: MLT**



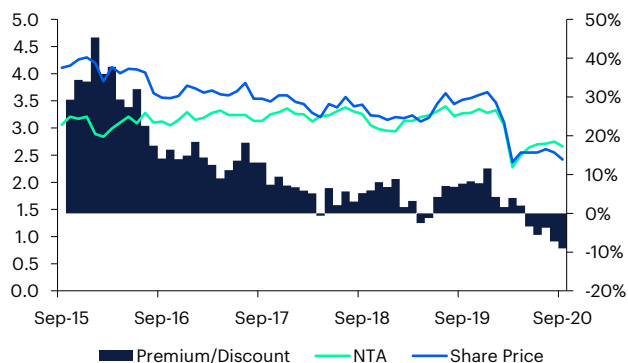
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.135: BKI**



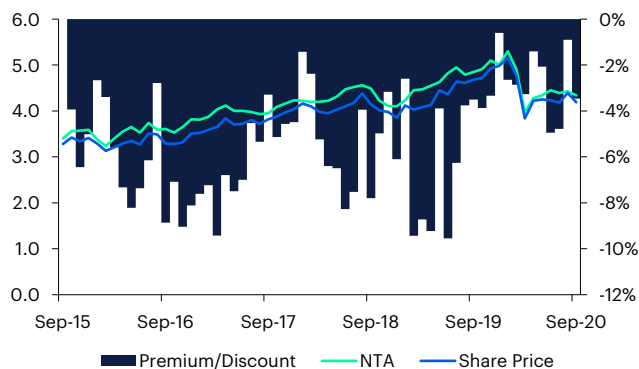
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.136: DJW**



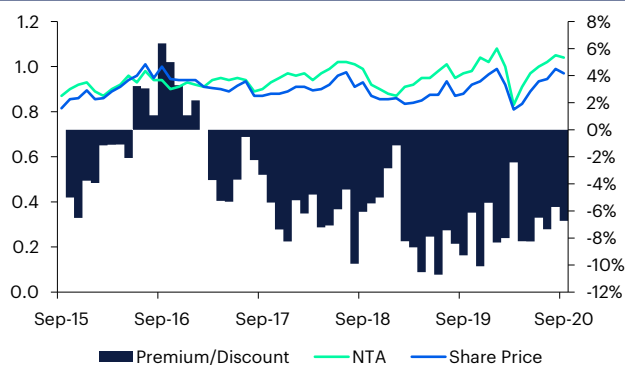
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.137: DUI



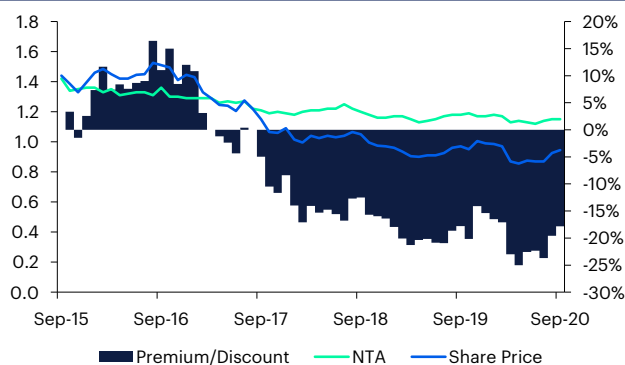
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.138: AMH



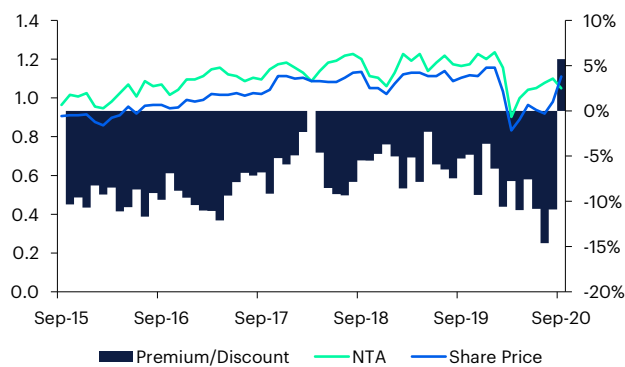
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.139: ALF



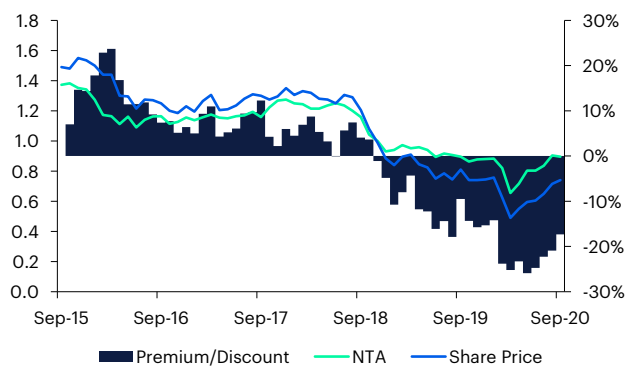
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.140: CLF



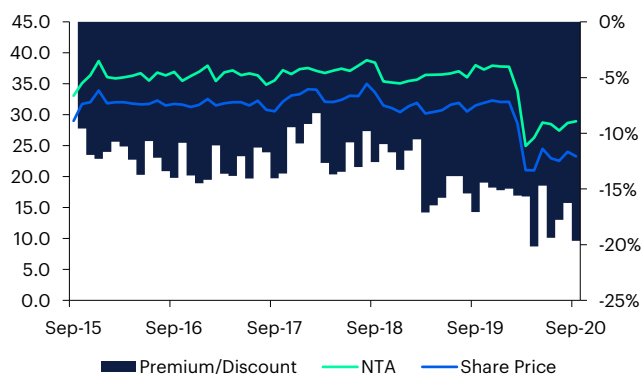
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.141: CDM



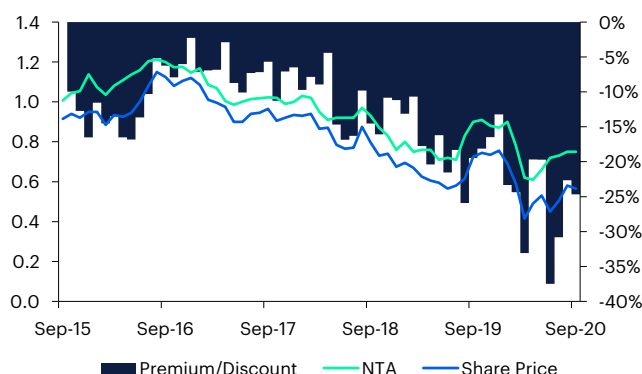
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.142: CIN



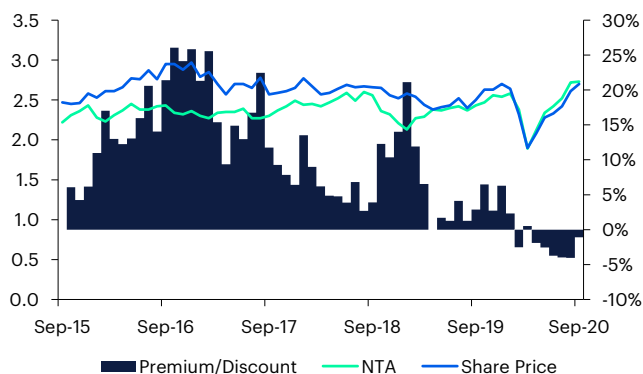
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.143: NSC



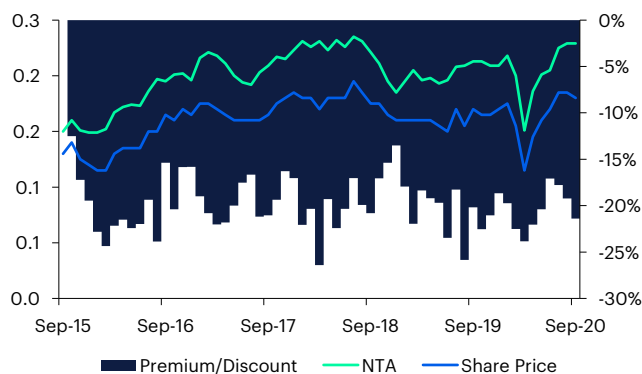
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.144: MIR



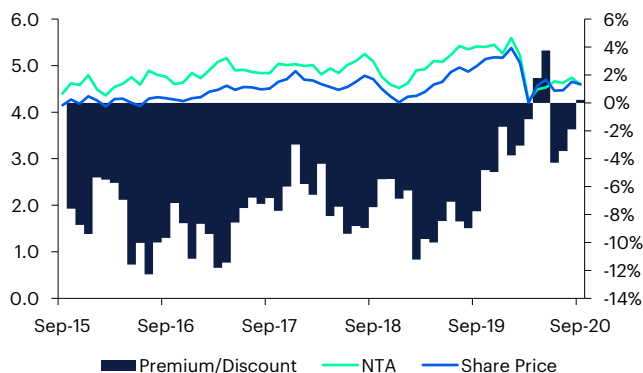
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.145: OZG



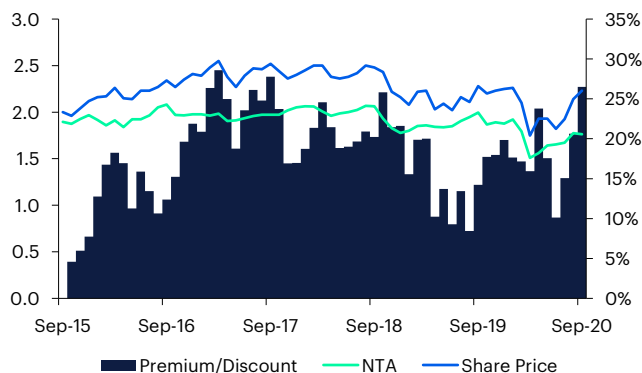
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.146: WHF



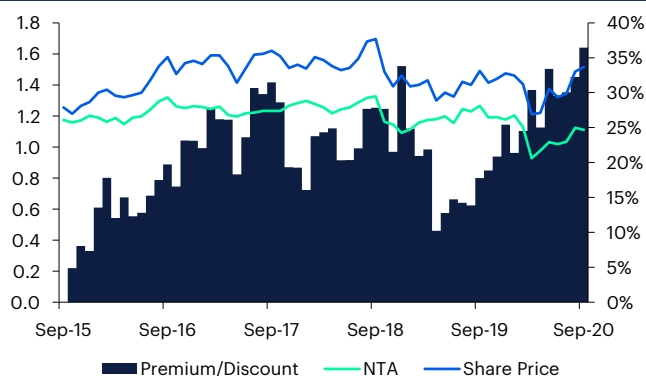
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.147: WAM



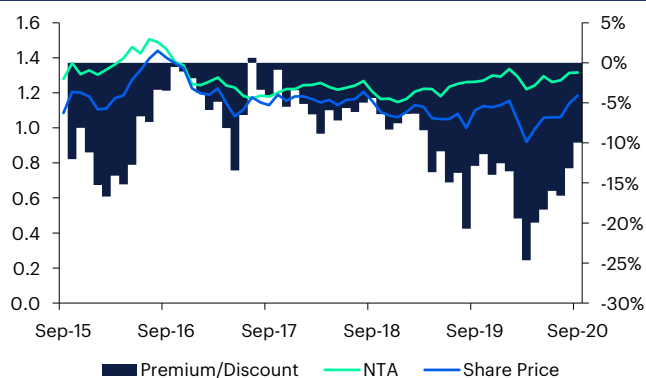
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.148: WAX



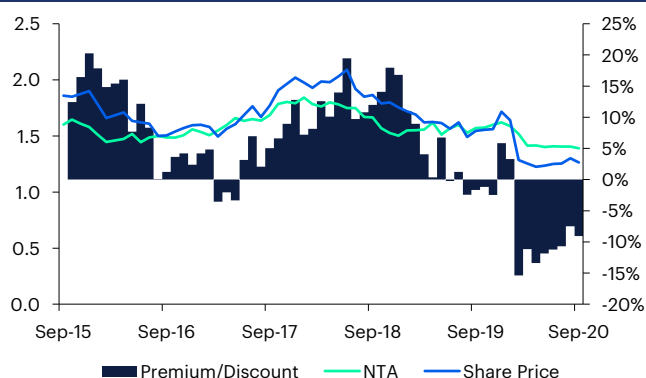
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.149: PIA



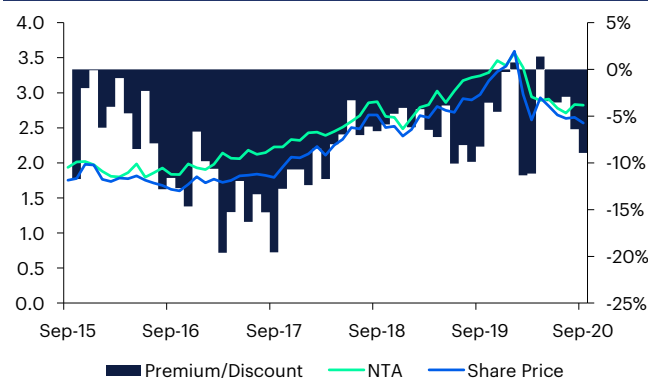
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.151: PMC



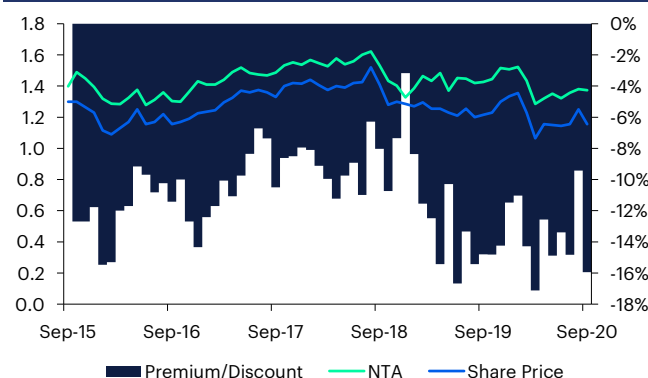
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.150: MFF



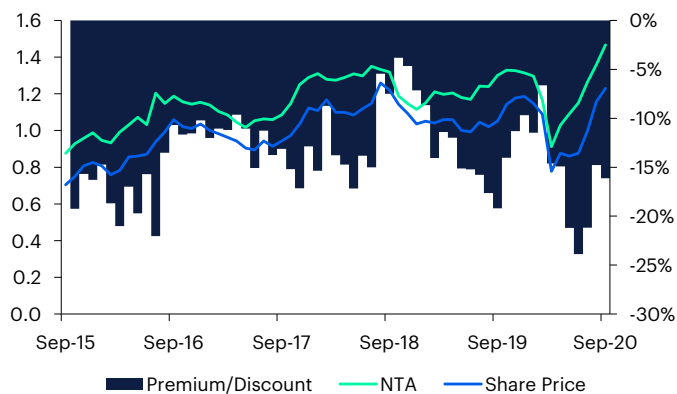
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.152: TGG



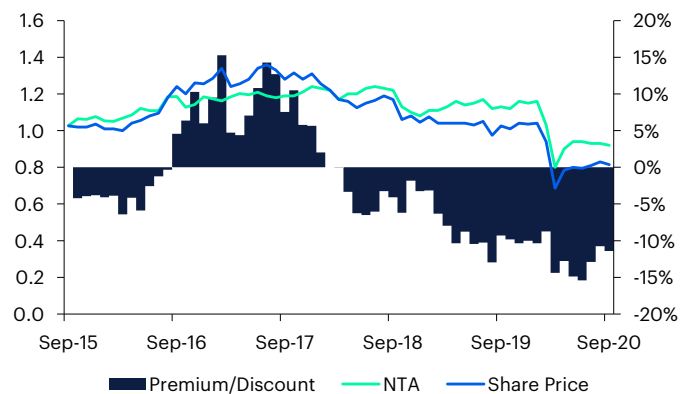
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.153: ACQ**



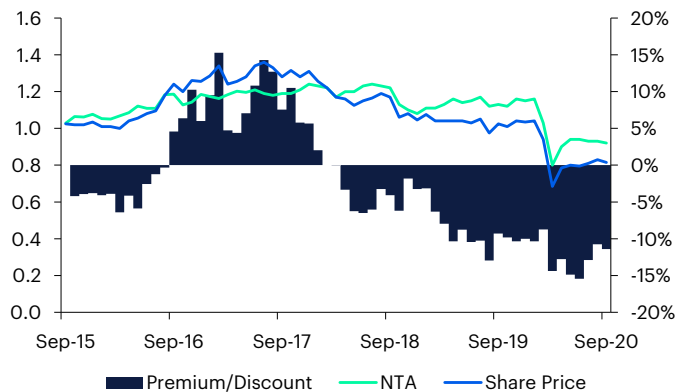
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.154: QVE**



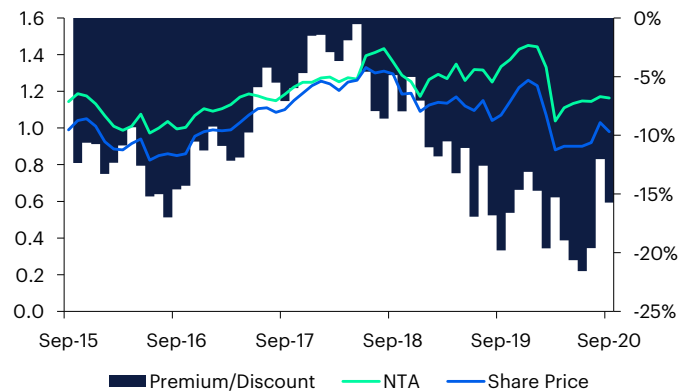
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.155: PAF**



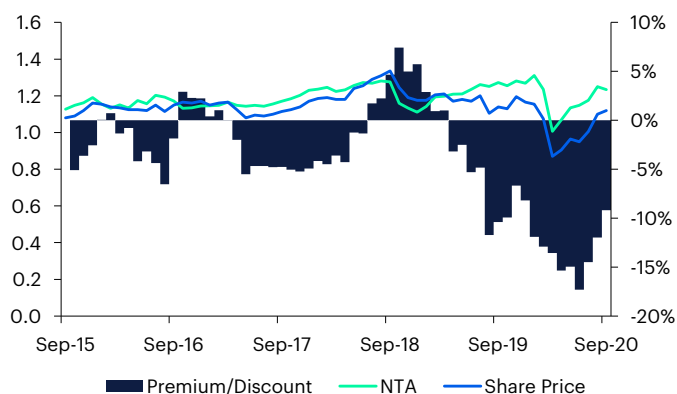
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.156: PGF**



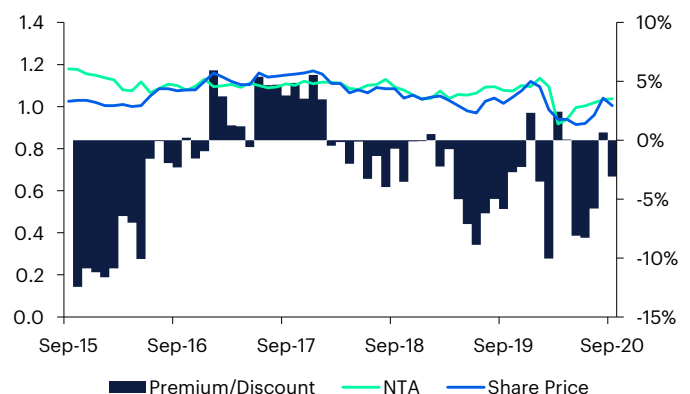
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.157: FGX**



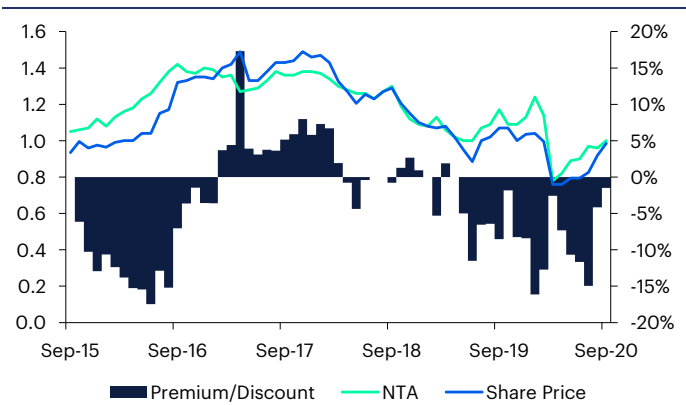
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.158: GVF**



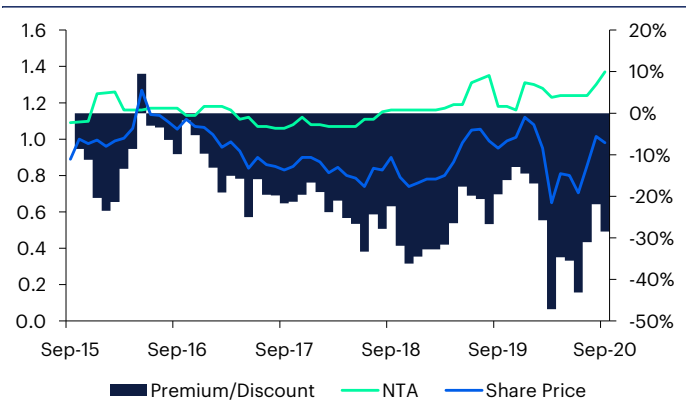
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.159: NCC



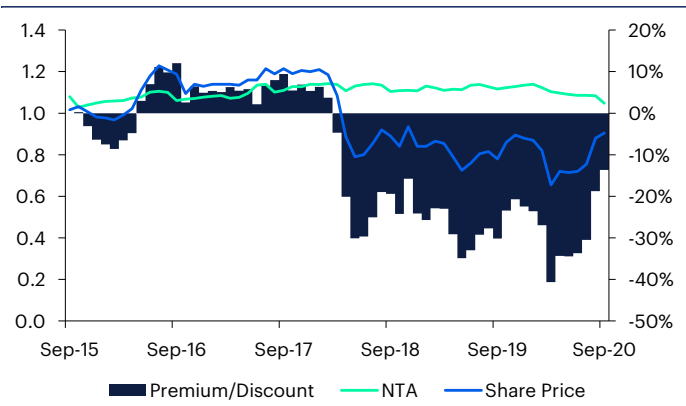
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.160: BTI



Source: Bloomberg, IRESS, EL&C Baillieu

Fig.161: WMA

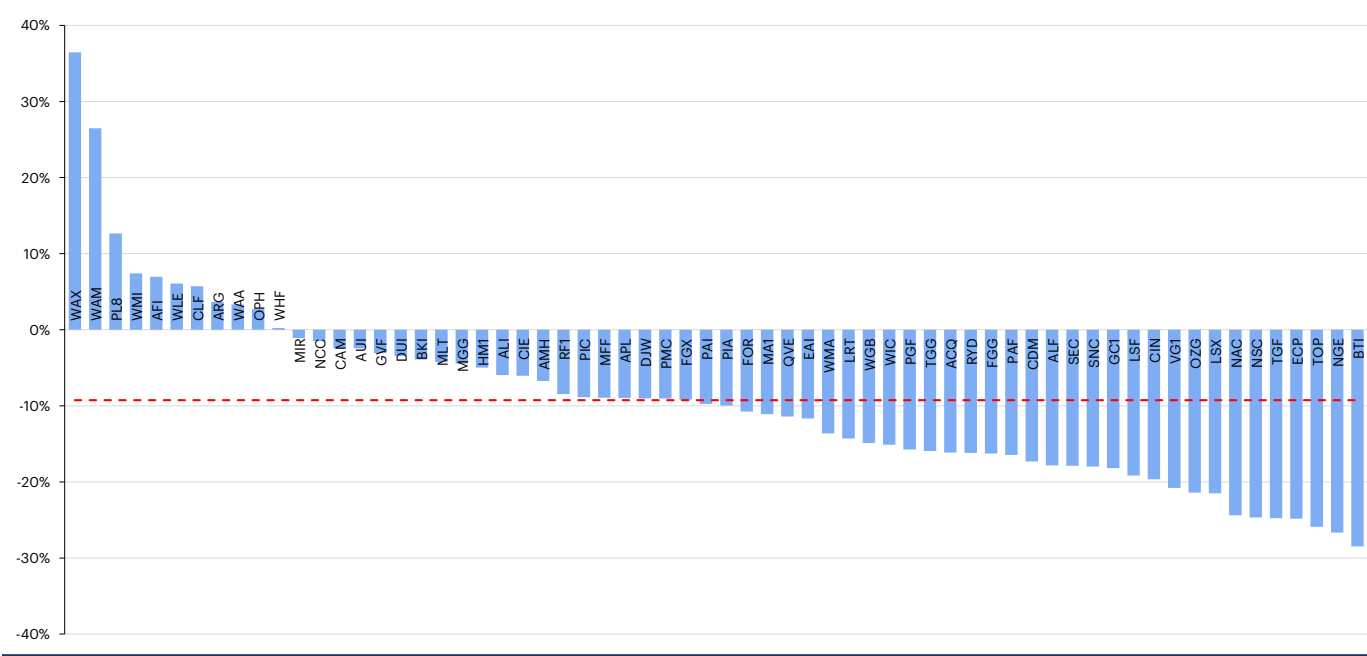


Source: Bloomberg, IRESS, EL&C Baillieu



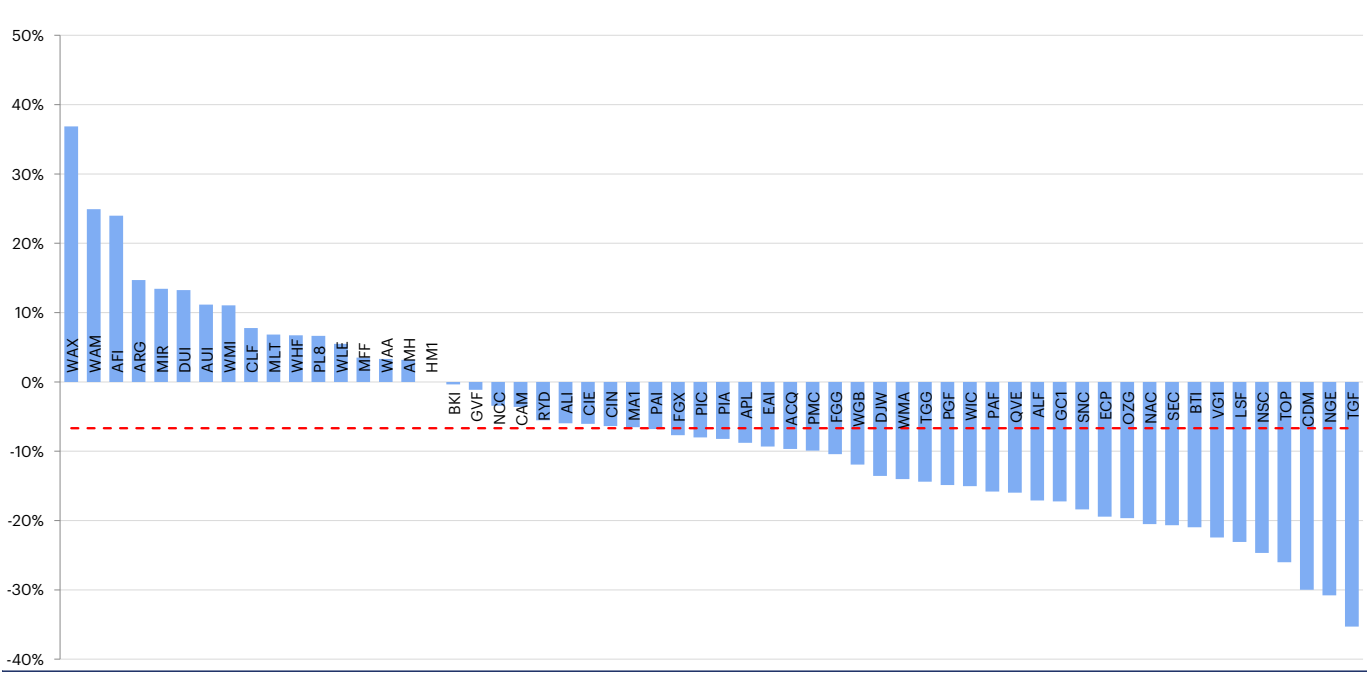
Pre & post tax discount/premium to NTA

Fig.162: Premium/(Discount) to Pre-tax NTA



Source: Bloomberg, Iress, EL&C Baillieu

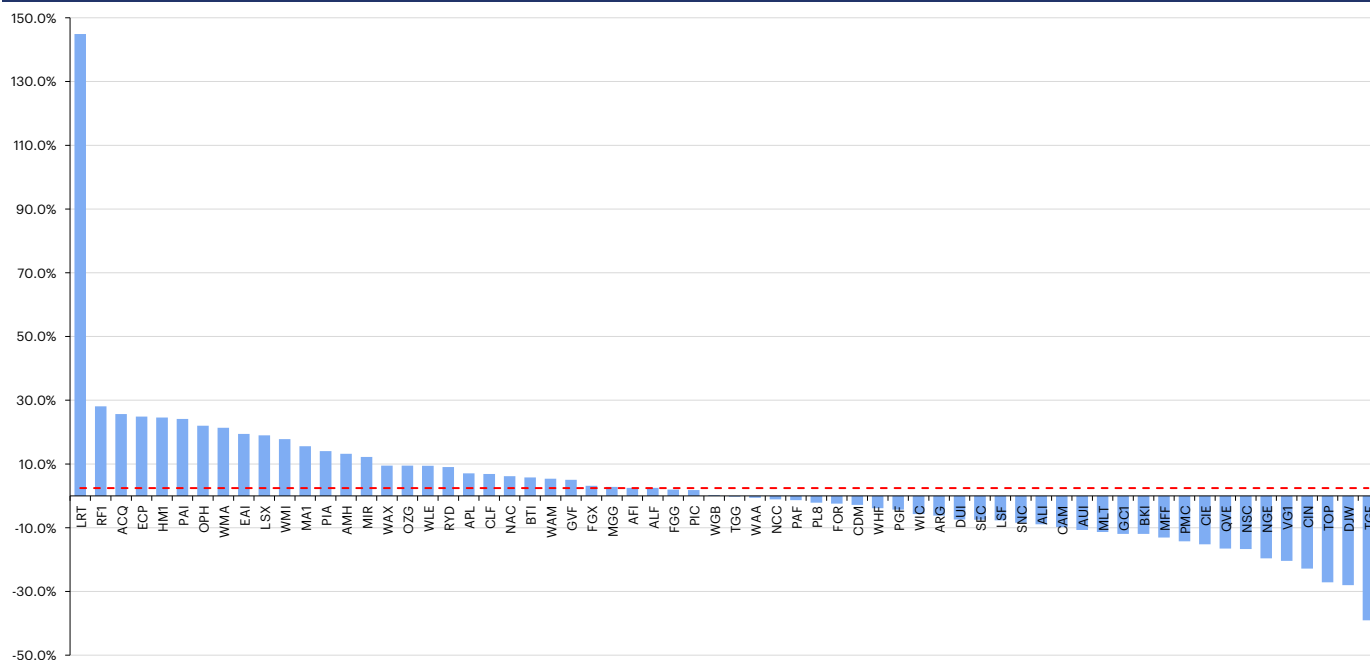
Fig.163: Premium/(Discount) to Post-tax NTA



Source: Bloomberg, Iress, EL&C Baillieu

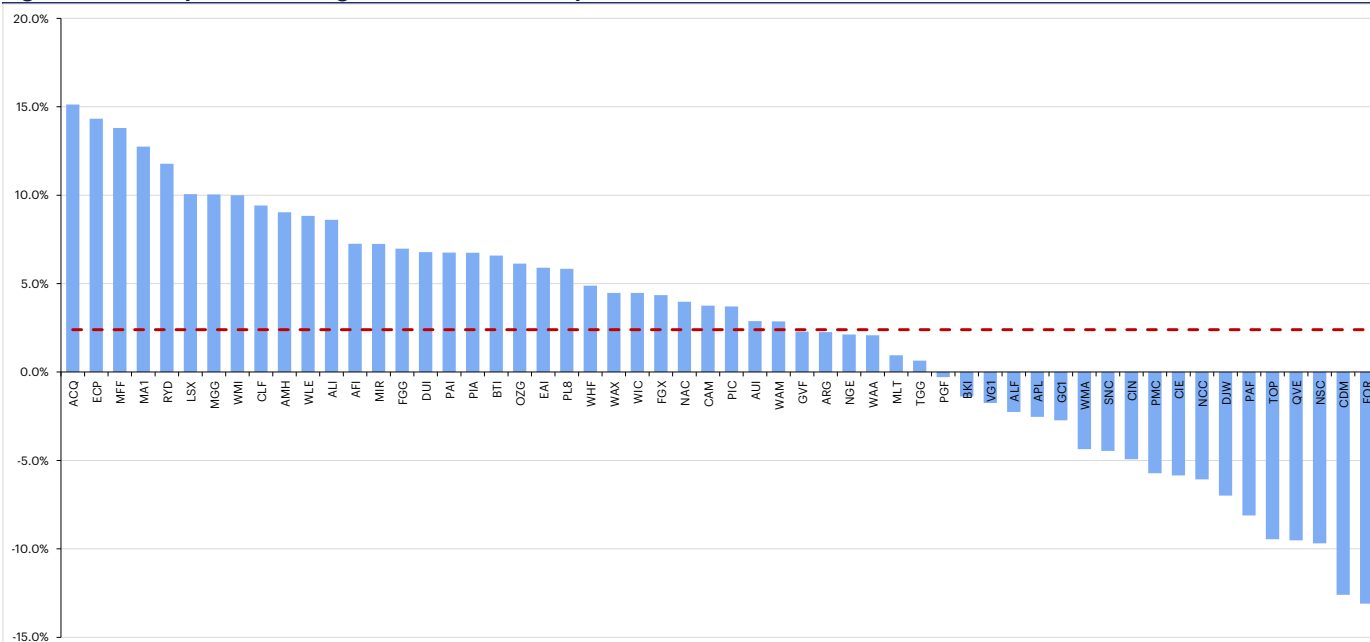
## 1, 3 and 5 year total shareholder return & NTA growth

**Fig.164: TSR compound annual growth rate - % over 12 months**



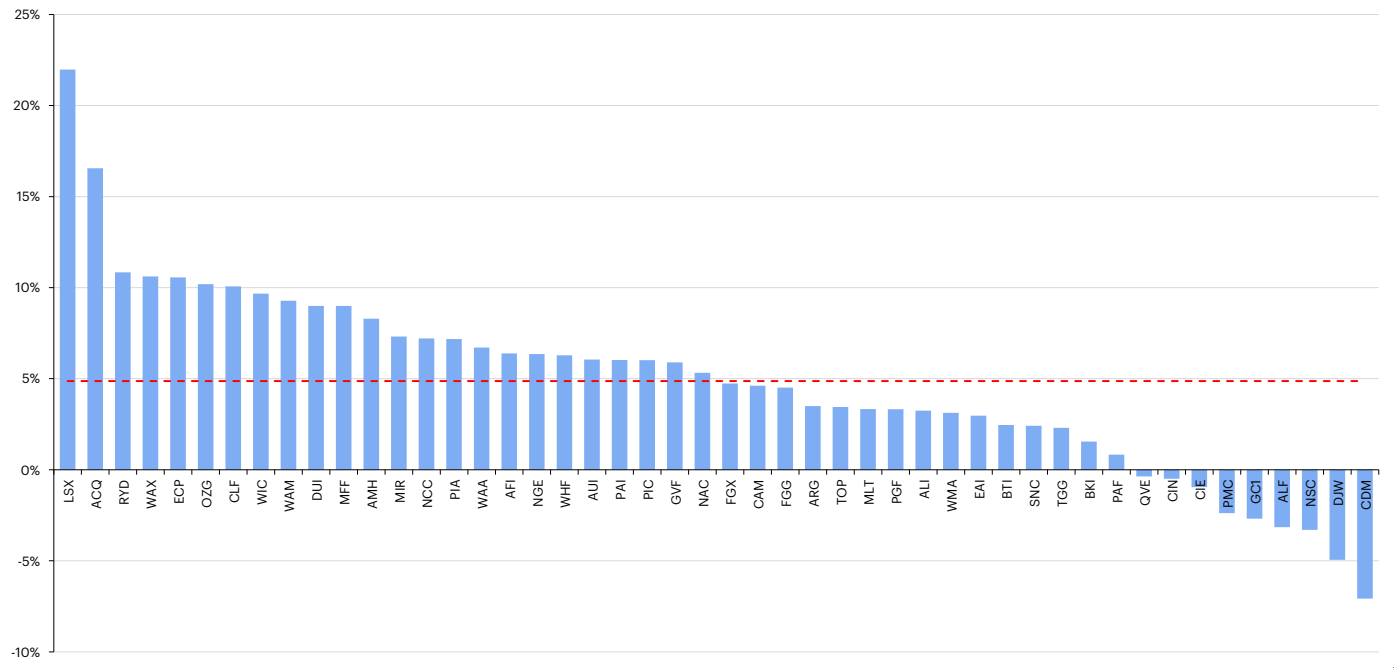
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.165: TSR compound annual growth rate - % over 3 years**



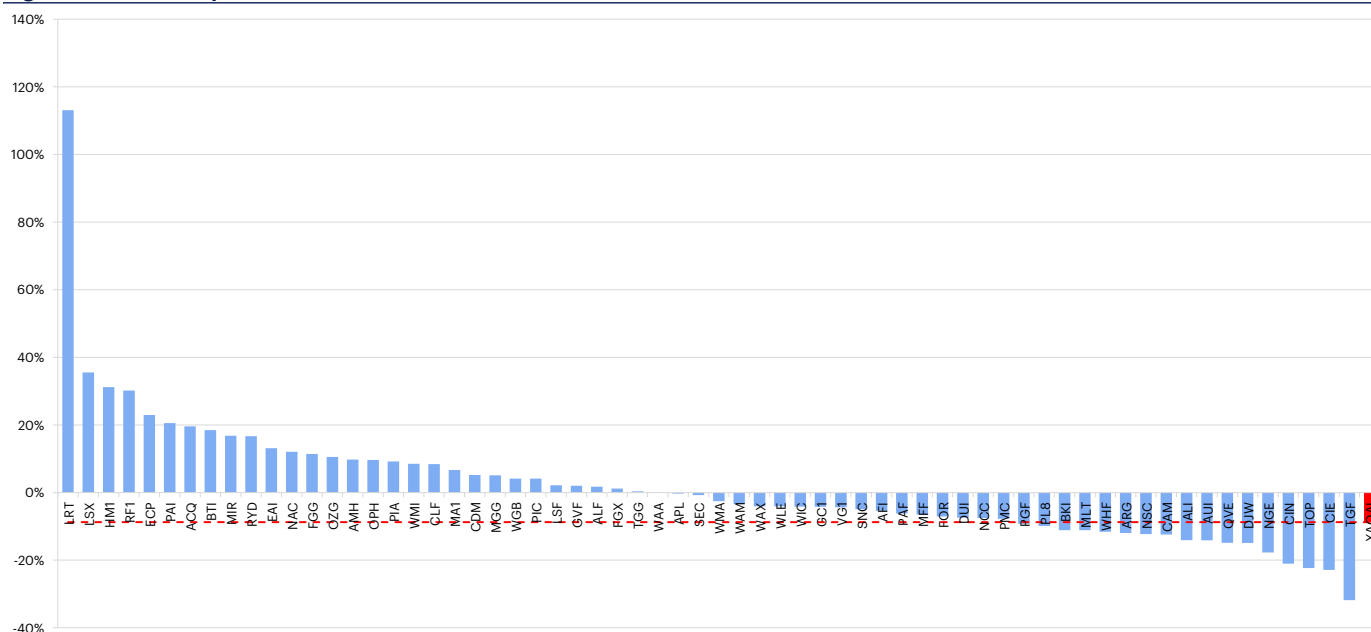
Source: Bloomberg, Iress, EL&C Baillieu

Fig.166: TSR compound annual growth rate – % over 5 years



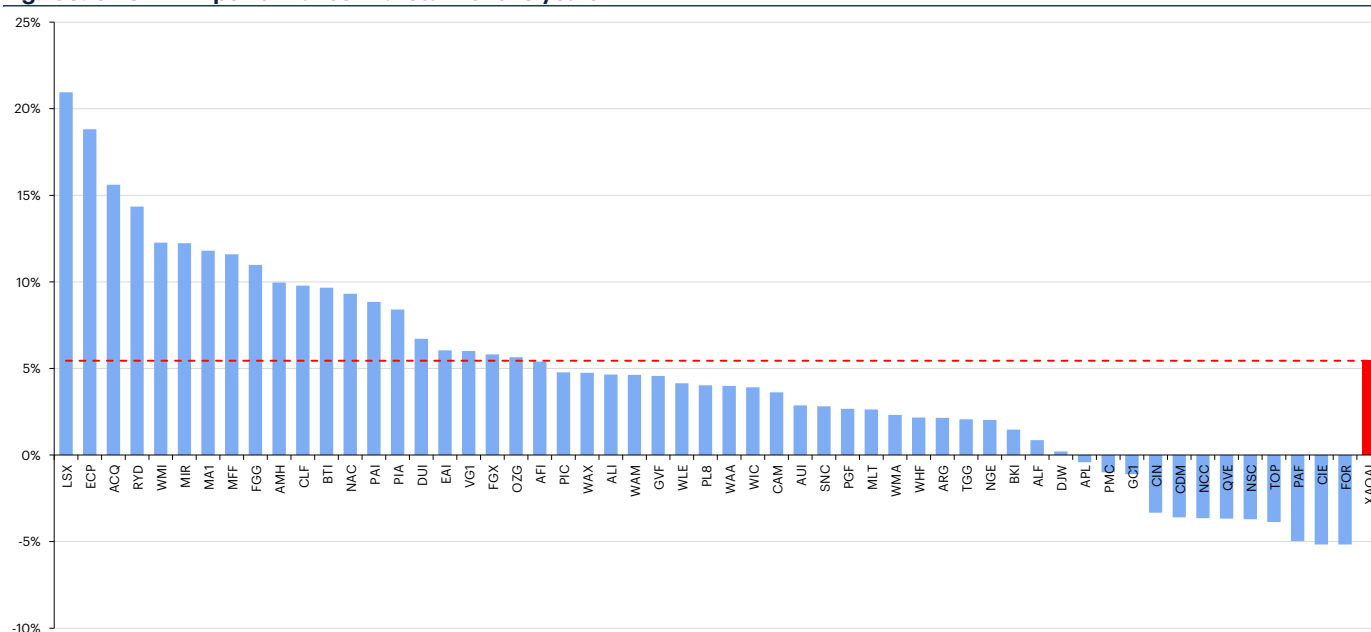
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.167: CAGR NTA performance – % return over 12 months**



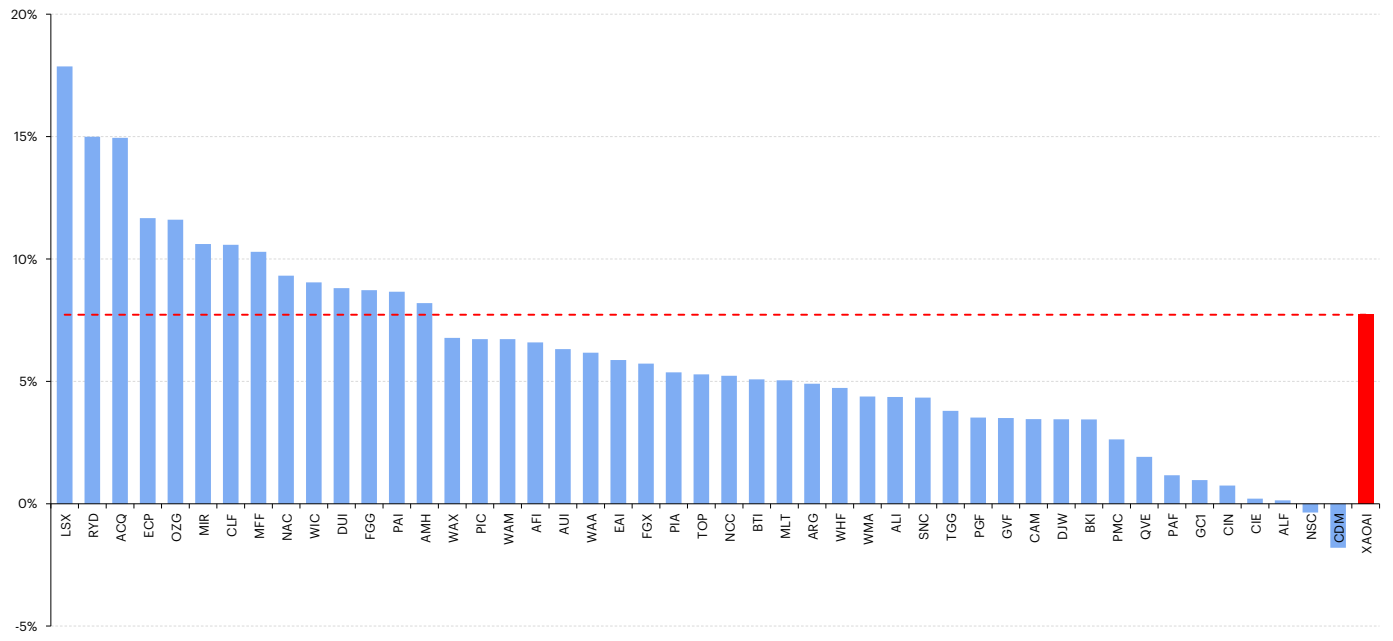
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.168: CAGR NTA performance – % return over 3 years**



Source: Bloomberg, Iress, EL&C Baillieu

Fig.169: CAGR NTA performance – % return over 5 years



Source: Bloomberg, Iress, EL&C Baillieu

All chart data to 30 Sep 2020.

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